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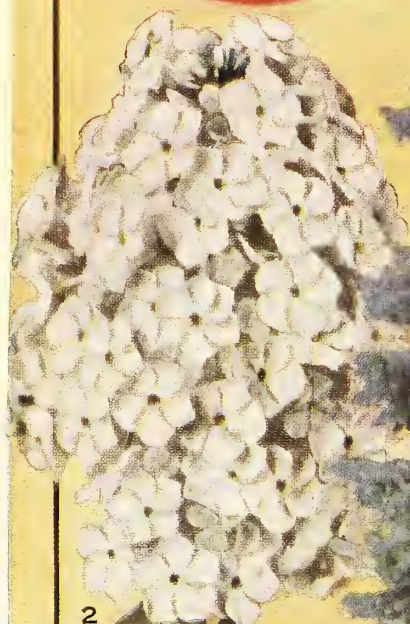
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EARL FERRIS NURSERY

HAMPTON, IOWA.

SEASON

1927



1 McIntosh Apple. Page 13.

2 Mrs. Jenkins Phlox. Page 41.

3 Cuthbert Raspberries. Page 15.

4 Koster's Blue Spruce. Page 26.

5 Concord Grapes. Page 17.

6 Floral Treasure Peony. Page 40.

7 Kaga Plum. Page 9.



S. W. Ferris



Earl Ferris



S. W. Ferris, Jr.

Three Generations of Nurserymen

The immortal Lincoln once said: "You may fool all of the people some of the time, or some of the people all of the time, but you can never fool all of the people all of the time." And so it is in supplying home and farm owners with trees, shrubs, small fruit and evergreens. We might induce people into buying one year because of the big money savings made possible by direct selling, but never would we receive orders year after year from the same thousands of customers as we do unless every shrub, tree and evergreen was absolutely satisfactory in every way.

For this reason, we point with pride to our thousands of steady customers, and the continued success of each succeeding generation of Ferris Nurserymen. The policy of fair dealing and growing of only the highest quality nursery stock established by S. W. Ferris, the founder of Earl Ferris Nursery, has been followed to the letter during every year of our existence.

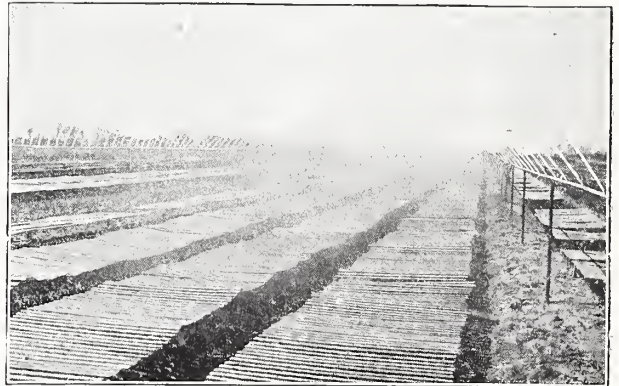
The Ferris Nursery, as thousands of home owners and farmers know it now, had its beginning in Civil War days. Little did S. W. Ferris dream, back in 1869 when starting his nursery on a single acre of ground, that some day it would cover over 600 acres of the richest soil in Northern Iowa, or that his method of root-pruning and transplanting, thereby producing the highest grade Evergreens, Shrubs and Trees, would be accepted as the standard of quality by thousands.

He never would have imagined that his policies of fair dealing and quality would build a nursery growing 25,000,000 evergreen seedlings under shade, besides millions of transplanted and root-pruned Colorado Blue Spruce, Norway Spruce, Arbor-Vitae, Concolor Fir and other evergreens, nor that the fields of apple trees would reach as far as the eye could see, with shrubs, shade trees, perennials, etc., covering acre after acre—all sold DIRECT to farm and home owners.

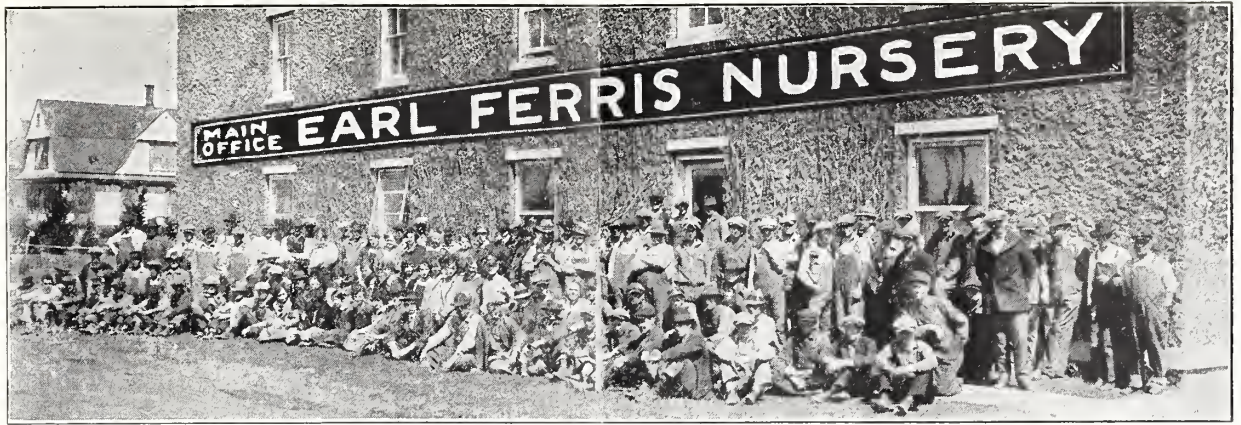
This is what has happened in three generations. The founder, S. W. Ferris, was a born nurseryman. Like Luther Burbank, his greatest pleasure came from improving the different trees, shrubs and fruits grown. But instead of developing new varieties like Burbank, his work and one that has been handed down to me and is being handed on to my son, S. W. Ferris, Jr., was devoted to the improvement of the root systems—developing heavier rooted and better evergreens by his method of root-pruning and transplanting, and to pursue this same policy of producing the best in every kind of nursery stock we grow.



Baling and Burlapping Specimen Evergreens in the Ferris Nursery.



Twenty-five Million Seedling Evergreens Under Shade, Being Watered by Skinner Irrigation System.



BRADFORD SAVINGS BANK
CAPITAL \$25,000
JAN. 1, 1927

To Whom It May Concern:-

To those who say contemptible dealing with the Earl Ferris Nursery Company, I can think of nothing more contemptible to say than that practically all the Evergreen windbreaks and orchards of this vicinity, and some of them are fully forty years old, came from the Ferris Nursery.

Personally, I was raised back of a Ferris windbreak for as my father has purchased trees from the Ferris Nursery for a good many years.

No man will be misled by the word of the Earl Ferris Nursery Company, and we don't believe that any man can buy better nursery stock at any price than that grown by the Ferris Nursery, and eighty little we like a price as the Earl Ferris Nursery Company. We know that the Earl Ferris Nursery Company is the only nursery in the territory that extends all over America and that it is increasing its patronage all over America and that it is increasing its patronage all over America and that it is increasing its patronage all over America.

Very sincerely,
W. H. Thompson
Cashier

BRADFORD SAVINGS BANK
CAPITAL \$25,000
JAN. 5, 1927

To Whom It May Concern:-

We have personal knowledge of the Earl Ferris Nursery Company, and can recommend it to anyone wanting nursery stock at reasonable prices. The Earl Ferris Nursery Company is the only nursery in the territory that extends all over America and that it is increasing its patronage all over America and that it is increasing its patronage all over America.

Very sincerely,
W. H. Thompson
Cashier

INDEX	
Apples	10-13
Asparagus	17
Barberry	30, 35
Bargain Pages	47, 48
Blackberries	14
Cherries	8
Clematis	35
Crab Apples	11
Currants	14
Deutzia	29
Dewberries	14
Evergreens	19-26
Forest Tree Seedlings	46
Gladioli	44
Gooseberries	14
Grapes	17
Guarantee	5
Hedges	35
Honeysuckle	28, 35
Horseradish	17
Iris	41, 42
Ivy	35
Landscaping	18
Peaches	14
Pears	14
Peonies	40
Perennials	41-43
Planting Directions	6, 7
Plums	8, 9
Privet	35
Raspberries	15
Rhubarb	17
Roses	36-39
Shade Trees	45, 46
Shrubs	27-34
Snowball	34
Spirea	27
Strawberries	16
Terms of Sale	4, 5
Umbrella Catalpa	46
Vines	35
Weigela	31

BRADFORD SAVINGS BANK
CAPITAL \$25,000
JAN. 1, 1927

To Whom It May Concern:-

Mr. Earl Ferris, who is a stockholder in our bank, is financially reliable and we believe that ninety per cent of the patrons of this bank are satisfied customers of his nursery.

In the territory tributary to this bank there are hundreds of evergreen windbreaks all of which came from his nursery.

P. H. Crawford
Cashier

BRADFORD SAVINGS BANK
CAPITAL \$25,000
DEC. 30, 1926

To Whom It May Concern:-

The Earl Ferris Nursery Company is one of the oldest and most highly respected institutions in Southern Iowa. It first became famous many years ago through the founder, Mr. S. A. Ferris, who established the business fifty-one years ago. Mr. Earl Ferris, a son of the founder, is the present proprietor of the business, and is also the "Emergent Specialist."

This bank, of which Mr. Earl Ferris is stockholder, is glad to recommend both the man and the nursery. We sincerely believe that those who have planted with either planted or ordered that come from the Earl Ferris Nursery Company, the business, gained through the practice of fair and honest principles and expert knowledge of nursery stock, is worth the money it costs to plant and will save each every trouble and cost to the public.

Very truly,
W. H. Thompson
Cashier

WE HAVE NO AGENTS—THIS CATALOG IS OUR ONLY SALESMAN

When you buy nursery stock from the Ferris Nursery, you deal direct with Earl Ferris. Direct selling makes it possible for me to give you the advantage of lower prices, because there is no 50 per cent split with agents. Not lower prices on ordinary stock, but on the highest quality trees, fruits and shrubs with the famous Ferris root systems and northern grown right on the farm shown in the pictures on pages 6 and 7.

Up to 25 or 30 years ago we had a gang of agents on the road selling nursery stock. We paid these agents 50 per cent on each order sold, the same as many firms do now. What I tell you is from actual experience. The 50 per cent commission was all the agents looked at. Anything to get the customer's name on an order blank was considered legitimate. Outlandish guarantees. Exaggerated statements! High sounding promises! Anything and everything—and many were the orders that customers claimed they had only ordered half or less of the one sent in by the agent.

We stopped. We wanted to know our customers personally. We wanted to help with advice and planting suggestions as well as see that the plants our customers purchased lived. We determined to give our customers better service, to make a square deal possible, and to tell the story of Ferris Quality direct without it being "hashed" beyond recognition by agents. We dis-

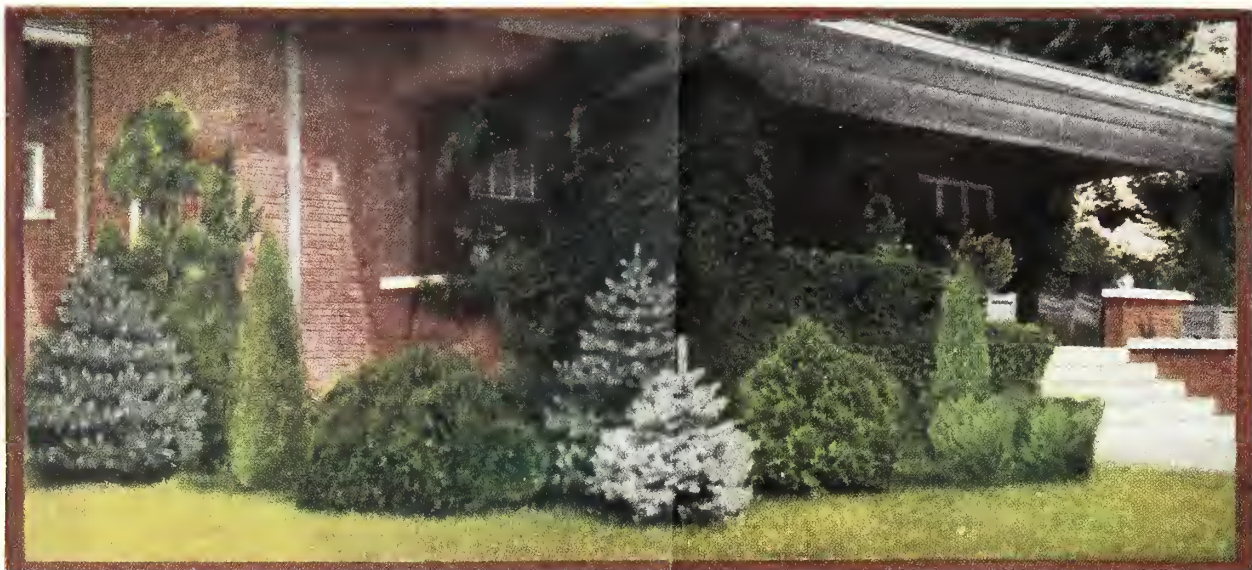
charged all of our agents and started the new method of selling and shipping direct.

The amount you can save in landscaping your home grounds with the help of Earl Ferris can hardly be realized without a comparison of actual figures. Time after time have property owners come to us with their experience in buying landscape material. One man had been offered planting material for his place for \$3,500.00, but hearing of Earl Ferris he sent me the list, and he purchased the trees and plants of me for \$585.00. Another party bought of me for \$98.50 when an agent had asked him \$275.00 for the identical list.

When you order from Earl Ferris Nursery, you pay for the quality only in the fruits, evergreens, ornamentals, etc. No traveling expenses added, nor commissions and salaries. You buy direct from the grower, personally.

By starting right in the first place, growing the highest quality of stock for Ferris customers and giving none but the best service to them, we have built up our business out of that one-acre plot until now it is the largest exclusive mail order Nursery in the United States. We have found that over three-fourths of our business comes from old customers and their neighbors and friends, which means that Ferris nursery stock gives complete satisfaction.

EARL FERRIS.



Landscape Plan No. 1

One of the Most Charming of Ferris Evergreen Plantings.

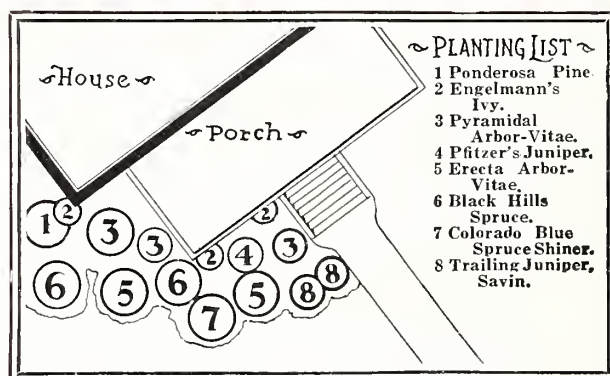
(1)	1 Ponderosa Pine, 18-24 in.	\$1.00	2-2½ ft.	\$1.25
(2)	3 Engelmann's Ivy, 2-yr.	.90	2-yr.	.90
(3)	3 Pyramidal Arbor-Vitae, 12 in.	4.50	18-22 in.	6.00
(4)	1 Pfitzer's Juniper, 6-8 in. light	1.00	12-18 in.	2.50
(5)	2 Erecta Arbor-Vitae, 8-10 in.	1.20	12-18 in.	2.00
(6)	2 Black Hills Spruce, 10-12 in.	1.50	18-24 in.	3.00
(7)	1 Colo. Blue Spruce, 8-10 in. light	.75	18-24 in.	5.00
(8)	2 Trailing Juniper (Savin) 9-15 in.	3.50	2-3 ft. across	10.00

Regular Catalog Price	\$14.35	\$30.65
FERRIS' SPECIAL LANDSCAPE BARGAIN PRICE	\$12.95	\$29.00
TWO COLLECTIONS—SPECIAL LANDSCAPE OFFER	\$24.50	\$55.50

Note. If the surface of the brick is smooth, you should use Ampelopsis Veitchii vines in place of Engelmann's Ivy, and we will make the change for you for 50c extra. If the brick is very rough, however, the Engelmann's Ivy will cling to it.

In it you will find the year around beauty and finish of the Evergreens—their varying shades of green, blue and silver, their graceful and symmetrical lines, and their various habits of growth that give the picture the artistic touch and destroy tiresome uniformity.

Every home should have at least a few Evergreens around it if for no other reason than to relieve the bare wintry landscape and to retain a little of the lovely green coloring of springtime throughout the year. This collection will fit almost any requirement, and can be used as effectively for the side of the house, along a bare stretch of wall, as for a porch planting.



~ PLANTING LIST ~

- 1 Ponderosa Pine.
- 2 Engelmann's Ivy.
- 3 Pyramidal Arbor-Vitae.
- 4 Pfitzer's Juniper.
- 5 Erecta Arbor-Vitae.
- 6 Black Hills Spruce.
- 7 Colorado Blue Spruce.
- 8 Trailing Juniper, Savin.

In reality, similar Evergreens are used on the opposite side of the porch also, but the photograph and plan, as you see, show just the one side. Quotations are given on both single and double collections, however, so that if you have a similar home which you desire to beautify in this way, you can have the complete planting—one that, at a small initial cost, will add thousands of dollars to the valuation of your property and make your home the most attractive one in your locality. The small, once and twice transplanted Evergreens will not make a finished showing the year planted, of course, but if properly planted and cared for, it will only be a few years until you have just such an attractive group as shown in the picture.

Our Terms of Sale and the Ferris Guarantee

Every successful business must have a few rules and regulations in order to give best service to their customers. It has been our honest endeavor through the years to sell the highest quality trees and plants at the lowest possible prices, under as few, simple, direct terms as possible, thereby putting each and every transaction with our customers on a firm basis of understanding and co-operation.

Our guarantee, too, is as straight-forward and square as can be desired. We do not talk around in high-sounding phrases—we talk direct to you, and give you not only this iron-clad Guarantee that has always been back of Ferris Trees and Plants, but even better than that we have our 58 years of Nursery experience with thousands of our customers coming back every year for more nursery stock.

Every shipment that leaves our Nursery has attached our Certificate of Inspection from our State Entomologist, showing that all of our trees and plants are entirely free from disease and insect pests.

Terms of Sale

All goods purchased from this catalog are sold under the guarantee given on next page. NO ORDER FOR NURSERY STOCK ACCEPTED FOR LESS THAN \$1.00, except for special Advertising Bargains. Please do not ask us to handle an order under that amount for we cannot do so. It costs us about \$1.00 to handle any order regardless of the size, and we must get handling expenses out of them.

On orders up to and including \$5.00, we require cash with order. On orders amounting to more than \$5.00, either all cash with order, or, if customer prefers, one-fourth cash with order, balance C. O. D. We prefer all cash with order for the reason that we can give our customers better service on straight cash orders. There is a good deal of red tape attached to C. O. D. shipments, and during our rush packing season, when we are working nearly 24 hours out of the day, trying to give good service to our customers, C. O. D. shipments are bound to be delayed a little.

Orders are booked as they are received. Shipments are not made until proper time to plant, unless otherwise requested.

The Ferris Guarantee

I guarantee that Ferris stock will reach the purchaser alive and in growing condition, and will replace, free of charge, any that does not, upon receiving your express or freight receipt with written statement from the agent, showing loss or damage. This does not apply to parcel post packages, unless 10c for insurance has been added.

Any tree or plant that dies the first growing season, I will replace at a cost of one-half the regular catalog price, customer to make a written report and have his order for replacement in our hands before October 10th, following date of purchase.

I guarantee to every Ferris customer, stock that is true to name, and absolutely as represented. Any Ferris stock proven not to be so will be replaced free of charge or the purchase price refunded. I cannot be held liable for any damage other than herein named.

EARL FERRIS.

TERMS OF SALE—Continued

Five trees of one variety are sold at the ten rate; 50 at the 100 rate; 500 at the 1,000 rate, unless otherwise stated. LESS THAN FIVE OF ONE VARIETY AT THE EACH RATE.

If Evergreens are desired balled and burlapped, add 60c per tree extra for this special packing.

Parcel Post Shipments

If nursery stock is ordered by parcel post, and no money included for postal charges, we will send the trees or plants as directed, if possible, with postage C.O.D., but if the size or weight of the bundle is outside of the parcel post limit, or contains nursery stock difficult to handle by parcel post, we reserve the right to change the routing to express. We desire very much to comply with our customers' wishes, and will do so wherever possible. You will find the parcel post rates for many of the plants and trees in the various departments of this catalog so that in most instances you can include this amount in your order.

*Bargain
Collections
Cannot Be
Altered, Divided
or Changed in
Any Manner.*



- (1) Schwedler's Maple.
(2) Koster's Blue Spruce.

- (3) Pfitzer's Juniper.
(4) Colorado Blue Spruce.
(5) White Spruce.

- (6) Black Hills Spruce.
(7) Mugho Pine.

Marvelous effects from Ferris trees and evergreens, as above pictured, fairly take your breath. Do not the contrasting colors and foliage blend beautifully? You can create just such artistic scenes on your own home grounds by planting Ferris high grade evergreens and ornamental shade trees. Should you buy the smaller sizes at our extremely low bargain rates, you may have to wait a few years for the finished effect, but you will have the fun of watching them develop with each season's growth and emerge into wonderful specimens as are shown in the picture.

How to Plant and Care For Nursery Stock

Start a Successful Planting by Purchasing High Quality Stock Correctly Handled

Good trees and plants are, naturally, the first step towards success. We have told you how we have been working these 58 years producing strong, sturdy, heavy root systems, and ultimately the healthiest and most vigorous stock that can be grown. It is this kind of trees and plants that we send to our customers, and in addition pack them right.

In our Direct-to-Purchaser method, our trees are dug fresh from the nursery row, packed (and when we pack nursery stock we do it so that the goods could go through safely to France), and on the road to the customer within two or three hours time. There is no shipping to a distributing point, thence divided, handled two or three times and re-shipped, or any other unnecessary delays such as are obvious when handling through agents. We have four railroads through Hampton, going in all directions, and each and every shipment is billed direct to the customer. There is no waiting for your neighbors' orders and holding them all for one shipment. Your order is simply your own, and has no connection with orders from your neighbors or friends unless you send it in as a club order and desire it handled in that manner.

Good, careful packing is essential to success, also. We have spent considerable study on the best packing methods ever since we started in the business, and we feel that there is another place we are giving our customers No. 1 service. Everything is given the right kind of care in packing, so that Ferris Trees and Plants reach our customers in as good condition as when they came from the nursery row. We have shipped into every section of the United States for many years now, with remarkable success. A well-known express superintendent has told us many times that we turned over to the Express Company the best packed shipments of nursery stock he ever had the pleasure of handling.

Important Rules to Follow in the Planting and Care of Evergreens

1. Prepare your ground as you would for corn. It should be good growing soil, where corn would grow.

2. Always plant as soon as the trees reach you. Do not expose the roots to the air for one minute. When you have everything ready to plant, unpack the shipment, putting the roots of each tree into a thick mud puddle, so that as much of this sticky thick substance as possible will cling to the roots.

3. Plant deeply and firmly, pressing the soil around each tiny root with all your might. Evergreens should be planted from two to six inches deeper than they were in the nursery row, depending on the size of the tree. At the top of the ground leave a little loose soil to prevent the ground from baking.

4. Start cultivation at once; cultivate well and often during the growing season, the same as you would corn. This should be done for the first three or four years. Evergreens will not thrive or give best results in a weed patch. If you cannot cultivate, give them a very heavy mulching of well rotted straw from the bottom of an old straw pile as soon as your trees are planted. Sawdust also makes a good mulch, but take care that you put on plenty of mulching. (In localities of extreme cold, such as Northern Minnesota and the Dakotas, it is advisable to mulch the trees in the row early in the Fall after they have been kept well cultivated throughout the Summer. Leave mulch between the trees through the following season and thoroughly cultivate between the rows).

5. A judicious trimming is also beneficial to transplanted Evergreens. Trim, say about one-fourth of the foliage from your trees as you plant them. This may cause them to appear a little slim for a year or two, but they will be all the better for it in the end. In trimming Evergreens do not cut off the terminal bud on the leader (tip), but trim

back other branches about one-fourth to one-third, taking care to leave at least one or two buds on each branch, for an entire limb once taken from an Evergreen will not grow back on as it would with a fruit tree, shade tree or shrub.

6. Regardless of locality, see to it that your young grove is securely fenced when planted. Nothing is more injurious to young Evergreens than livestock in the yard to trample them down.

For Balled and Burlapped Evergreens. If your Evergreens are balled and burlapped (note in our terms that we make a charge of 60c per tree extra for this special packing), simply dig a large hole, place ball, burlap and all in this hole and pack the dirt firmly around the outside. The burlap will soon rot away, but in planting it will help retain the ball and prevent its breaking. Take care with these balled Evergreens that you do not unnecessarily jar them so that the ball will break. Cultivate or mulch as in Rule 4.

For Seedlings and Small Transplanted Evergreens. They should be planted in the garden or in beds for the first two or three years and cared for as you would cabbage plants. The more cultivation you give them, the better. If you can give the seedlings a half shade the first two years and the small transplants the half shade for a year, you will be more sure of complete success. These shades can be made from lath, with a space of about 1½ inches between each lath, running the lath north and south. Then, in from two to three years time the trees should be in good condition for transplanting into your permanent wind-break row, or into the border and group plantings around your home. Small transplants are cheaper in the long run than seedlings, as they are much more liable to grow.

Correct Distances to Plant Evergreens for Windbreaks

The distance apart that Evergreens should be planted depends very much on the number of rows used. We advise 5 feet apart in a single row, 8 feet apart each way in two rows, 12 feet apart each way in three rows; but the ideal windbreak is a four- or five-row wind-break, planted 14 feet apart in the row and the rows 20 feet apart. The space between the rows can be used for potatoes, corn or any vegetable.



This Farmer Drove 125 Miles to the Ferris Nursery After This Load of Evergreens.

Directions for Other Trees and Plants

Under the various departments of this catalog you will find transplanting directions for the different trees, shrubs and plants that you may intend to set out. Follow them carefully—they have a great deal to do with the success of your planting.

Trimming

A great many years ago when I was a small boy, I asked my father when to trim, and he told me to trim when my knife was sharp. In other words, trim your trees when they need it, although June is preferable.

Every tree after being planted, whether it is an evergreen, shade tree or fruit tree, should have at least a little trimming—shade trees and fruit trees, the more the better.



25,000 Specimen Norway Spruce. 4 to 6 ft. High.



One of Our Big Fields of Hardy Perennial Phlox.



Our Big Six-Horse Tree Digger in Action.

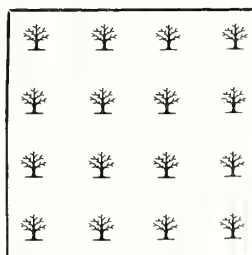
Personally, I would prefer a shade tree or an apple tree trimmed to a whip, then make my head the height I wanted it after planting.

Ornamental Evergreens should never have the terminal bud trimmed back on the leader, but they should be shaped after planting by trimming back other branches about one-third. Be sure that there is at least one or two buds left on each limb, for if these branches on an Evergreen are cut smooth with the body of the tree, they will not grow back like they do on a fruit tree, shade tree or shrub.

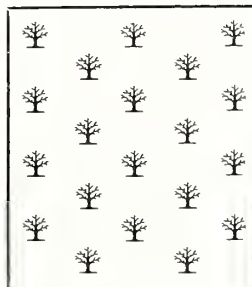
"How Far Apart Shall I Plant?"

The correct distance apart to plant is often a problem to planters. There are no set rules for this, but with our years of experience in planting and growing, we are glad to suggest advisable distances to our customers, which will work out very satisfactorily in every way.

Suitable Distances for Planting	Feet Apart
Apple Trees	25 to 40
Cherry Trees	15 to 18
Plum Trees	12 to 18
Pear Trees	15 to 18
Peach Trees	16 to 18
Grapes	6 to 8
Currants	3 to 4
Gooseberries	3 to 4
Red Raspberries	3 to 4
Black Raspberries	1 by 5
Blackberries	4 to 6
Spring-bearing Strawberries	1½ by 3
Everbearing Strawberries	1 by 3
Asparagus, in beds	1 by 1½
Asparagus, in field	1 by 3



Square Method.



Hexagonal Method.

Number of Trees or Plants per Acre

Distance.	No. of Trees.
1 foot apart each way	43,560
2 feet apart each way	10,890
3 feet apart each way	4,840
4 feet apart each way	2,702
5 feet apart each way	1,742
6 feet apart each way	1,210
7 feet apart each way	888
8 feet apart each way	680
9 feet apart each way	537
10 feet apart each way	435
11 feet apart each way	360
12 feet apart each way	302
13 feet apart each way	257
14 feet apart each way	222
15 feet apart each way	193
16 feet apart each way	170
17 feet apart each way	150
18 feet apart each way	134
19 feet apart each way	120
20 feet apart each way	108
25 feet apart each way	69
30 feet apart each way	48
35 feet apart each way	35
40 feet apart each way	28

How to Determine the Number of Plants to the Acre

In following the square method of planting, sketched above, multiply the distance in feet between the rows by the distance the trees or plants are apart in the row, and the product will give the number of square feet that each tree or plant will occupy; then, divide this number into the number of square feet in an acre (43,560) and it will give the number of trees or plants to the acre.

For the hexagonal method, illustrated above, which some planters prefer as it will plant more trees to the acre, calculate the number of trees to the acre by the square method and add 15 per cent.



Ferris' Early Richmond Cherries Always Please.

Hardy Cherries

Not a Case of You Can Afford Them, But a Case of You Cannot Afford to Be Without Them.

How the birds and children love Cherry time! And where is the man who doesn't relish a big, juicy Cherry pie. Truly one of the most popular and healthful of all fruits, how easily the Cherry has come to the front and is being more widely planted yearly.

The tree alone is ornamental, and can be planted without hesitation as a lawn tree—it is as much of a home tree as an orchard tree. For commercial purposes there are few orchards quite as profitable as a Cherry orchard, because there is perhaps, no fruit always so much in demand and bringing good prices.

Easy to plant, it will thrive on any kind of soil but a wet one, and they are infected with fewer diseases and insects than any other fruit trees. It is not necessary to spray the Cherry tree, although, of course, spraying will benefit the tree. The San Jose scale never bothers Cherry trees.

Our trees are hardy, vigorous and frost-resistant, easily grown wherever the apple succeeds, and are late bloomers. Few fruit trees will bear such an abundant amount of luscious fruit year after year with as little attention and expense.

Average about 4 ft. high. (Our Cherry Trees this year are extra good, with two-year roots, but are headed low and will only grade about 4 ft.)

Each 10 50 100

\$0.50 \$4.00 \$19.00 \$35.00

MONTMORENCY. A beautiful, large, red, rich, acid Cherry; much larger and firmer than Early Richmond, and a week or ten days later in ripening. Being extraordinarily prolific and very hardy, it can be recommended as a variety of great value. Valuable for canning and preserving. The Montmorency Cherry is in great favor wherever Cherries are grown. The tree is a strong, upright grower. There is always a heavy demand for this variety.

EARLY RICHMOND. Everywhere the most popular. Tree strong, thrifty grower, making a large, symmetrical head. Fruit medium size, dark red and juicy; acid flavor and especially valuable for cooking purposes; tree an early and abundant bearer.

NATIVE PLUMS—SUMMER WOULDN'T BE SUMMER WITHOUT ITS NATIVE PLUMS

Delicious fruits that have no end of uses. Where is there an up-to-date fruit cellar that does not have a goodly supply of Plum butter, conserve and jelly? Native Plums are hardy, produce large crops, mostly of early and medium-sized highly-colored fruit—that is ideal for canning, pies, or fresh. They seem to thrive in the most unfavorable locations of soil and climate. When planting this type, several varieties should be planted in the same orchard so that the blossoms will fertilize properly.

Note: My Plum Trees are all extra thrifty and hardy, being grown on plum root, which is far more satisfactory in every way than growing them on peach root as some nurseries do in order to save expense.

Prices on all Native Plums, including the Genevieve, De Soto, Hammer, Wild Goose, Terry, Wolf and Wyant:

Each 10
4 to 5 ft. average height, No. 1 trees\$0.50..\$4.50

The New Genevieve Plum

By far the most superior of the Native Plums. The Genevieve Plum is still new, yet attracting the greatest attention where it has been planted. Its immense size, extreme hardness, delicious flavor, and abundant crops unite in making it far above the ordinary varieties. One that is bound to be planted in every orchard and home planting. Fruit is a beautiful rich red color, rather round. This superior new Plum is named in honor of my older daughter, Genevieve, whose picture you will find on this page.

DE SOTO. Fine for eating or canning. Moderate growing tree that bears young and profusely. Hardy. Use for fertilizing. Season medium.

HAMMER. Large, oblong, light red, of fine quality, profusely fruitful; fine for canning or market. Season late.

WILD GOOSE. Fruit medium to large, rich golden yellow shaded with red; flesh yellow and juicy; flavor rich and good. Early.

TERRY. A "peach" of a Plum. When it comes to large size, hardness, vigor of tree and quality of fruit, the popular Terry is a leader. Fruit is often 5 1/4 inches in circumference; color bright, clear red with small white dots. Juicy flesh of very fine flavor.

WOLF. Fruit large, a perfect freestone. Quality fine; superb for cooking and for serving fresh with sugar. Hardy. Season medium.

WYANT. Large, conical Plum, dark red color; thick skin that peels readily. Flesh firm; freestone, and of excellent quality. Medium.



Genevieve Ferris



The Wonderful New
Genevieve Plum

Minnesota Hybrid Plums

UNDERWOOD. ELLIOTT. MONITOR.

Many Think They Equal the Hansen's Hybrids, and Are Delicious as Well as Extremely Hardy.

Each 10

3 1/2 to 5 1/2 ft. average height, extra good...\$0.75 \$7.00

UNDERWOOD. This is considered the finest of the Minnesota Hybrids, and is certainly one of outstanding merit. Originated at the Minnesota Breeding Station. The fruit is an attractive red, large size—larger than any of the American Native Plums—juicy and sweet. Flavor is very pleasing. Besides being a heavy annual bearer, it comes into bearing when very young. Fruit clings well to the tree, has small pit, clingstone. Fruit keeps unusually well and is of superfine quality. Mid-season. Very hardy, giving as good results in the North as in the South. Everyone who has room—and Plums do not require much room—will want an Underwood in their group.

ELLIOTT. Another extra fine Minnesota Hybrid Plum. Later than the Underwood, with medium large fruit. The tree is hardy, a strong grower, and produces immense crops of fruit regularly. The fruit is firm, of remarkably fine flavor, with small pit, clingstone. Plant the Elliott with the Underwood, for you will then have a succession of these fine fruits from early August until the middle of September.

MONITOR. Also originated at the Minnesota Fruit Breeding Station, and of extreme hardiness. The tree is an unusually vigorous grower, forming a compact, well shaped head. The fruit is large sized, round in shape, handsomely colored with a dark dull red. An annual and very prolific bearer, stone medium small, cling, and fruit of extra good quality. A fitting companion to the Elliott and Underwood—fruits that cannot be excelled for the home and orchard planting.

Prof. Hansen's Hybrid Cherry-Plums

Wonderful, Large Fruits That You Would Think Could Grow Only in a Warm, Semi-Tropical Climate—Yet These Hardy Fruits Were Produced in the North, and Are Giving Splendid Results Even as Far North as the Canadian Line.

HANSKA. OPATA. SAPA. WANETA. KAGA.

Each 10

4 to 5 ft. average height, No. 1 trees....\$0.60 \$5.50

Most everyone has at least heard of Prof. Hansen's famous Cherry-Plums by this time, and innumerable planters have had experience with them and know just how valuable they are. They were originated by Prof. Hansen of the South Dakota Experiment Station, who has proved that delicious fruits, especially Plums, can come out of the North as well as the warmer climes.

They are heartily acclaimed as being among the best if not the best of the Plums, and certainly if orders have anything to do with it, we know they are prize winners in popularity. With fruit considerably larger than the ordinary varieties, of a rich flavor as good or better than the apricot, plus their extremely hardy characteristics, it is no wonder they are prime favorites everywhere. Another fine feature of the Hansen's Plums is their youthful bearing, young trees often bearing fruit the year after planting. On account of their superiority in every respect, no one can afford to do without them.

Our supply of Hansen's Plum trees is limited, so order early. It is usually best to plant one or two Native varieties in your clump of Hansen's Plum trees, for best cross-fertilization. Spray the Hansen's Plums annually with Bordeaux mixture.

HANSKA. (Bright Red). This fine large Hansen's Plum is a cross between the wild Northwestern Plum and the very large, firm-fleshed, fragrant, Apricot Plum of China. The fruit closely resembles its Chinese parent in form, color, fragrance, quality, and firmness of flesh. When cooked the strong apricot flavor is brought out to perfection, entirely unlike any native Plum.

SAPA. (Rich Purple). Truly one of the most wonderful of the Hansen's Plums, with deep purplish red skin and purple meat. Fruit is borne in clusters similar to grapes, is of a large size, and of excellent quality. Season extremely early.

OPATA. (Dark Purplish Red). Its excellent quality makes the Opata worthy of wide popularity for table and culinary use. It is a cross between the Dakota Sand Cherry and Luther Burbank's famous Gold Plum. Tree is a very vigorous grower, with large and glossy foliage. Fruit is often 1 3/16 inches in diameter, dark purplish red with blue bloom; flesh green and firm; flavor very pleasant, combining the sprightly acid of the Sand Cherry with the rich sweetness of the Gold Plum. Pit small; season extremely early.

WANETA. (Reddish Purple). The Waneta is unquestionably Prof. Hansen's masterpiece in Plums. His description is: "My belief is that in this variety I have combined the best points of the native and Japanese Plums. In size it is two inches in diameter, and is a cross between the large Apple Plum and the Terry, the largest of the native varieties. We regard this as the most promising Plum that has been offered to planters since the settlement of the country. All the reports coming in from those who have tried it describe the Waneta as bearing early and producing the largest fruit that has been raised in their locality."

KAGA. (Rich Red). A new Hansen's Plum of delicious quality—many consider it the best of the Hansen's group. Fruit is very similar to the Hanska in color and size, being a full sister to it, for it is a cross between the native Plum of the Northwest and the Apricot Plum from China. The Kaga has the very firm, richly fragrant and delicious flesh, which is so fine for preserves. Generally considered to be a heavier bearer than the Hanska.

The Very Popular New Underwood Plum.



Waneta Plum.



“An Apple a Day Keeps the Doctor Away”

Here in America the Apple needs no introduction. We all like it, from the lowest to the highest. Beneath its rosy and golden skin lies a wealth of flavor that appeals to the taste; it is rich in vitamins, therefore one of the most healthful foods produced. Few meals are planned without the Apple in some form. It is a good fireside companion for a Winter evening, and for the growing boy or girl there is no better or more trusty friend.

The alarming part is that the planting of Apple trees has so decreased in the past ten years. Every year the population is increasing, yet we are sitting back, allowing the Apple crop to diminish, while the price cannot help but soar skyward beyond the reach of the ordinary pocketbook. Are we going to allow the time to come when it will be impossible to get them at any price?

If all of us would plant our back yards (and 99 times out of 100 they need some shade in the first place) to Apple trees—if we would only clear up that waste patch of ground that has never paid for itself and plant it to Apple trees, we would soon have the decrease on the wane and the future well cared for. And, for fear you don't know it, where it has been thoroughly tried out, the Apple if given the same care and attention as other farm crops, yields far greater returns per acre. Is it not worth while?

Planting Directions

You will find the distance apart to plant Apple trees on page 7, and how to figure the number of trees to the acre. In setting your trees, follow the same transplanting directions that are given for evergreens (see page 6) with the exception that fruit trees of any kind should never be mulched. Mice will make nests in the mulching and ruin your trees. The ideal place for small fruits such as raspberries is between the rows of Apple trees—they will then both get the shallow cultivation that means best success.

To produce healthy, well-developed fruit, you should spray your trees at least three times a year, with Bordeaux mixture, which can be secured at any drug store. First, they should be sprayed in the cluster bud stage, when the buds show pink but have not opened up; second, when 95 per cent of the petals have fallen; third, three weeks after the second spray.

Ferris Apple Trees are the Finest that We Can Produce

Ferris' Apple Trees cannot be surpassed in vigor and quality. They are grown on whole root, scions taken from bearing trees thus eliminating any possible mistakes in varieties; they have a little the finest root systems that can be produced, and are grown with the view of producing for Ferris customers the finest and healthiest crop of fruit in as short a time as possible. The following quotations are on about the smoothest, prettiest bunch of Apple Trees we have ever handled.

CUT PRICES ON ALL APPLE AND CRAB TREES EXCEPT GOLDEN WINESAP

(See page 12 for size and price of Golden Winesap apple trees)

3 to 4 ft. average height, good trees, with two-	Each	10	50	100
year root and one-year top.....		\$0.25	\$2.30	\$10.00
(If any of the above trees are desired by parcel post, add 5c per tree extra to cover trimming, packing and postage).				

4 to 5 ft. average height, good select trees, with Each	10	50	100
two-year root and one-year top.....	\$0.50	\$4.50	\$17.50
			\$30.00

(The 4 to 5 ft. apple trees should always be shipped by express. They cannot be shipped by parcel post unless given a very severe pruning. Send 10c per tree extra for trimming, packing and postage if you must have this size apple trees by parcel post).



Yellow Transparent Apples.

Summer Apples

EARLY HARVEST. Tree healthy; vigorous and a good bearer. Fruit medium size, somewhat flattened in shape; skin smooth and a clear, waxy yellow, rarely blushed; flesh tender; juicy, acid to sub-acid; flavor good.

RED JUNE. Medium size, skin red; flesh white, tender, juicy, sub-acid; an abundant bearer.

RED ASTRACHAN. Very productive, fruit of good size; dark red. In fact, it is the best early red Apple for the northern climate. Tree an upright grower; vigorous, hardy and productive.

Yellow Transparent

It Beats All Summer Yellow Apples.

Color a rich, transparent yellow, with a warm, faint blush on the sunny side; flesh is melting, juicy, sub-acid. The tree is very hardy, especially adapted for a cold climate, and bears very young. Fruit is round, medium size, and of excellent quality. One of the Russian varieties.

Duchess of Oldenburg

The Top of the List for Summer Cooking Apples.

An old-time favorite that retains its popularity from year to year. A nearly perfect round Apple, beautiful with its streaks of red and yellow. Flesh tender, juicy, and pleasant. Tree a vigorous grower, early and abundant bearer. There is room for the Duchess in every home planting.

LIVELAND. This Apple was originated in Russia. One of the standards for the home orchard, and a popular filler in the commercial orchard. Fruit medium to large, splashed and shaded with red. Flesh stained with red, fine, tender and juicy. A beautiful Apple and keeps well for an early fruit.



Duchess of Oldenburg Apple.

Fall and Early Winter Apples

Wealthy

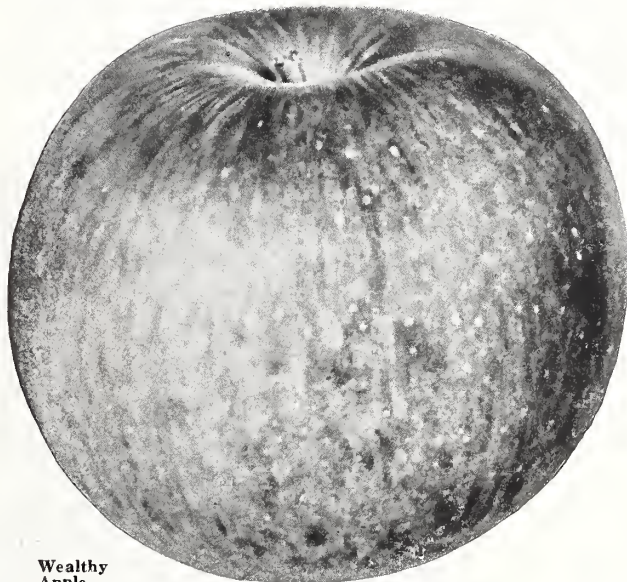
The Prime Favorite Fall Apple Everywhere.

One of the best and finest Apples grown. Very hardy, grows and bears well in the North as well as the South. Comes into bearing earlier than most other Apples, often fruiting the second year after setting in the orchard. Medium to large size, round in shape. Extremely attractive with its light yellow, smooth skin almost completely covered with dark red; flesh white, fine, juicy and sub-acid. Tree a vigorous grower, and an abundant bearer.

WOLF RIVER. A very large variety, splashed and streaked with red; flesh white and coarse, juicy, mild, sub-acid.

FAMEUSE (Snow Apple). This is a well known Apple, and one that is in great demand. Medium in size, color deep crimson. The pure white flesh contrasts beautifully with its deep, rich color. Productive. November.

MAIDEN BLUSH. A large Apple of smooth skin and beautiful colorings. Reddish tinge on light yellow skin; flesh white, tender, and of excellent quality. Bears young. August to October.



Wealthy Apple.

There is not a section in the United States where Ferris trees and plants have not gone. Here is another good stand of Ferris apple trees in Kentucky—"I am very glad to report that the eighteen fruit trees which you sent me in the early spring are all growing. I am proud of my prospects for a fruit orchard."—This comes from Mr. J. W. Waltz, R. No. 2, Lexington, Ky.

Crab Apples

HYSLOP. Tree a moderate grower, making a beautiful, thrifty tree; bears young; fruit large, nearly round, slightly flattened at the end; skin smooth, color dark, rich red on yellow ground. Flavor very good, but doesn't keep well, gets mealy. Its high color commands a fancy market price.

TRANSCENDENT. A large, beautiful tree, and a very strong grower; an early and abundant bearer. Fruit large and round; skin smooth, rich yellow shaded with red. Flesh firm and crisp, yellowish, fine grained and very juicy, acid. Fine for jelly and pickles.

WHITNEY. Tree a thrifty, upright grower; fruit large, skin smooth, striped and splashed with carmine; flesh firm, juicy, of pleasant flavor. One of the best Crab Apples, very popular for pickles. Fruit in size and quality equal to many Apples. August.



Transcendent Crab Apples.

Late Winter Apples

Salome

The Finest Winter Apple for the North.

Here is a Winter Apple that grows larger, has a better flavor and a better color in the northern climate than in the South. I have planted several orchards of Salome trees myself, here in northern Iowa, and I have found them to be the biggest and best producers for this climate of all the late Winter varieties. The fruit is medium in size, rich, dark red color, and of extra good quality. When stored, it will keep until May—in fact, its crisp, juicy flesh is much improved after it has been stored for a while. It has been so thoroughly tried out in the colder sections and has given such good satisfaction there, that it is deserving of a far wider planting. With such a variety as the Salome, you planters in the Dakotas, Minnesota, northern Wisconsin and Iowa can prove that there is no country where high quality Apples cannot be grown.

STAYMAN (Stayman's Winesap). Originated by the late Dr. J. Stayman, of Leavenworth, Kansas. Dr. Stayman said years ago in referring to it: "There will come a time when all will want it." It is dark, rich red, with rather indistinct striping. This Apple is not only larger than the old Winesap, but it is even juicier. The tree is very productive and a drought resister. One of the prime favorites, and widely planted in the Apple belt. There is always a good market for the Stayman.

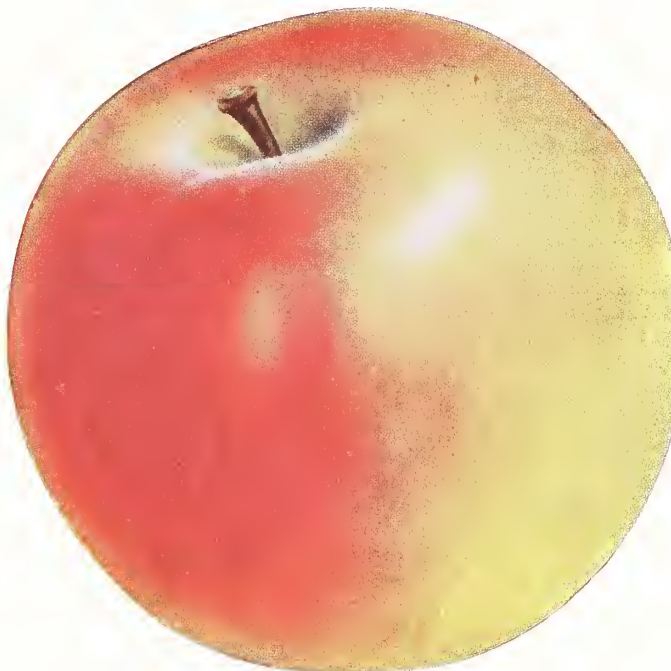
TOLMAN SWEET. A very large, sweet Apple of fine flavor. Fruit creamy yellow, sometimes blushed on sunny side. Tree vigorous and hardy, very productive. Among sweet Apples, it is the universal favorite.

WINTER BANANA. A very handsome, large yellow Apple with pinkish red blush. Strikingly attractive. A dessert Apple of finest quality, and an excellent keeper. Good tree, early bearer, good cropper, and profitable.

NORTHWESTERN GREENING. The best Greening ever produced and the hardiest. An ideal Winter Apple for northern climates. Fruit large, greenish yellow, firm and fine grained. Tree a thrifty, upright grower; an early and productive bearer. Keeps late into the Winter. One of the best for cooking.

WILLOW TWIG. One of the very late keepers that lasts till the fresh Apples are here again. Fruit is large and round, slightly conical, of a greenish yellow color, faintly striped with red. A good market sort, and excellent for cooking.

ROMAN STEM. One of the finest of the late keepers. Fruit medium in size, and of a greenish yellow color. Excellent as a cooking Apple, and also very fine as a fresh fruit with its rich, almost pear-like flavor. Flesh is tender and juicy. December to Spring.



Golden Winesap Apple.

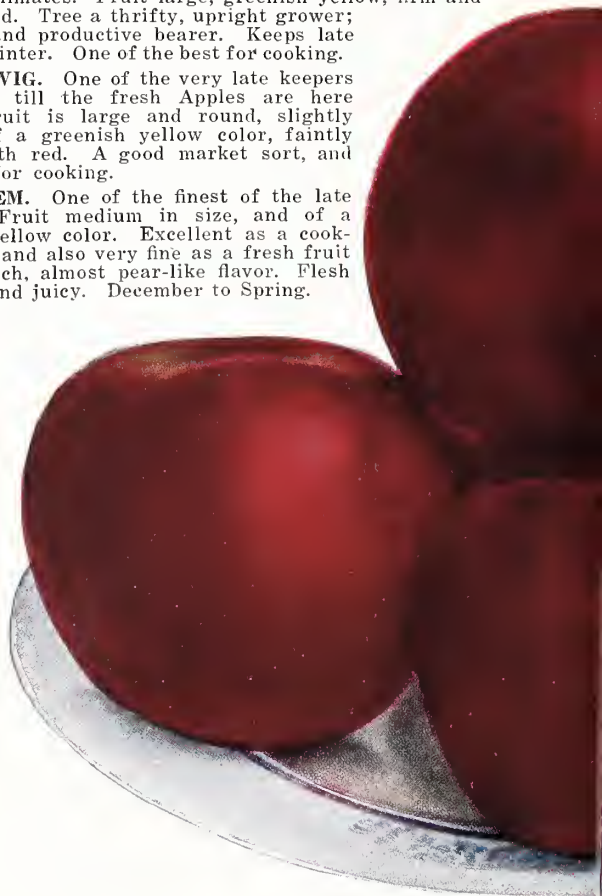
Golden Winesap

A Handsome, Yellow, Winter Apple. A Strong Rival of the Grimes Golden, Is Much Larger and Hardier, and Many Consider It Even Better.

A wonderful new Apple—great in size, great in quality and flavor, and in its long-keeping ability. The fruit resembles the Winter Banana Apple in color and shape, though the Golden Winesap is quite a little larger. The rich, golden yellow color when well ripened, is blushed with red, making it an extremely attractive Apple for market. One of the best, longest keepers of all the Apples. The flavor of the Golden Winesap is delicious, having the goodness of the old-fashioned Bellflower, with the spiciness of the Winesap. The tree is a strong, vigorous, healthy grower, producing very large Apples in enormous quantities. I can furnish Golden Winesap trees this year only in an extra good, one-year whip. It is a wonderful size to transplant, and one that orchardists prefer to all others. Price on these No. 1 Golden Winesap whips, averaging about 3 to 4 ft. high, 60c each.



Grimes Golden Apple.



Late Winter Apples Delicious

A Ruler Supreme in the Apple Kingdom.

"Delicious" in every sense of the word, it has held the world record as a Perfect Apple. The fruit is large, rather elongated, and with its rich crimson coloring and extraordinary flavor, peculiarly its own, it commands the highest prices in the Apple market the world over, and is a favorite everywhere. It is known and easily distinguished by the five little knobs on the blossom end which are often light yellow, blending perfectly with its crimson beauty. It is very productive after it comes into bearing, the tree is of free, open growth, and very hardy. Well-known scientists and the best horticulturists of the country, as well as the apple-eating public consider it the apex of Apple production during the past twenty years. Good keeper and shipper.

The Delicious Apple was originated in Iowa by an Iowa farmer, and the original tree, now cared for by the Horticultural Department of the Iowa State College, is still very healthy and productive. Our hardy, Northern Iowa grown Delicious are hardy, thrifty trees, and the fruit is unsurpassed. Our trees are genuine Delicious, descended from the original tree stock.

BALDWIN. A large, dark red Apple; sub-acid, fine flavor. Productive and profitable. Fruit will keep until March.

WINESAP. One of the best little Apples grown; red. Fine for eating; one of the best for baking. Shape is round, conical, sometimes obscurely flattened. Flesh yellowish, firm, crisp, with a rich, rather acid flavor. Keeps through the Winter. A very good market sort.

GANO (Black Ben Davis). Fruit is bright red on yellow ground with no stripes; large and oblong in shape, surface smooth and polished. Tree healthy, vigorous; prolific bearer. A good keeper. January to April.

Grimes Golden

The Finest Yellow Winter Apple Grown.

The Grimes Golden is one of the most popular Apples in cultivation. Tree strong, thrifty grower. Fruit medium to large, cylindrical in shape; regular surface, yellow veined, russeted; flesh yellow, firm, very fine grained, juicy flavor, sub-acid. Rich quality. For dessert, cooking and market. Hardy. November to December.

Jonathan

One of the Best Sellers Ever Produced.

Too much cannot be said of this fine Winter Apple. Fruit is extremely attractive with its bright red skin, quality of the finest, flavor of the best. Flesh is tender and very crisp, very juicy, with a smooth and glossy skin that makes it a good seller everywhere. Tree vigorous in growth. An old-time favorite with all Apple growers. November to May.



Ferris' Delicious Apple.
A Great Favorite.

MALINDA. A reliable Winter Apple of medium size. One of the hardiest. When ripe a beautiful yellow, somewhat blushed. Best in Spring after it becomes mellow; sheep-nose shape.

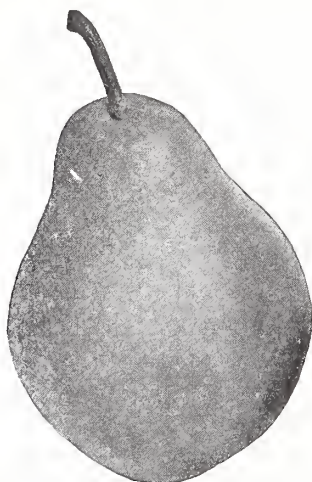
BEN DAVIS. An old-timer; and one of the best for market and cooking. Quality good. Fruit large and round; yellow splashed with red. Will keep well until Spring.

McINTOSH. Large, deep crimson, and beautiful. Tree is hardy and vigorous. Flesh pure white, crisp and very tender. A good regular bearer. Has justly proved itself a favorite in the Apple belt, and a good market variety. November to January.

McIntosh Apple.



Stayman's Winesap Apples.



Clapp's Favorite Pear.

KIEFFER. Well known canning Pear, hardy, prolific; fruit large and yellow with touches of carmine.

SECKEL. A small variety but of excellent quality. Very productive.

Gooseberries

Where There Is a Gooseberry Pie—There Is Sure to Be a Satisfied Family.

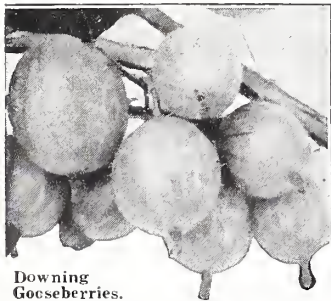
One of the most profitable of all small fruits, as they are entirely hardy, easy to plant and care for, and will bring big returns. What you cannot use for your early Summer pies and preserves are easily marketed and bring good prices. Plant in good growing soil and keep free from weeds.

If desired by parcel post, add 5c to the each rate; 10c to the dozen, and 15c to the 25 rate to cover the cost of packing and postage.

HOUGHTON. The old stand-by. Pale red, sweet and good; medium size, but very productive. 10c each; 10 for 90c; 25 for \$1.75.

DOWNING. Fruit very large, flesh whitish green, and good flavor. A favorite. 30c each; 12 for \$2.75; 25 for \$5.00.

CARRIE. Popular for canning and preserves. Medium size fruit of excellent quality. 25c each; 12 for \$2.50; 25 for \$4.75.



Downing Gooseberries.

You will find that we have reduced our list of Blackberries to but three varieties, but after many years of work and study with this class of small fruit we have found these three far superior to other sorts, and because we can recommend them so highly to Ferris Customers we are devoting our energy and space entirely to the three listed.

Prices: 12 for 75c; 25 for \$1.20; 100 for \$4.00; 200 or more at \$3.50 per hundred.

If desired by parcel post, add 10c to the 12 rate, 15c to the 25 rate, and 25c to the 100 rate, to cover cost of packing and postage.

ELDORADO. We consider this the finest of the Blackberries. It is certainly very hardy, berries jet black, sweet, and of very inviting flavor. Because they are good keepers, good shippers, and very popular on the market, we cannot recommend them too highly for the commercial planting, and they are equally as good for the home planting. Heavy producer.

SNYDER. This has been the standard early Blackberry for the north country on account of its hardiness. Fruit medium to large, round in shape, very firm and of good quality when well ripened. The canes are reddish in color and extremely hardy.

Pears

While we are too far North to grow the Pear with any great success, for our customers who reside in localities where it is well acclimated, we have a limited number of hardy Pear trees. They are strong, well developed trees, best and most popular varieties. The high prices which the Pear commands on the market will repay one to give the tree the high cultivation necessary to secure the best results. Pears prefer a strong loam, but succeed well in a great variety of soils.

No. 1 trees, average. Each 10 ft. high 4 to 4½ ft. high\$0.65 \$5.50

BARTLETT. Large yellow Pear; fine flavor. Very popular.

CLAPP'S FAVORITE. Light yellow with brown dots; fruit large, good flavor.

DUCHESSE. One of the largest and best. Greenish yellow with russet spots.

Peaches

Few fruits enjoy a greater popularity than Peaches. With delicious flavor they combine attractive appearance, and the uses to which this fruit may be put are so many that there are never enough on hand for all.

Our climate is too cold for a good production of Peaches. However, we have a limited stock of healthy, well-grown trees of the best fruiting varieties for our customers who have the good fortune to live in a climate where this delicious fruit can be produced successfully. Not hardy in northern latitudes. To produce the best Peaches, the ground should be kept clean and mellow, the trees should be pruned yearly, and carefully sprayed.

No. 1 trees, averaging 4 to 4½ ft. high\$0.50 \$4.50

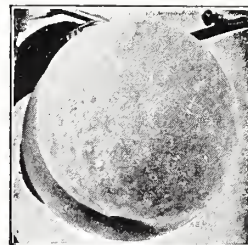
ALEXANDER. An early Peach, hardy and of very good quality. Freestone.

CRAWFORD'S EARLY. Excellent quality. Fruit large; yellow with red blush. Freestone.

CRAWFORD'S LATE. Large variety. Flesh yellow and of good quality. Freestone.

ELBERTA. One of the best market sorts. Large and very productive.

J. H. HALE. Large, yellow, wonderful color; delicious. Freestone.



J. H. Hale Peach.

Currants

The Gay Red Color and Sprightly Flavor of Currant Jelly Is a Positive Necessity to the Winter Time Dinner Table

Is there a garden spot complete without a few of these profitable and hardy plants, or a fruit cellar perfect without its Currant jelly, preserves and wine? Easily planted and cared for, and any insect growth may be easily checked by the early use of hellebore.

If desired by parcel post, add 5c to the each rate, 10c to the dozen rate and 15c to the 25 rate to cover the cost of packing and postage.

RED CURRANTS

Strong, No. 1 plants, 15c each; 12 for \$1.50; 25 for \$2.00.

CHERRY. Largest of all Currants; bunches short. Vigorous grower.

FAY'S PROLIFIC. Large cluster, berry large, beautiful, and a wonderful cropper. Superior flavor.

LONDON MARKET. Good for either home or market use. Fruit large, bright red, and of fine flavor. New and popular.

WHITE CURRANTS

No. 1 plants, 30c each; 12 for \$2.00; 25 for \$3.50.

WHITE GRAPE CURRANT. Very large, yellowish white, sweet or very mild sub-acid; excellent for table. The most productive of the white sorts.



London Market Currants.

Blackberries

The growing of this very delicious and healthful fruit is attended with so little trouble and expense that every garden, however small, should have at least fifty plants. For cooking purposes, they are unsurpassed—Blackberry jam cannot be beaten—and will yield a dark wine of excellent quality.

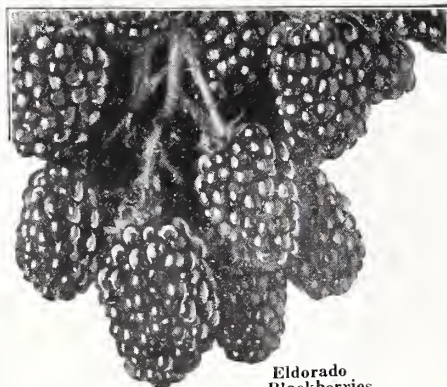
The plants require well drained land and do best when confined to narrow, continuous rows and are well mulched under the bushes. Keep the ground light and clean by cultivation, and fertilize annually for best fruiting results. To avoid a too strong growth and clean by cultivation, and thereby encouraging the plants to form dwarf bushes, making it easier to work among them, and at the same time causing the plants to produce a larger crop and finer berries.

RATHBUN. This also is a fine Blackberry. It has been grown over a wide area and found worthy. Berries are large, black, and of pleasing taste. Ripens early.

Dewberries

Price: 12 for 75c. If desired by parcel post, add 10c extra for packing and postage.

LUCRETIA. On account of the many requests we have had for Dewberries during the past few years, we have grown a limited quantity of them this year to take care of our customers' wants as far as possible. As you probably know, the Dewberry has low-growing, trailing canes, and produces great quantities of long black berries, very sweet, and of delicious flavor. Very hardy, though it requires a little Winter protection here in the Middle West.



Eldorado Blackberries.

Raspberries

Of All the Summertime Desserts, There is Nothing to Equal Raspberries

The Raspberry needs no introduction—it speaks for itself. For many years it has enjoyed a great popularity throughout the country. For fresh fruit it cannot be excelled, and the jams and jellies made from this luscious berry are in every home. A bed will not only give you pleasure, but also profit as they command high prices and are always in demand. They are easily cultivated, and with a little care are one of the most profitable of the small fruits.

Any good growing soil will do for Raspberries, but a light, loamy one is preferable. An ideal place is between the trees in your young orchard. Take care in setting the Black Raspberries that you do not get them too deep. They start from the tip and are easily smothered when planted deep. Plant shallow, and for correct distances apart to set the plants, see page 7. Do not cultivate deeply, as the roots are just below the surface of the ground. Mulch heavily with straw early in June, which will conserve the moisture around them and make the last picking as good as the first. The wood which fruited this year should be cut out after the last picking and burned up. Trim back the ends of the canes about one-third early in the Spring of each year. If liable to Winter-kill bend the canes over to almost horizontal position and partly cover with earth, removing same in early Spring.

Imogene and Latham

The Two Finest Red Raspberries Ever Produced

Note: Our Imogene and Latham plants are all Mosaic free. They have been rigidly inspected three or four times by experts, who pronounced them supremely healthy, and entirely free of the Mosaic. Order your wants early.

Imogene Red Raspberry

Considered by far the finest of the Red Raspberries—even better than the Latham, which has startled the small fruit growers with its wonderful hardness and large size, with its prolific qualities and its superior flavor.

The Imogene is closely related to the Latham, but more highly bred up. Canes are more vigorous than the Latham and grow denser. The fruit is a trifle larger and perhaps a little deeper in color, and of quality fully equal to that of the Latham.

When I purchased this Raspberry, it had no particular name, and as I was so deeply impressed with it, I gave it the name of my youngest daughter, Imogene, thinking to honor both of them.

Order your Imogene plants at once, for they are going fast.

Bargain price: \$2.50 per 12; \$4.00 per 25; \$15.00 per 100.

If desired by parcel post, add 10c for 12, 15c for 25, and 20c for 100.

Latham Red Raspberry

Until the advent of the Imogene Raspberry, the Latham Red Raspberry or Minnesota No. 4, as it is sometimes called, was considered by far the finest Red Raspberry introduced in the Middle West. It is extraordinarily large in size, larger than all of the common reds, and when ripe is a beautiful bright red color. Another remarkable feature is its extreme hardness, giving fine results even to the Canadian line. Then, it is an unusual producing Raspberry, the fruiting period extending over a month, and the crop is a very heavy one.

Prof. C. V. Holsinger, Extension Professor of Horticulture of the Iowa State College, Ames, Iowa, says: "I only hope you will be able to grow plants enough to put this berry in the hands of as many people as possible."

Bargain price: \$1.00 per 12; \$2.00 per 25; \$6.00 per 100.

If desired by parcel post, add 10c for 12, 15c for 25, and 20c for 100, to cover packing and postage.



Imogene Red Raspberries.
(One-third actual size.)

Red Raspberries (Common Sorts)

**FINE, OLD-TIME SORTS—
WELL TRIED AND
STILL POPULAR**

Bargain prices on the varieties below: 12 for 65c; 25 for \$1.20; 100 for \$4.00; 1000 for \$35.00.

If desired by parcel post, add 10c for 12, 15c for 25c, or 20c per hundred to cover cost of packing and postage.

CUTHBERT. Canes tall, vigorous and very productive; berries large, conical, rich crimson color, best quality, good shipper. The canes are very thrifty growers, upright in shape, light yellow in color and generally quite hardy.

KING. An early ripening berry, bright scarlet in color, of good size. Excellent quality, and the canes very productive. Always in great demand in the market.

ST. REGIS EVERBEARING. A so-called Everbearing Raspberry, the bearing period extending over several weeks. A prolific variety, berry rather small, bright crimson, and of fine quality. A good canner.

Black Raspberries

**There Is Nothing in the World So Toothsome As
a Delicious Black Raspberry Pie**

Rich, sweet fruits that everyone knows and likes. I do not believe there is a fruit crop that will pay better dividends than Raspberries. With good care they will produce good crops every year, and the demand always far exceeds the supply. You will find a small Raspberry patch a mighty profitable investment, besides supplying you with all the fresh Raspberries, jam and canned fruit that you want.

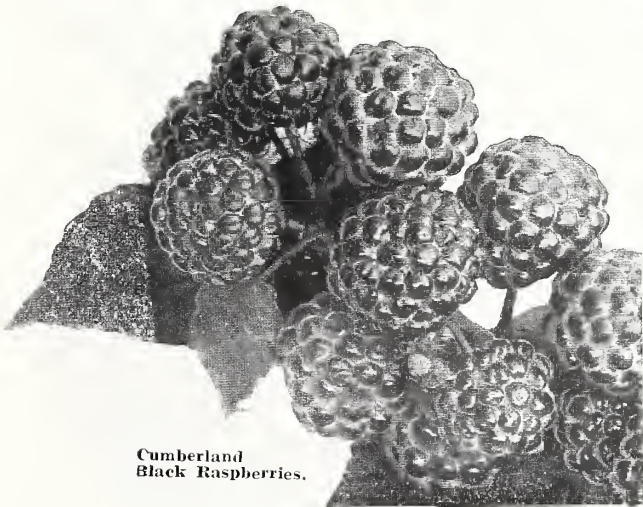
Plant Black Raspberries very shallow, and for correct distance apart see page 7. Other directions for the care of Raspberries are given above. I have an extra fine stock of Black Raspberries this season in both the tips (1-yr. plants) and the transplants (2-yr. plants), at the following bargain prices:

Black Raspberry Tips—12 for 50c; 25 for \$1.00; 100 for \$3.25; 1000 for \$30.00. Black Raspberry Transplants—15c each; 12 for \$1.35; 25 for \$2.50; 100 for \$9.00. If desired by parcel post, add 10c for 12, 15c for 25, or 20c per hundred to cover cost of packing and postage.

CUMBERLAND. The largest Black Raspberry known, fruit frequently seven-eighths to fifteen-sixteenths of an inch in diameter. Its immense size, firmness, and great productiveness entitle it to first consideration; unusually strong grower, throwing up stout, stocky canes; perfectly hardy. By far the most profitable Black Raspberry grown for both home and market use.

KANSAS. A seedling originated at Lawrence, Kansas. Berries very large, jet black, and of the very best quality. It stands the trying climate of Iowa.

PLUM FARMER. A profitable market variety, as the fruit matures almost all at one time. Medium large in size, jet black, quality excellent. Very attractive when picked and a good market sort. Cane vigorous and stocky in growth.



**Cumberland
Black Raspberries.**

FERRIS' FIRST-QUALITY STRAWBERRIES

The Strawberry needs no description—everyone knows them as well as they do their A. B. C's. There are more home plantings of Strawberries than of any other small fruit, for they are so easily planted and cared for, and succeed in any kind of soil that is adapted to ordinary farm or garden crops. In commercial plantings, the Strawberry probably yields the greatest profits of any.

Planting Directions: Sandy soil well enriched is the ideal soil. The soil should be thoroughly plowed or spaded to a good depth, well drained and enriched. Any fertilizer is all right with the exception of cow manure, which is liable to breed grubs. For distance apart to set the plants, see page 7. It will take around 9,680 Dunlap or spring-bearing plants to the acre, or 14,520 everbearing plants per acre.

To produce fine large fruit, keep in hills, and do not allow the runners to run all over the patch. The ground must be kept clean and well cultivated. The blossoms and runners on the Everbearing should be cut off until the last of July.

As soon as the ground is frozen to the depth of one inch, cover with clean straw, leaves or wild hay, but be very careful not to cover with tame hay as it would seed the ground and spoil your bed. Remove

cover and place between the rows as soon as it quits freezing in the Spring. Fertilize heavily with well-rotted manure or artificial fertilizer.

Our Strawberry plants are all "perfect" varieties; that is, you need not plant other varieties with them to fertilize their bloom. They are all grown on new ground and given constant care to produce good, strong fruiting plants for our customers—ideal plants for either home or commercial plantings.



Spring-Bearing Varieties

DUNLAP. There is no known variety that is so universally popular nor one that is so extensively grown as the Senator Dunlap. Very large, rich red, and of

remarkably fine flavor. In addition to this, it is a heavy producer, a splendid keeper, and cannot be excelled for shipping. A wonderful commercial variety as well as for the small home Strawberry bed. Plant is unusually hardy, and will respond readily to care. 50 for 75c; 100 for \$1.00; 500 for \$4.50; 1000 for \$8.00. If desired by parcel post, add 10c per hundred for packing and postage.

DR. BURRILL. This is the famous \$1,000,000 Strawberry. Fruit is very large, dark red, and starts bearing a little later than Dunlap. A very fine berry, and one that stands shipping unusually well. 50 for 75c; 100 for \$1.00; 500 for \$4.50; 1,000 for \$8.00. If desired by parcel post, add 10c per hundred for packing and postage.

(We advise express shipment of 500 Strawberry plants or more. It is safer, and generally cheaper in the end).

Everbearing Varieties

PROGRESSIVE IMPROVED EVERBEARING STRAWBERRIES. The remarkable Progressive Everbearer was originated by a Grundy farmer, at no great distance from my nursery. It is an Iowa product pure and simple, and until the advent of the Mastodon was considered the best of the everbearing varieties. Fruit large for everbearing, and deliciously sweet. They should be planted in good soil, giving them lots of cultivation. The year they are planted keep all runners and blossoms pinched off until the last of July, and you will be much more certain of a good Fall crop of berries. Think of it—a luscious Strawberry shortcake and cream in the Fall when all other fresh berries are past and gone. It is a real luxury, but one that everyone can enjoy if they will but buy Ferris plants at the following special prices and grow their own fruit. 50 for \$1.00; 100 for \$1.50; 500 or more at \$1.25 per 100. If desired by parcel post, add 10c per hundred to cover cost of packing, postage and trimming.

THE GREAT MASTODON EVERBEARER

MASTODON is without doubt the King of all everbearing Strawberries in size of fruit, productiveness, flavor, appearance and vigor of plant growth.

This new variety of everbearer has made a record of productiveness never approached by any other everbearer. Under ordinary field culture it has produced at the rate of 350 16-quart crates per acre the same year it was planted. This is not the result of small patches under intensive cultivation but in fields of four or five acres with ordinary field culture and the crop was produced in July, August, September and October, when it was easy to secure prices of four to five dollars a crate. Anybody can do as well as this or even better with this wonderful new variety.

Its size and flavor are greatly in its favor on the market. It will bring far better prices than the older everbearers because of its beauty and enormous size.

The size and vigor of Mastodon plants are the reason for its ability to produce large juicy berries during hot weather when everbearers are as a rule producing few or very small berries.

We know that Mastodon will in a few years become the only everbearer commercially grown and we want you to get in on this now because the first few years of commercial growing will bring the greatest profits.

Ferris' Bargain Prices on No. 1 Genuine Mastodon Plants: 25 for \$1.75; 50 for \$2.75; 100 for \$4.50. If desired by parcel post, add 6c for 25 or 50 plants, or 10c per 100 plants to cover packing and postage.



Grapes

It is one of the oldest fruits in existence, yet the demand seems to grow every year beyond all expectations. There is in the grape the good savory qualities that make it popular for eating as fresh fruit, and the uses to which it can be put in canning and jelly making are almost without number. Also the best of the rich wines are pressed from grapes.

Grapes can be grown by anyone who has a garden or yard, and a little time to give to it.

Care and Pruning. Grapes should be planted deeply, from 6 to 8 feet apart, south slope where possible. Annual and careful pruning is essential to the production of good Grapes. If the roots are called upon to support too much wood, they cannot bring to maturity a fine crop of fruit. This yearly pruning should be done from November to March while the vines are entirely dormant and before the sap starts.

In trimming Grapes, perhaps the best method to follow is to keep them trained to two wires run between posts, the first wires about 2½ to 3 feet from the ground, the second 5 to 6 feet from the ground. The main shoot or stock should run up to the top wire, with two branches growing out from this central stock on both wires, one in each direction.

The safest way to winter Grapes in Northern climates is to lay them down in trenches and cover with dirt, shading the mounds with boughs or leaves.

Black Grapes

CONCORD. One of the most popular and reliable varieties we grow; bunch large, compact, berry large, round, almost black with blue bloom; juicy and very sweet. On account of the dry Spring we have no good 1-year Grapes to offer, but have an extra fine stock of select, No. 1 two-year Concord Grapes, which as long as they last you may have as follows: 15c each; 10 for \$1.00; 100 for \$8.00; 200 or more at \$7.50 per 100. If desired by parcel post, add 10c to the 10 rate and 50c to the 100 rate to cover cost of packing and postage.

MOORE'S EARLY. A large Grape of excellent quality. Considered by many to be the finest of the Black Grapes. The Moore's Early ripens about two weeks earlier than the Concord; good grower, hardy, and makes a good yield. Very valuable as an early Grape. Select, No. 1, two-year plants, 20c each; 10 for \$1.50; 100 for \$13.50. If desired by parcel post, add 10c to the 10 rate, 50c to the 100 rate.

WORDEN. Seedling of the Concord, which it greatly resembles in appearance, but the berries are larger, and the flavor generally considered better. The fruit ripens several days earlier. Select, No. 1, 2-yr. plants, 30c each; 10 for \$2.00; 100 for \$16.00. If desired by parcel post, add 10c to the 10 rate, 50c to the 100 rate.

BETA. Small berries produced in large sized bunches, and the best Grape of them all for the cold climate. The Beta Grape does well even in North Dakota, often making a growth of 15 to 20 feet. It is a cross between a northern seedling Grape and a wild Grape, from whence it derives its hardness. Quality good, and cannot be beaten for jellies and wines. Vines are unusually attractive and are used to a great extent for arbors. Fruit is dark blue in color. Select, No. 1, 2-yr. plants, 30c each; 10 for \$2.00; 100 for \$18.00. If desired by parcel post, add 10c to the 10 rate, 50c to the 100 rate, to cover the cost of packing and postage.

White Grapes

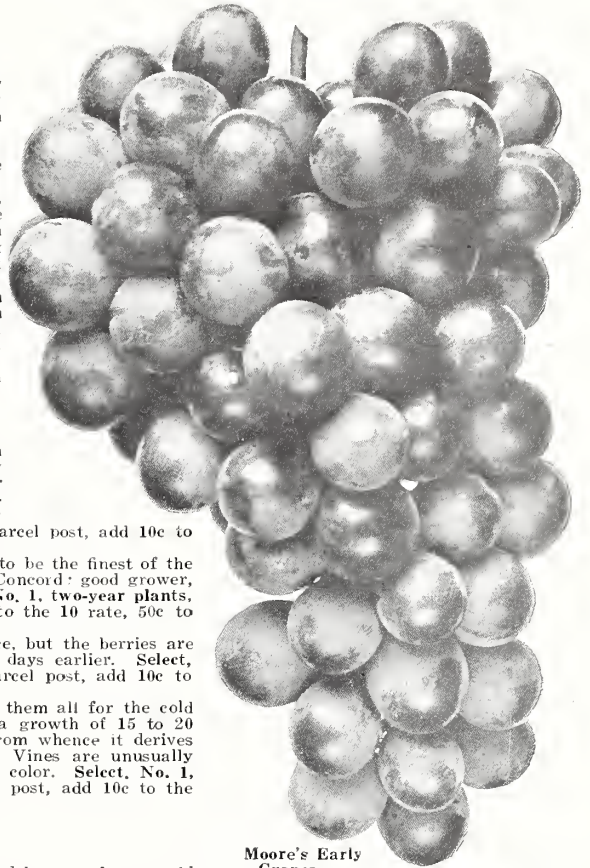
Strong, select, 2-yr. plants, 25c each; 10 for \$2.00; 100 for \$18.00. If desired by parcel post, add 10c to the 10 rate, 50c to the 100 rate.

NIAGARA. The hardest white Grape grown. Bunches large with good sized berries; pale yellow in color. Flavor sweet and pleasant. Skin thin, but rather tough.

Red Grapes

Strong, select, 2-yr. plants, 40c each; 10 for \$3.50; 100 for \$25.00. If desired by parcel post, add 10c to the 10 rate; 50c to the 100 rate.

DELAWARE. One of the best of the red Grapes; bunch small and compact. Berry small and round, of a light red color. Flesh tender and juicy, exceedingly rich and sweet. An excellent table Grape and commands high market prices.

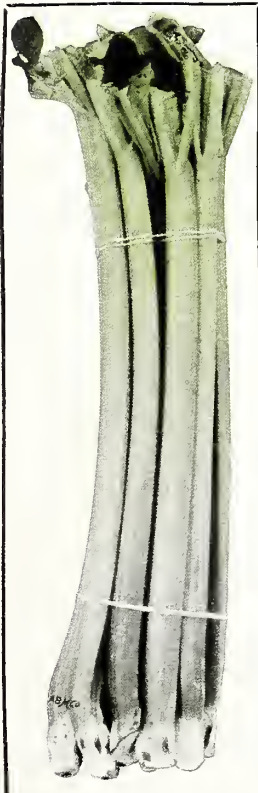


Moore's Early Grapes.

Our New York Customers Are Always Enthusiastic

Golden, N. Y., Sept. 15, 1926
Dear Sirs: Stock purchased from Ferris this Spring is doing wonderfully. Cannot say enough for Latham Red Raspberry, some plants had berries on this Summer—very large and delicious. The Blacks are fine also. I wish you could see my Concord Grapes; they have grown immensely. Every plant lived in spite of dry weather.

GUILFORD SHELLEY.



Linnaeus Rhubarb.

Garden Roots

ASPARAGUS

Planting Directions. They can be planted successfully either in Fall or Spring. See distance apart to plant given on page 7. Dig a narrow trench from eight to ten inches deep; fill the bottom with a thick layer of well rotted manure, which should then be covered with two inches of black surface soil. In this plant the Asparagus, leaving the trench open till the plants grow out. Fill the trench with manure in the Fall, which should be removed the following Spring. Keep weeds out. Do not start cutting until the second or third year for best results.

PALMETTO. The earliest of all Asparagus and a good yielder. An old favorite. Shoots are large, green, tender, and fine flavored. 3-yr. roots extra good, 25 for 50c; 100 for \$1.75; 1000 for \$10.00. If desired by parcel post, add 10c for 25; 20c for 100.

WASHINGTON RUST-PROOF. This is the very finest of all Asparagus. It is a pedigreed strain, bred to resist rust. The shoots are thick and heavy, of a beautiful dark green color, deepening at the tips, and the yield is extremely heavy. Flavor unsurpassed. Don't overlook this chance of putting in an extra choice bed of Asparagus at Ferris' Bargain Prices. 1-yr. roots, No. 1, 25 for 50c; 100 for \$2.00; 1000 for \$15.00. If desired by parcel post, add 10c for 25; 15c for 100.

RHUBARB (Pieplant)

LINNAEUS. Early, very tender, and has a mild sub-acid flavor, not stringy or tough. The plant is large, and for pies or other ordinary purposes, it is the housewife's favorite. 15c each; 10 for \$1.00; 100 for \$6.00. If desired by parcel post, add 5c each; 15c for 10; 35c per 100.

HORSERADISH

That earliest-in-the-spring fresh relish. Compare the freshly grated with the already prepared, and you will have a little space in your garden for your own plants. In planting Horseradish, fit the soil the same as for strawberries, and plant the cuttings point downwards, with the top of the cutting about one inch below the surface of the soil. Cultivate the same as any garden crop. In about two weeks the leaves will show above the surface. 10c each; 10 for 90c. If desired by parcel post, add 10c to the 10 rate.



Palmetto Asparagus.

Landscaping

Ferris is Beautifying Thousands of Homes Annually

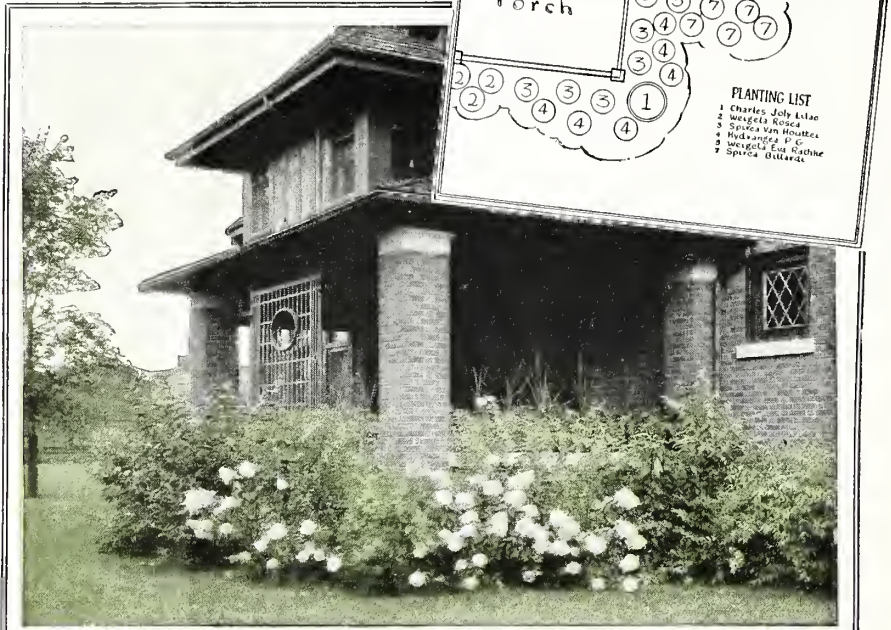
Why?

"Landscaping" is the most up-to-date and valuable improvement of the American home today. The home owner finds it just as important to give the external aspect of his house a charming and comfortable finish with shade trees, evergreens, shrubs and vines, with a garden full of riotous flowers, as it is to decorate the interior rooms with wallpaper, paint, pictures and draperies.

How quickly the passer-by will turn admiring glances to the home grounds that are invitingly planted with shrubs and trees, while a plain, bare home without the landscape finish, that may have cost three or four times as much to build, goes by unheeded. For the family that dwells within the home, the ideal Summer vacation can be spent out on the lawn under the trees, within the restful seclusion of "growing things."

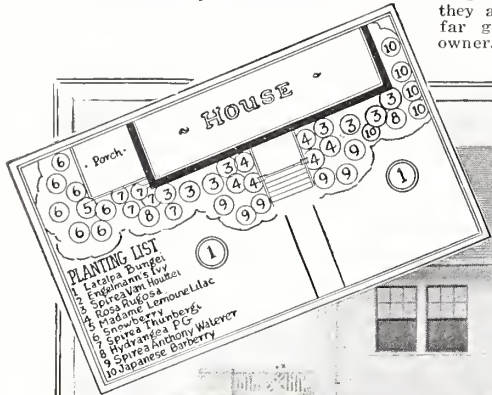
When you plant your home grounds with Ferris' Evergreens, Shrubs, Trees, etc., the original cost is the only cost, while the actual valuation of the property mounts higher and higher with each year's growth.

How often we find it necessary to pay out considerable money for repairing our homes, putting on a fresh coat of paint, or redecorating the walls. With landscaping there is no continued expense of this kind—simply plant carefully and give them the little care required, and Mother Nature does the rest. Each season's growth increases the beauty of the planting. Real estate records show that homes well planted with evergreens and shrubs sell for hundreds and often thousands of dollars more than the bleak home where there is no planting. That is why, in the present day, in creating new suburban subdivisions the lots are tastefully arranged and planted with shade trees and shrubby groups before they are sold—they sell at far greater profit to the owner.



Ferris Landscape Plan No. 2

(1) 1 Charles Joly Lilac, No. 1.....	\$1.00	No. 1 \$1.00
(2) 3 Weigela Rosea, 2-yr.	1.50	3-yr. 2.25
(3) 5 Spirea Van Houttei, 1-yr.	1.00	4-yr. 3.75
(4) 6 Hydrangea P. G., 2-yr.	2.10	3-yr. 4.20
(5) 2 Weigela Eva Rathke, 2-yr.	2.00	2-yr. 2.00
(6) 5 Spirea Billardi, 2-yr.	1.00	4-yr. 1.25
Totals	\$8.60	\$14.45
My Special Low Prices	\$8.30	\$13.60



Ferris Landscape Plan No. 3

(1) 2 Catalpa Bungei, 2-yr., No. 1.....	\$4.00	2-yr. No. 1 \$4.00
(2) 1 Engelmann's Ivy, 2-yr. ....	.30	2-yr. .30
(3) 8 Spirea Van Houttei, 2-yr.	2.80	4-yr. 6.69
(4) 6 Rosa Rugosa (2 each pink, white and red) 2-yr.	2.00	2-yr. 2.00
(5) 1 Madama Lemoine Lilac, No. 1	1.00	Extra heavy 2.00
(6) 6 White Snowberry, 1-yr. ....	.60	3-yr. 1.80
(7) 5 Spirea Thunbergi, 2-yr.	2.00	2-yr. 2.00
(8) 2 Hydrangea P. G., 2-yr. ....	.80	3-yr. 1.50
(9) 6 Spirea Anthony Waterer, 1-yr.	1.50	3-yr. 4.20
(10) 5 Japanese Barberry, 15-18 in.	1.25	2-3 ft. heavy 2.50
Totals	\$16.25	\$26.39
My Remarkable Low Offers	\$15.65	\$25.09

In these planting plans we have worked out border and foundation plantings that will fit almost any type of home or any pocketbook. With some homes no change whatever would be necessary unless the planter has ideas of his own as to grouping, or perhaps wanted a few additions. With others the dimensions and outline of the home might not be the same as of those in the plan, but if you are particularly attracted to Evergreens, shrubs or trees in one of these plans, you can easily make the plant material fit your home by moving a shrub or a group of shrubs here or there, rounding out the corners and covering the blank spots. The taller growing varieties should always be used in the background, the dwarf sorts in the foreground, and remember that the effect is always better when they are massed or in a border around the porch or to hide some unsightly spot, instead of scattered promiscuously over the lawn.

If I were to send a landscape architect to your home, or if you had one near you, it would cost you around \$100.00 for the plan alone, and then on account of the technical nature of such a plan only an expert could read it intelligently. So you will find real economy in the plans in this catalog. They are yours without charge—plans that anyone can understand and follow. The finished effect from one of our landscape planting plans will be very much the same as if you had paid \$100.00 to have a plan drawn.

Ferris' Evergreens Are Extremely in Favor for Landscape Planting.

Every year we have heavier and heavier calls for evergreens to be used around the home—groups of them at a turn in the driveway and at the entrance, specimens on the lawn, or a foundation planting of lovely varieties. Their year-around green freshness, their delightful foliage and harmonious shades of color, and their graceful habits of growth make them especially desirable.

The small sized evergreens that you may decide to plant will not give the finished effect that large evergreens will for the first few years, but with proper attention they will soon grow into shapely plants or trees that will add great charm to your landscape setting, and you will have had the pleasure of nurturing them step by step, and watching them develop.



A Charming Landscape Effect From Ferris Evergreens, Shade Trees and Shrubs.

A New Era for Small Evergreens

There always has and always will be a heavy demand for large Evergreens from customers who want an immediate showing. However, during the past few years we have had an ever-increasing call for small sized, transplanted Evergreens from customers who are looking into the future and are desirous of ultimately having a lovely ornamental planting around their homes, or permanent Evergreen windbreaks at a very low original cost. These planters enjoy getting their Evergreens in their infancy and watching them grow and develop into handsome specimens. The difference in cost, too, is considerable.

While up until last year we had not offered these small trees to any great extent, we found where we sent these small sizes out to customers who were particularly interested in their welfare and were anxious to secure good results, that their success was in most cases overwhelming. Last year, for instance, the growing season was unusually unfavorable, yet we had much better reports on the small sized Evergreens than on the large—in fact, the small Evergreens were almost a complete stand everywhere.

This year, to meet this steady and fast-developing demand, we have a splendid stock of small transplanted Evergreens to offer, in both windbreak and ornamental varieties (we do not recommend seedling Evergreens to the average planter). Complete success is almost sure if the little fellows are planted and cared for diligently—see page 6.

In a few years time you will have trees that will make a wonderful showing—trees in which you will have intense pride, for you might say you raised them from “childhood.”

These Evergreens are perhaps a little safer shipped by express, but we have packed and shipped thousands of little Evergreens every year by parcel post, which under ordinary conditions reach the customer in mighty fine shape. Shipping them by parcel post is also quite an economical feature. Postal rates for the size Evergreens we can ship by mail are given beneath the prices in the Evergreen section of this catalog.

Facts About Shipping Evergreens

As stated above, the small seedlings and once transplanted Evergreens can be shipped by parcel post if desired, and you will find the postal rates on the different varieties following the prices. It is sometimes a little safer and cheaper in the end to ship them by express, but under ordinary conditions they reach the customer in fine shape by parcel post. **We cannot ship Evergreens larger than the once transplanted grade by parcel post, unless otherwise noted in the prices.**

The larger sizes will have to go by freight or express. **Balled and burlapped Evergreens will have to go by freight, on account of the bulk and their great weight.** Do not be afraid to have Balled and Burlapped Evergreens shipped by freight, for their roots are packed solidly in the earth they have been growing in for years, and they can be on the road for weeks without any damage whatever. In the past, however, we have found that freight shipments of Evergreens traveled quite rapidly with little or no complaint on delay.

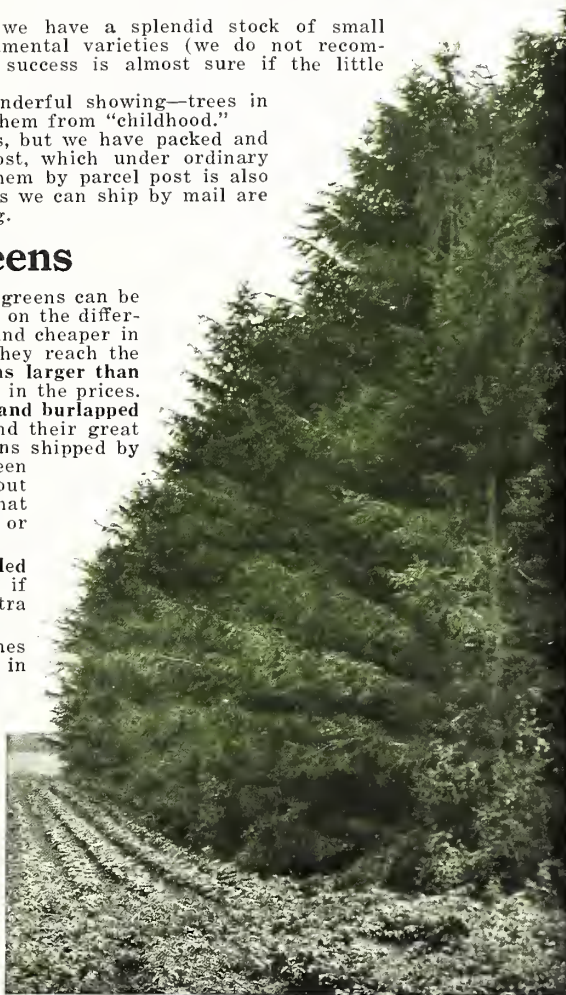
We always advise that large, heavy, specimen Evergreens be Balled and Burlapped, and shipped by freight. As per terms on page 5, if you desire Evergreens Balled and Burlapped, add 60c per tree extra for this special packing.

The medium sized Evergreens, and the two, three and four times transplanted windbreak Evergreens we advise shipping by express in most cases. The big 3 to 4 ft. and 4 to 5 ft. windbreak Evergreens in Norway Spruce, White Pine, Scotch Pine, etc., cannot be Balled and Burlapped, as they are grown too close in the rows to ball, but if you so desire we will mud the roots as we pack them, without extra charge. This will make the shipment somewhat heavier, and shipping charges a little higher, but it is a little safer for the trees.

FERRIS' EVERGREENS ARE PACKED BY EXPERT PACKERS, WITH SUCH GREAT CARE THAT THEY GO TO ALL PARTS OF THE UNITED STATES IN SPLENDID CONDITION

Barto, Pa., May 13, 1926.
Dear Sir: Your trees arrived in O. K. order, and Mr. Baus is satisfied that those were the finest lot of evergreens ever received in Barto. I sold trees years ago for different firms, but never had any to equal these. If I hear of anybody who wants evergreens, I shall recommend you sure.

WM. A. SNYDER.



Most of Our Country's Finest Windbreaks Are of Ferris' Famous Norway Spruce.

Norway Spruce

The Most Popular Evergreen in Existence for Windbreaks

And it well deserves its wide-spread popularity, for it makes a most beautiful windbreak, and with its compact, heavy growth clear to the ground provides a complete shelter to the buildings and grounds back of it.

The Norway Spruce makes a large, fine looking tree, is the most rapid grower of the Spruces, thrives in a great variety of soils, is hardy everywhere, and stands close planting and severe pruning, which are other reasons why it is used more than any other tree for windbreaks and shelter belts.

Hedges 25 years old can be trimmed down to a height of four feet, whereas the natural growth would be about 50 to 60 feet. It is naturally a pyramidal symmetrical growth, branching to the ground. Foliage is dark green; needles short and stiff. After the Norway Spruce reaches a height of 15 or 18 inches, it often makes a growth of one to two feet each year, which shows its unusually vigorous growth for a Spruce. At maturity we have known it to reach a height of 80 to 100 feet.

Beautiful in form and foliage, making it more generally planted for landscape purposes, probably, than any of the Spruces. But it is as a means of effectual protection against high winds that the Norway Spruce has become most generally known, due to the compact form of its growth. The boughs arrange themselves on the central trunk and do not die out at the bottom as the tree grows. Planted at the proper distance, a few years finds the branches interlacing so thoroughly that the hedge becomes as impenetrable a barrier to the wind as any stone wall could be.

The uses to which the Norway Spruce is put are many and practical. Besides the superiority as a windbreak tree and its fine ornamental qualities, it is the tree that is used more than any other for Christmas Trees. In the past few years we have furnished Christmas Tree planters with thousands and thousands of Norway Spruce for their large farms, and reports received from them have been, without exception, most favorable.

This Christmas Tree industry is a growing one and exceedingly profitable. As you know, the forest pulled trees are so spindling and shapeless, and every year we get about three or four times the price for nursery trees as others do for trees shipped in from the forest. And, too, the government is bound to stop this wholesale slaughtering of the forests in a very short time, and the Christmas trade will look entirely to growers for their Christmas Trees.

We set our trees in our Christmas Tree plantings three feet apart each way, cultivate them both ways well and often, just as we would corn. It will take 4,702 trees per acre, and nursery grown Christmas Trees will always bring at least \$1.00 each, so that even if you sell them all when they are only 2 to 3 feet high at \$1.00 each, you will realize \$4,702.00 per acre. What other crop can you reap at such a profit? For Christmas Tree plantings we especially recommend the small, once and twice transplanted Norway Spruce.

We have a wonderful stock of small transplanted Norway Spruce this season, the best we have ever grown, and if planted carefully and given the cultivation they need—see page 6, you should have



Norway Spruce.

A LARGE PERCENTAGE OF OUR ORDERS EACH YEAR COME FROM SATISFIED CUSTOMERS AND THEIR NEIGHBORS AND FRIENDS

East Rochester, N. Y., Sept. 14, 1926.
Dear Sirs: I received the evergreens and snowberries in the best time to plant last Spring—they were O K in every way and are doing fine.
GEO. B. PARKER.

little or no trouble in securing a perfect stand. We can also furnish the seedlings as listed below, but recommend the once or twice transplanted trees in preference to them—the average planter is much more sure of good success with the transplants.

3-year seedlings, 6-10 in. average height..... \$5.00 \$35.00
(If the seedlings are desired by parcel post, add 10c per 100 for packing and postage.)

	Each	10	100	1000
8-12 in. X		\$2.00	\$ 9.00	\$75.00
12-18 in. XX .....	.25	2.25	13.50	120.00

(If the 8-12 in. or 12-18 in. transplants are desired by parcel post, add 25c extra in lots of ten trees or less, add 50c extra for 50 trees, or 65c extra for 100 trees to cover packing and postage. These are mighty nice light transplants.)

	Each	10	100	1000
18-24 in. XX .....	.35	3.00	16.50	150.00

(If the 18-24 in. transplants are desired by parcel post, add 40c extra in lots of ten trees or less, add 75c extra for 50 trees, or \$1.00 extra for 100 trees to cover packing and postage. We will have to pick the lighter trees of the 18 to 24 in. grade to go by parcel post, so you would probably find it more satisfactory to have this size shipped by express. We have never had a better or thrifter lot of Norway Spruce than these 18 to 24 in. transplants.)

Below we are listing a fine stock of Norway Spruce for windbreak plantings. These Norway Spruce have all been three or four times transplanted and root-pruned, and are sturdy, well-rooted trees—just the thing for windbreaks. They have been grown quite close in the row, and for this reason many of them are somewhat one-sided and “leggy,” but they are unusually vigorous trees, have wonderful root systems, will grow just as well as specimens, and if planted and cultivated according to the directions given on page 6, in a few years’ time you will have a splendid windbreak. Note the following low prices:

	Each	10	100
3 to 4 ft. windbreak trees XXX	\$0.80	\$7.50	\$60.00
4 to 5 ft. windbreak trees XXXX	1.00	8.00	70.00

(Note—X means once transplanted and once root-pruned. XX means twice transplanted and twice root-pruned. XXX means three times transplanted and three times root-pruned. XXXX means four times transplanted and four times root-pruned.)



A Ferris Norway Spruce, three times transplanted and root-pruned, showing the heavy mass of fibrous roots which means thrifty growth.

Norway Spruce

A Magnificent Ornamental Evergreen

Planted in groups by itself, or with other varieties of Spruce and Pine, it is assuredly a delight to the artistic eye. In the Springtime, after the buds have burst open and the new growth fairly shoots forth, its rich deep green blends so harmoniously with the lighter and brighter greens of its kinsfolk and the surrounding nature.

The compact habits of the tree, its interlacing branches and thick foliage, and its rapid growth make it especially desirable for groups on the lawn where an ornamental screen is needed, at terminal points of shrubbery groups for emphasis, or at the curves in the driveway where they serve as landscape traffic signals and break up the bleak stretches.

In their maturity there is nothing like the majestic beauty of a 60 foot Norway Spruce—either as a huge protecting sentinel in the background or as an inviting shade-giver on the lawn. Have you ever seen a Norway Spruce thickly laden with pure white snow in the Wintertime—truly it is a picture never to be forgotten.

The Norway Spruce is also a popular Evergreen for ornamental hedges and justly so. It is easily sheared, and the foliage never discolors or burns during an unfavorable

Spring as the White Cedar sometimes does. Plant two feet apart for trimmed hedges. If you use in your hedge the light transplanted grades listed on the opposite page, you need not start trimming for three or four years, but if you prefer for your hedge the heavy specimens given on this page, you should start trimming as soon as planted and trim once or twice annually.

I have a beautiful lot of specimen Norway Spruce this year—grown in wide rows with lots of room for shapely, compact trees. They are ideal for ornamental planting, or big, heavy fellows to fill in an old windbreak. If desired

Balled and Burlapped, add 60c per tree.

	Each	10
2-3 ft. specimens, XXX	\$ 1.75	\$12.50
3-4 ft. specimens, XXXX	3.00	25.00
4-5 ft. specimens, XXXX	4.00	35.00
5-6 ft. specimens, XXXX	6.00	50.00
6-8 ft. specimens, XXXX	10.00	70.00
8-10 ft. specimens, XXXX	12.00	80.00
10-12 ft. specimens, XXXX	15.00	125.00
12-14 ft. specimens, XXXX	16.00	150.00

Scotch Pine

This is a very rapid grower, thrives well on poor soil, and is especially adapted to the western soil and conditions. It is easily handled, grows a little faster than the White Pine, and is one of the best all-around Evergreens to withstand extreme exposure and unfavorable conditions.

It is an attractive tree, with slender, dark green needles of medium length, is vigorous in growth and makes a quick and attractive windbreak. It is a handsome tree in its prime, and is used considerably by landscape men in ornamental plantings, but it has one drawback of losing its lower branches and becoming a little ragged as it grows older, and is not the long-lived tree that the White Pine is.

Our specimen Scotch Pine are extra fine and will add much charm to home landscapes

	100	1000
3-yr. seedlings, av. 8-15 in. high.....	\$5.50	\$50.00

(If the seedlings are desired by parcel post, add 10c per 100.)

	Each	10	100
4 -6 ft. windbreak trees, XXXX	\$1.00	\$8.00	\$70.00

The following Scotch Pine are extra heavy, select Specimens. If desired Balled and Burlapped, add 60c per tree extra.

	Each	10	100
4 to 5 ft. specimens, XXXX	\$3.00	\$27.50	\$225.00
5 to 6 ft. specimens, XXXX	4.00	37.50	325.00
6 to 7 ft. specimens, XXXX	5.00	45.00	400.00



NORWAY SPRUCE HEDGE.

The above cut was made from a photograph taken on the Campus of University of Ohio, showing Norway Spruce hedge trimmed to 6 feet high, and 40-foot Norway Spruce in the background, all the same age. The Norway Spruce is a wonderful tree wherever planted.



The above Jack Pine Windbreak is one of the best in the United States, growing on the Shafer farm, one-fourth mile west of the Franklin County Fair Grounds. This large farm sold for \$340 per acre, while neighboring farms were sold for \$250 per acre. The owner said, "The windbreak made the difference."

White Pine

This magnificent tree is often called the "King of the Pines" not only for its grandeur in height, color and symmetry, but for its usual hardiness and general adaptability that aid in making it one of the leading American trees.

It is a very rapid grower, grows thick and compact, and is quite generally hardy. Foliage is a light even green while the needles are long and soft. The majestic White Pine will always be one of the foremost trees for ornamental planting, although for windbreaks it has been somewhat supplanted by Norway Spruce.

I want to say that my heavy Specimen White Pine are certainly beauties in every sense of the word—the best that can be grown. They are wonderful trees for groups or backgrounds, and cannot be recommended too highly for ornamental work.

6-8 in. X	.....	\$1.50	\$12.00
8-10 in. XX	.....	2.00	15.00
10-12 in. XX	.....	2.50	16.00

(If any of the 6-8 in., 8-10 in., or 10-12 in. transplants are desired by parcel post, add 25c extra in lots of ten trees, add 50c extra for 50 trees, or 65c extra for 100 trees, to cover packing and postage).

The following White Pine are extra heavy, select specimens—wonderful trees for ornamental planting, or to fill in an old windbreak. If desired balled and burlapped, add 60c per tree extra.

4 to 5 ft. specimens, XXXX	.....	Each	10
5 to 6 ft. specimens, XXXX	.....	\$2.50	\$22.50
6 to 7 ft. specimens, XXXXX	.....	3.00	27.50
7 to 8 ft. specimens, XXXXX	.....	3.50	32.50
	.....	4.00	37.50

FERRIS ORNAMENTALS ARE SUPERIOR IN GROWING AND BLOOMING QUALITIES.

Harrodsburg, Ky., Bacon Court.
Sept. 20, 1926.

Dear Sir: I am glad to state that all the shrubs that I bought from you are living and thriving like I have never seen any others do. The Spireas and Hydrangeas bloomed out beautifully, also the Golden Elder. The others are doing fine; they are all and more than you claim.

With to thank you again for sending me such fine specimens in the shrubs I got from you. Their wonderful growth and blooming show their superiority over all others in adjacent yards. We have had a severe drought also. Next Spring my shrubs will be wonderful!

Sincerely, E. L. Kyle.

Jack Pine

The Jack Pine or Yellow Pine, is the most rapid grower of all the Evergreens. In fact, it will make a windbreak as quick as a willow, but is not as long-lived as other varieties. It is hardy and does well on any and all soils from the rich, black Iowa and Nebraska loam to the scant and barren soil of the Nebraska plain. Foliage is a light, rather yellowish green, needles moderately long and stiff. When planted alone it is not a beautiful tree, but it does make a good, quick, rough windbreak, and is very easy to transplant. The planter who has poor soil to take into consideration, and wants an Evergreen windbreak in as short a time as possible, should by all means plant this variety.

3-yr. seedlings, av. 8-15 in. high	.....	100	1000
(If the seedlings are desired by parcel post add 10c per 100).	Each	10
	\$0.80	\$7.50

4 to 5 ft. windbreak trees, XX	100	\$55.00
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Ponderosa Pine

If you have been looking for the massive, spreading Pine with the very long needles—the tree that is invaluable in landscape either for solid background work or as enormous specimens, and one of the best Pines for windbreaks—here it is, the Ponderosa Pine, or Bull Pine as it is sometimes called.

With needles longer than you will find on any other Pine, extremely thick and of a rich, deep green, it is readily distinguished from other varieties. Its strong, massive, sturdy habits make it unusually attractive wherever used; the sweeping branches spread outward as well as upward, and even in old age it still retains its expansive, broad beauty.

On account of its absolute hardiness, it is extremely valuable for windbreaks on the northern and western plains, where conditions are so often unfavorable to the growth of other varieties.

We regret to state that our supply of Ponderosa Pine is very limited. Have a mighty fine lot of them, but you will have to order your wants early to be sure of getting them.

3-yr. seedlings, av. 4-8 in. high	.....	100	1000
(If the seedlings are desired by parcel post, add 10c per hundred).	.....	Each	10
	.....	\$5.00	\$45.00

18-24 in. specimens, XX	.....	\$1.00	\$8.00
2-2½ ft. specimens, XXX	.....	1.25	10.00



Ponderosa Pine.

PERFECT STANDS MAKE PERMANENT FERRIS CUSTOMERS. ORDER NOW AND BECOME ONE OF OUR MANY SATISFIED CUSTOMERS

Pandora, Ohio, Sept. 15, 1926.
Gentlemen: Last Spring I sent you an order for five Colorado Blue Spruce, and 25 Norway Spruce. I counted them over yesterday and find that I have 5 Blue Spruce and 25 Norway Spruce, all having made a very satisfactory growth during the summer.

C. D. STEINER.



Ferris Specimen White Pine.

Black Hills Spruce

This lovely Evergreen simply will not grow in any other way than bushy, compact and symmetrical. Always a little beauty with its heavy, thick foliage, it has become one of the best Evergreens of them all for landscape work, besides being a wonderful windbreak Evergreen for the West and Missouri Valley districts.

It is a form of the White Spruce, a native of the Black Hills country of South Dakota, and resembles its parent, the White Spruce, very much except that it is somewhat slower in growth and a little more compact. Its color, too, is even more silvery than the White Spruce. It is hardy, easily transplanted, and a great favorite everywhere. The Horticulture Department at Ames, and in fact the eminent horticulturists of Nebraska and Dakota recommended the Black Hills Spruce above all other Evergreens for Missouri Valley planting. There is a strip of land on both sides of the Missouri River where the Black Hills Spruce seems to do better than any other Evergreen, and there in its native soil it grows more rapidly than in other sections.

Our Black Hills Spruce in the nursery are a little the finest we have ever grown, or have ever seen growing anywhere. Without question, it is the best lot in the United States—every one a perfect tree. They were grown for specimens, with lots of room, and we only wish you could see their heavy, symmetrical tops and the best root system ever developed on trees. You would order at once for fear that never again would you have the chance to secure such a beautiful Evergreen.

Our customers, too, have found our Black Hills Spruce specimens unusually fine, for during the past few years they have kept us very short of them, and we now have unsold in the large specimen grade only a very few choice trees. Orders should be placed at once to be sure of having them reserved.

8-10 in. X	Each	10	100
10-12 in. XX		\$0.35	\$3.50 \$32.00
		.75	6.50 55.00
(If the 8-10 in. or 10-12 in. transplants are desired by parcel post, add 25c extra for 10 trees or less, 50c extra for 50 trees, or 65c extra for 100 trees, to cover packing and postage). Each			
18-24 in. XXX		\$1.50	\$10.00
2-3 ft. XXX		1.75	15.00
3-4 ft. specimens, XXXX		4.00	
4-5 ft. specimens, XXXX		5.00	
5-6 ft. specimens, XXXXX		5.50	
6-7 ft. specimens, XXXXX		6.00	
7-8 ft. specimens, XXXXX		8.00	

(If any of the above specimens are desired balled and burlapped, add 60c per tree extra for this special packing).



Black Hills Spruce.

White Spruce

One of the most beautiful of all Evergreens, hence its popularity as an ornamental tree in landscape work throughout the United States. It is a native of North America, and by far the best Spruce there is for windbreak and ornamental planting west of the Missouri River. The time will come at no distant date, when the prairies of Nebraska, Montana and the Dakotas will be well protected with White Spruce windbreaks. At the present time there are many of these windbreaks in these states that are succeeding far beyond expectations.

The White Spruce resembles the Norway Spruce very closely in appearance and form having the short, stiff needles, but the foliage has a more silvery tinge than that of the Norway. It is a fairly rapid grower, compact and upright, and symmetrical in outline. Trees over fifty years old remain well branched at bottom, retain their pyramidal form, and annually make a good, upright growth. We do not consider it as good a windbreak tree for Iowa, but much better for Nebraska and the Dakotas than the Norway Spruce.

3-yr. seedlings, 4-6 in. av. height	Each	10	100
3-yr. seedlings, 8-10 in. av. height		\$0.25	\$2.00 \$16.00
		.35	3.00 25.00
(If any of the seedlings are desired by parcel post, add 10c per 100).			

8-10 in. X	Each	10	100
10-12 in. XX		\$0.25	\$2.00 \$16.00
12-18 in. XX		.35	3.00 25.00
		.75	6.00 55.00

(If any of the 8-10 in., 10-12 in., or 12-18 in. transplants are desired by parcel post, add 25c extra in lots of 10 trees or less, 50c extra for 50 trees, or 65c extra for 100 trees, to cover packing and postage).

3-4 ft. specimens XXXX	Each	\$3.25
4-5 ft. specimens XXXX		3.75
5-6 ft. select specimens XXXXX		5.00
6-7 ft. select specimens XXXXX		6.00
7-8 ft. select specimens XXXXX		7.00
8-10 ft. select specimens XXXX		9.00

(If any of the above specimens are desired balled and burlapped, add 60c per tree extra).



White Spruce.

Arbor-Vitae - White Cedar

The well known Evergreen that is so commonly used for hedges, and also has exceptional advantages for landscape work. It has flat, beautifully carved foliage of deep green, and naturally grows into rather a pyramidal form. Because of the fact that it bears shearing better than any other variety, and because of its compact growth, it heads the list for hedge planting in the Evergreen family. Plant 18 inches apart in a hedge row.

There is a great scarcity of Arbor-Vitae the country over, however, and we are completely sold out of all sizes except the grades listed below. Order early for our supply of these grades is very limited.

6-8 in. XX	Each	10	100
8-10 in. XX		\$0.25	\$2.50 \$20.00
		.35	3.50 25.00

(If any of the 6-8 in. or 8-10 in. transplants are desired by parcel post, add 25c extra in lots of 10 trees or less, add 50c extra for 50 trees or 65c extra for 100 trees, to cover packing and postage).

Note:

- X Means once transplanted and once root-pruned.
- XX Means twice transplanted and twice root-pruned.
- XXX Means three times transplanted and three times root-pruned.
- XXXX Means four times transplanted and four times root-pruned.



Arbor-Vitae.

Pyramidal Arbor-Vitae

One of the finest of the Ornamental Evergreens for home planting. It can be used close to the house, where it will not grow too tall and bushy, or it is just as effective in a group or pair in the garden planting. The Pyramidal retains the lovely flat foliage of the American Arbor-Vitae, and is a bright green at all seasons. It grows close and compact, requires no shearing or trimming, as it develops naturally into a perfect pyramidal form. Each 10-6-8 in. X \$0.75 \$5.00

(If the 6-8 in. transplants are desired by parcel post, add 5c per tree extra for packing and postage.)
12 in. XX 1.50 12.50
18-22 in. XX 2.00 18.00
(If the 12 in., or 18-22 in. transplants are desired by parcel post, add 10c per tree extra for packing and postage.)

Globosa Arbor-Vitae

One of the newer Arbor-Vitae that is very handsome. In shape it is absolutely round or globular, very dense in growth and does not require shearing. It does not grow over four or five feet tall. Foliage is flat and a deep, dark green, the same as the American Arbor-Vitae, its little branches being of unusual delicacy. The Globosa is not as hardy as some Evergreens, however, and should be planted in protected places. Our little Globes are beauties and excellent for landscape planting. Each 8-10 in. XX \$1.25 12-15 in. XX 1.75
(If the Globosa Arbor-Vitae are desired by parcel post, add 10c per tree extra for packing and postage.)

Arbor-Vitae Erecta (Upright Globe)

This is one of the newer Evergreens—a beautiful and compact grower, dwarfish in nature, with a charming globe-shape tendency though a little larger type than the real Globosa. It is hardy, with the finely cut foliage of the Arbor-Vitae and a very rich shade of green. An excellent variety for landscape planting. Each 10 100
8-10 in. XX \$0.60 \$5.00 \$35.00
12-18 in. XX 1.00 8.00 75.00
(If desired by parcel post, add 5c per tree extra for packing and postage.)

Siberian Arbor-Vitae

One of the most desirable of the Arbor-Vitae for ornamental planting, especially for foundation groups. It is exceedingly hardy, as its name implies, semi-dwarf in nature, reaching a height of about seven or eight feet at maturity. Foliage is extremely heavy and compact with a deep, rich green color throughout the year. It grows rather conical in form, is symmetrical, and a very long-lived tree. The foliage differs a little from the American Arbor-Vitae in that it is deeply chiseled and much heavier. A very dependable variety and deserving of wide planting. Each 10 100
10-12 in. XX \$0.90 \$7.50 \$65.00
(If desired by parcel post, add 5c per tree extra for packing and postage.)

Douglas Golden Arbor-Vitae

This is classed by horticulturists with the Golden Arbor-Vitae, though it is not nearly so distinctive in color as the other varieties. The dark green foliage is lightly tinged with a golden color, which is a little more predominate in the growing season than at any other time. It is a graceful bushy growing type, and easily trimmed. Use where there are dark Evergreens in the background. One of the truly meritorious ornamental varieties and used a great deal by landscape men. Each 10
6-8 in. X \$0.75 \$7.00
(If desired by parcel post, add 5c per tree extra for packing and postage.)

Arbor-Vitae Lutea (Golden)

The Lutea is one of the newer Golden Arbor-Vitae and of considerable value. The clear golden yellow color is very rich and striking, and makes a delightful contrast when planted with other Evergreens. It is a low, compact, bushy growing Evergreen, fine for the border or foundation planting, and a hardy sort. The foliage has the lovely lacy characteristics of all the Arbor-Vitae. Its showy color and symmetrical habits give it very high rank among all ornamentals—you will need one or more of them. Considered by many landscape men as the finest of the Golden varieties. Each 10
8-10 in. XX \$1.75 \$16.50
(If desired by parcel post, add 5c per tree extra for packing and postage.)

Ferris Landscape Plan No. 4

(1) 10 Norway Spruce 18-24 in. XX	\$3.00	2-3 ft. specimens	\$12.50
(2) 3 Pyramidal Arbor-Vitae, 12 in. XX	4.50	18-22 in. XX	6.00
(3) 2 Alba Spicata Arbor-Vitae, 6-8 in. X	1.20	8-10 in. XX	2.50
(4) 2 Erecta Arbor-Vitae, 8-10 in. XX	1.20	12-18 in. XX	2.00
(5) 3 Pfitzer's Juniper, 6-8 in. X	3.00	12-18 in. XX	7.50
(6) 1 Colorado Blue Spruce 6-8 in. X	.75	18-24 in. XXX	5.00
(7) 2 Dwarf Mugho Pine, 4-6 in. X	1.00	6-8 in. XX	2.50
Totals	\$14.65		\$38.00

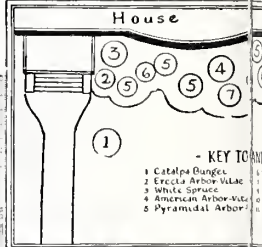
In a few years' time, with proper care even the evergreens in the smaller, lighter transplanted grades will make just such a lovely landscape setting as this. It is a collection that will fit a great many types of homes, and will furnish beauty and finish in the drear Winter months as well as throughout the Summer time. Think of it—you may have the Ferris evergreens in this collection at the **Following Bargain Prices** \$14.00

\$36.00

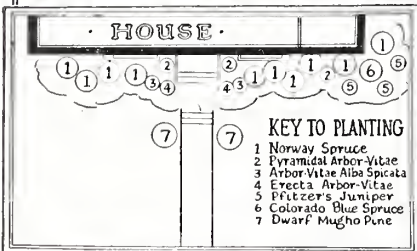
Ferris Landscape Plan No. 5

(1) 1 Catalpa Bungei, 2-yr. No. 1	.....
(2) 3 Erecta Arbor-Vitae, 8-10 in. XX	.....
(3) 1 White Spruce, 12-18 in. XX	.....
(4) 1 American Arbor-Vitae, 8-10 in. XX	.....
(5) 4 Pyramidal Arbor-Vitae, 12 in. XX	.....
(6) 1 Swedish Juniper, 10-12 in. XX	.....
(7) 1 Lutea Golden Arbor-Vitae, 8-10 in. XX	.....
(9) 2 Hydrangea P. G. 2-yr.	.....
(10) 3 Golden Elder 1-yr.	.....
(11) 6 Snowberry (3 white, 3 red) 1-yr.	.....

Totals
You would go miles to see a home so beautified with Evergreens and Shrubs. **Ferris' Special Prices**



- KEY TO PLAN
1 Catalpa Bungei
2 Erecta Arbor-Vitae
3 White Spruce
4 American Arbor-Vitae
5 Pyramidal Arbor-Vitae



KEY TO PLANTING

- 1 Norway Spruce
- 2 Pyramidal Arbor-Vitae
- 3 Arbor-Vitae Alba Spicata
- 4 Erecta Arbor-Vitae
- 5 Pfitzer's Juniper
- 6 Colorado Blue Spruce
- 7 Dwarf Mugho Pine



Arbor-Vitae Alba Spicata (Golden)

A brand new Arbor-Vitae and one of unusual charm. The Alba Spicata is a golden type, hardy, and a bushy, symmetrical grower, somewhat globular in form. The inside foliage is a deep, rich green, while every branch and branchlet is tipped with a light yellow or cream color. In the Spring they look like little fluff balls of golden yellow, for the new growth bursting out at the tips gives that attractive yellow color a fresh start, making the tips very noticeable. A most striking evergreen, and we consider it one of the very best of the golden varieties. Dwarfish nature makes it especially valuable for foundation planting and for foregrounds of large evergreen groups. (If desired by parcel post, add 5c per tree extra for packing and postage). Each 10

6-8 in. X\$0.60 \$5.00

Concolor Fir (Silver Fir)

One of the most magnificent of all Evergreens coming from the Rocky Mountains, and considered by many to equal the Colorado Blue Spruce. The Concolor Fir is often called the "Silver Fir" on account of its shimmering foliage, which varies in color from light green to deep blue, and is long, soft and graceful. In its youth, it is inclined to be a little straggly and rough, but is a comparatively rapid grower, and soon grows into a tall, broad specimen of unusual beauty. Perfectly hardy, and at maturity often reaches a height of from 60 to 80 feet. It never loses its lower branches and grows more compact and shapely each season. We have never been able to grow Concolor Fir in large enough quantities to supply the needs; the demand is great, and Ferris' Concolor Fir are always of extremely high quality. Each 10 100

6-8 in. X\$0.50 \$3.50 \$25.00

8-10 in. XX80 7.50 70.00

10-12 in. XX90 8.50 80.00

(If any of the 6-8 in., 8-10 in., or 10-12 in. transplants are desired by parcel post, add 25c extra for 10 trees or less, 50c extra for 50 trees, or 65c extra for 100 trees to cover packing and postage) Each

2-3 ft. XXX\$5.00

Douglas Fir

A majestic and lovely Evergreen; a native of the Rocky Mountains, where awe and majesty seem to predominate. The foliage, as well as form, is somewhat characteristic of both the spruce and fir trees, acquiring the beauty of each. It is a strong, upright grower, reaching a height of 50 to 60 feet, retaining its lower branches close to the ground in extreme old age. Foliage soft green color, branches long and graceful. Very hardy, and can be planted successfully in almost any part of the United States. Each 10 100

6-8 in. X\$0.35 \$2.50 \$20.00

(If any of the 6-8 in. transplants are desired by parcel post, add 25c extra for 10 trees or less, 50c extra for 50 trees, or 65c extra for 100 trees to cover packing and postage).

Dwarf Mugho Pine

The pretty Dwarf Mugho Pine that forms

a bushy, compact little tree. The Dwarf Mugho Pine grows as broad as it does tall, and can be planted almost anywhere, as it takes up so little space. Foliage is dark, rich green; needles long and stiff. One of the most popular Pines in landscape work. Each

4-6 in. X light\$0.50

(If the 4-6 in. transplants are desired by parcel post, add 5c per tree extra for packing and postage).

6-8 in. XX heavy, Each bushy little specimens\$1.25

(If the 6-8 in. transplants are desired by parcel post, add 15c per tree extra for packing and postage).



Globosa Arbor-Vitae.

Hemlock (Weeping Spruce)

A beautiful evergreen of graceful habit. The dark green foliage is handsome, fern-like in form and dense, and can be depended upon to give the softening touch to any harsh planting. It is especially lovely in the Spring and early Summer when the new, fluffy, light green growth envelopes the tree. Plant in a somewhat sheltered place for best success. Each

6-8 in. X\$1.00

8-10 in. XX 1.25

(If any of the Hemlocks are desired by parcel post, add 5c per tree extra for packing and postage).

Note:—

X Means once transplanted and once root-pruned.

XX Means twice transplanted and twice root-pruned.

XXX Means three times transplanted and three times root-pruned.

XXXX Means four times transplanted and four times root-pruned.

Plan No. 5

.....\$2.00	2-yr., No. 1	\$2.00
1.80	12-18 in. XX	3.00
.75	2-3 ft specimen	2.75
.35	12-18 in. XXX	1.25
6.00	18-22 in. XX	8.00
1.25	12-18 in. XX	1.75
1.75	8-10 in. XX	1.75
.80	3-yr.	1.50
.75	4-yr.	2.25
60	3-yr.	1.80

.....\$16.05

\$26.05

such attractive

.....\$15.50

\$24.40



Ferris Landscape Plan No. 6

(1) 1 Paul's Scarlet Climber, 2-yr.	.....\$0.50	2-yr.	\$0.50
(2) 1 Dr. W. Van Fleet Climbing Rose, 2-yr.	..... .50	2-yr.	.50
(3) 3 Black Hills Spruce, 10-12 in. XX	..... 2.25	2-3 ft. XXX	3.75
(4) 9 Erecta Arbor-Vitae, 8-10 in. XX	..... 4.50	12-18 in. XX	7.20
(5) 3 Dwarf Mugho Pine, 4-6 in. X	..... 1.50	6-8 in. XX	3.75
(7) 1 Swedish Juniper, 10-12 in. XX	..... 1.25	12-18 in. XX	1.75
(9) 1 Lutea Arbor-Vitae, 8-10 in. XX	..... 1.75	8-10 in. XX	1.75
(10) 1 Pyramidal Arbor-Vitae, 12 in. XX	..... 1.50	18-22 in. XX	2.00
(11) 6 Spirea Van Houttei, 2-yr.	..... 2.10	4-yr.	2.50
(12) 5 Japanese Barberry, 15-18 in.	..... 1.25	2-3 ft. heavy	2.50

Totals

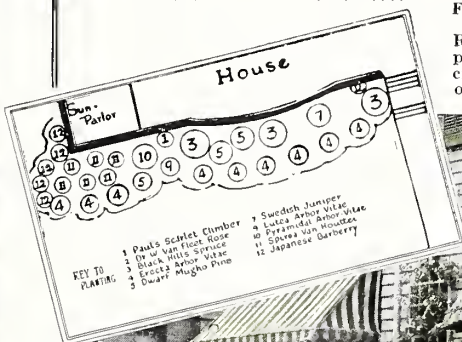
.....\$17.10

\$28.20

Ferris' Bargain Prices\$16.40

\$26.25

Combine Ferris' Evergreens, Shrubs and Climbing Roses for such delightful effects. You will find it a real pleasure to watch these thrifty trees develop and increase in beauty, at the same time increasing the value of your property.



Colorado Blue Spruce

Nature has produced a myriad of beautiful trees for Mother Earth, but last of all she must have made the Colorado Blue Spruce as a crowning glory of them all. Into this wonderful ornamental tree has been combined a silvery blue luster, perfection in form and symmetry, and hardy characteristics that make it adaptable to nearly all climates. It can be used very effectively as a specimen, in groups by itself, or in groups with other Evergreens, where it should be planted in the foreground to display its coloring and form. Needles rather short and stiff.

In the Spring of the year the Colorado Blue Spruces are off-color, and if transplanted will not regain their bluish color until they start to make a good growth. It is this new growth that brings out and renews the silvery luster on any Blue Spruce.

The planter must remember, however, that no two Blue Spruces have the same color. Some are deeper in color than others, some lighter, and with others a dull greenish blue is the predominating shade. If you must have a Spruce that has a perfect blue luster after the new growth starts, you should plant the Koster's Blue Spruce, which has a grafted top. As the common Blue Spruce grows older, though, the bluish tint becomes more in evidence and with many trees of this class it is simply a case of patience until it reaches an older stage, 3-yr. seedlings, av. 4-6 in. high, 4 for \$1.00, parcel post prepaid, 6-8 in. X, light, 75c each; 10 for \$7.00; 100 for \$65.00. (If desired by parcel post, add 25c extra for 10 trees or less, 50c extra for 50 trees, or 65c extra for 100 trees, to cover packing and postage). Each 10-12 in. XX, heavy\$4.00 15-18 in. XXX, heavy 5.00 18-24 in. XXX, heavy 6.00 2-3 ft. XXXX, heavy 6.00

Swedish Juniper

This charming Evergreen is the best of all the upright Junipers, being generally hardy, and growing well in almost any locality. It resembles the Irish Juniper but is a much better tree. Slender, but tall, with numerous closely pressed upright branches; foliage somewhat feathery, short, and with gray-green tints—fine for either formal or informal planting around the home. (If desired by parcel post, add 10c per tree extra for packing and postage). Each 10-12 in. XX\$1.25 \$10.00 12-18 in. XX 1.75 15.00

Ferris Landscape Plan No. 7

(1) 12 Phlox (4 R. P. Struthers, 4 Mrs. Jenkins, 4 Eclairer) No. 1.....	\$1.75	No. 1 \$1.75
(2) 4 Spirea Anthony Waterer, 1-yr.....	1.20	3-yr. 3.00
(3) 3 Weigela Eva Rathke, 2-yr.....	3.00	2-yr. 3.00
(4) 1 Swedish Juniper, 10-12 in. XX.....	1.25	12-18 in. XX 1.75
(5) 1 Black Hills Spruce, 10-12 in. XX.....	.75	2-3 ft. XXX 1.25
(6) 2 Pyramidal Arbor-Vitae, 12 in. XX.....	3.00	18-22 in. XX 4.00
(7) 1 Dwarf Mugho Pine, 4-6 in. X light.....	.50	6-8 in. XX 1.25
(8) 3 Erecta Arbor-Vitae, 8-10 in. XX.....	1.80	12-18 in. XX 3.00
(10) 1 Trailing Juniper, 9-15 in. XX.....	1.75	2-3 ft. h'vy XXXX 5.00

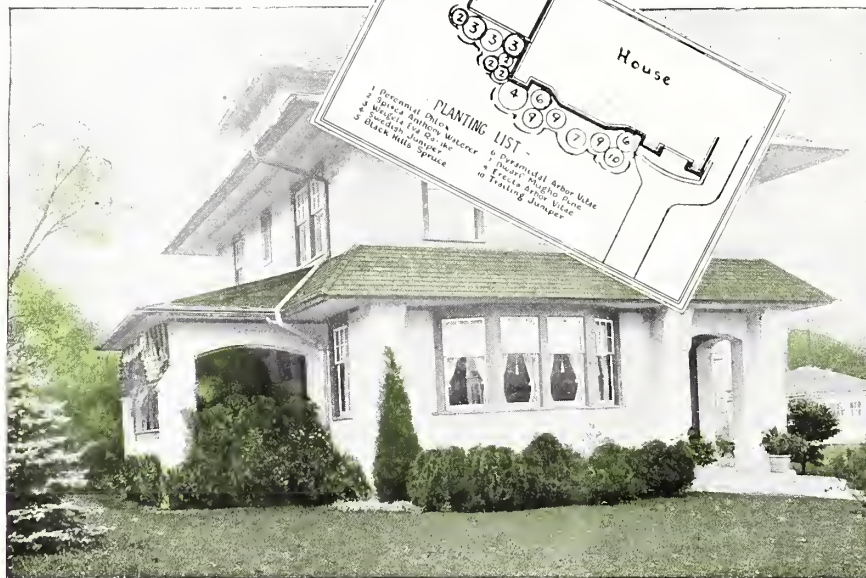
Totals\$15.00

\$24.00

Fine Collection of Ferris' High Grade Trees and Plants, FOR ONLY\$14.40

\$22.95

Ferris' Evergreens, Flowering Shrubs and Gay Perennials never fail to bring out the best architectural features of a house, and they give color and finish which every home grounds requires.



Koster's Blue Spruce

A selected species of the Colorado Blue Spruce with grafted tops; color is a deeper, even more perfect blue than that of the Shiner, and of perfect symmetry. Thickly studded with well formed branches, tapering beautifully to the top and magnificent in its rich blue coloring, truly the Koster's Blue Spruce is the "height of perfection in Evergreen culture." (See photograph of Koster's Blue Spruce on the outside front cover). Each 18-24 in. XXX\$7.00 5-6 ft. XXXX 35.00 6-7 ft. XXXXX 45.00

Note—Our Koster's Blue Spruce are all extra fine, and are the only trees in the nursery that will be Balled and Burlapped without extra charge. They should go by freight when balled, but if a customer orders a Koster's Blue Spruce by express, we will have to ball the roots in moss, for when balled in earth they have to go by freight. The moss ball must be removed when the tree is planted. An earth ball with supporting burlap should be left intact around the roots and the tree planted according to instructions given on page 6.

Juniper Pfitzeriana

The Pfitzer's Juniper is one of the newer introductions in the Evergreen world, yet has already become intensely popular. It certainly cannot be praised too highly. It has a peculiarly graceful manner of growth all its own, and if left untrimmed will retain a low spreading form, broad and picturesque. But, if one of the leaders is staked up, it grows into a lovely broad pyramidal Evergreen of unusual grace.

They are easily trimmed and when planted in the foreground can very readily be kept down to the height desired should they grow too rapidly. Foliage is a beautiful light green with blue-gray tinge. Its hardiness, too, is one of its most valuable features, for it thrives well in the heat of the South as well as the rigorous climate of the North. Each 10-12 in. X, light\$1.00 \$7.50 6-8 in. X, light 1.00 7.50

(If the 6-8 in. transplants are desired by parcel post, add 5c per tree extra for packing and postage). Each 10-12 in. across top, XX, extra good\$2.50 \$20.00

(If the 12-18 in. transplants are desired by parcel post, add 20c per tree extra for packing and postage).

Trailing Juniper - Juniperus Sabina

Absolutely hardy anywhere, this lovely Juniper is one of the best of them all for general planting. It trails upon the ground, and at maturity its delicate, fern-like branches often cover a space of ground ten to twelve feet in diameter. Dwarf in nature, it makes a very attractive finish to an Evergreen planting, by using it in the foreground. Dark green, feathery and graceful, it is most desirable for the home and for beds in park planting. Each 9-15 in. across top, XX, heavy\$1.75 2-3 ft. across top, XXX, select, heavy 5.00 3-4 ft. across top, XXXX, select, heavy 6.50

Dwarf Boxwood

Everyone knows the Boxwood, that formal little Evergreen with waxy, bright green foliage that shines so vividly even through the Winter months. The Dwarf Boxwood, the only variety that we are growing, is unusually fine for low borders along walks and paths, for edging perennial and rose beds, or in window boxes. It is especially adapted to mild climates and should be planted in fertile soil where it can get plenty of moisture. Each 6 in. X\$0.50 \$4.00

(If desired by parcel post, add 5c each or 25c per 10 trees to cover packing and postage).

American Yew

TAXUS CANADENSIS

In this hardy, dwarf Evergreen you will find features that you will be especially attracted to. It seldom grows over 2 or 3 feet high, has an unusually dense covering of deep green, glossy foliage, and in the Fall months is simply loaded with scarlet berries. Truly a conspicuous beauty all the year through, and valuable in its low growing tendencies, its hardiness, and its distinctive foliage and coloring. In the Winter time it often has a tinge of red. The Yew is easily trimmed to whatever shape desired, and will thrive well in shady places. (If desired by parcel post, add 5c per tree extra for packing and postage). Each 6-8 in. X, light\$0.75 \$6.50 8-10 in. XX, light90 8.00

X Means once transplanted and once root-pruned.

XX Means twice transplanted and twice root-pruned.

XXX Means three times transplanted and three times root-pruned.

XXXX Means four times transplanted and four times root-pruned.

Remember—Specimen Evergreens above 3 ft. in height should always be Balled and Burlapped, and shipped by freight; we make a charge of 60c per tree extra for this special packing.

Ferris Hardy Ornamental Shrubs Make Real American Homes



Spirea Van Houttei.

studded with handsome pure white flowers, hence its popular name of "Bridal Wreath." In May and June the arching branches are covered with little white flowers. The foliage is very beautiful, dark green in color, and finely cut, making the bush attractive even after the flowers are gone. It grows to six feet in height, is extremely hardy, and can be used to good advantage either as a specimen or in the border. One of the best for flowering hedges and screens, in fact, its uses are legion. This Spirea is very prominent in mass plantings.

1-yr., field-grown plants	.....	\$0.25	\$2.00	\$ 7.50
2-yr., No. 1 plants	.....	.50	3.50	12.00
Extra large specimens, 4-yr. size..	1.00	7.50	30.00	

SPIREA BILLIARDI. Delicate pink, plume-like flowers are one of this shrub's chief attractions. An upright grower. Medium in height and especially good in the border. Be sure to include some of this delightful Spirea in your home collection. See pictures in colors on page 33. Each 10
Strong plants, 4-yr. size. \$0.35 \$2.50

SPIREA BILLIARDI ALBA. The companion bush of the Pink Billiardi, to which it is very similar except that the plume-like flowers are pure white in place of pink. Each 10
Select plants, 3-year\$0.35 \$2.50

SPIREA ANTHONY WATERER. Another excellent and very effective Spirea for mass plantings. Its gay crimson flowers and variegated foliage make a beautiful contrast with other shrubs, and on account of its dwarfish nature should be kept in the foreground. It is very hardy, and with its showy bloom coming "between spells" when few other shrubs are blooming, make it doubly essential for the home planting. The Anthony Waterer usually has its big wealth of bloom in July, and if there is plenty of rainfall this delightful, low shrub has a habit of being somewhat everblooming throughout the Summer. The new growth as it comes out will have a few crimson flowers, thus furnishing some little color over a long period of time. See picture in colors on page 33. Each 10 50
1-yr., field-grown plants \$0.30 \$2.50 \$12.00
3-yr., heavy, twice transplanted specimens75 7.00 25.00

SPIREA THUNBERGI. A somewhat low growing Spirea, very fine for landscape work—either in the foundation planting or in the foreground of shrubbery groups. It is a compact, symmetrical grower, with tiny light green leaves, its numerous thread-like branches thickly studded with small white flowers of artistic character. Foliage brightly tinted in the Fall. Truly a graceful shrub that is at home in almost every landscape collection. Each 10
2-yr., field-grown plants.....\$0.50 \$4.00

Graceful Spires

Truly, the charm of the Flowering Shrubs is irresistible. And, it is the great all-American love for beauty in and around the home that has led to this enormous demand for shrubs. Not only "Mother" wants that flowering hedge along the driveway or the mass of foliage and glorious bloom around the front porch. "Dad" has awakened and is just as interested, just as anxious as the "women folks" to acquire the finishing touches that Mother Nature can give to an honest-to-goodness, 20th century Home.

There is room and a place for trees on every home ground, but it is the shrubs that are on the level with the eye and accordingly the most important feature of landscape planting. The selection of varieties depends somewhat on personal preferences, and the description and photographs given in this section and throughout the catalog should be helpful in this phase of the work. Then, we would suggest your studying the various landscape plans in this catalog, noting the general rules that are always followed out in landscaping, such as keeping an open lawn; planting your shrubs for the most part in masses and hedges, or screening an unsightly place, selecting varieties for the background that are taller growing, and shrubs of dwarf habits for the foreground.

Planting Directions. Shrubs are easily planted and require little care. Any good growing soil is excellent. Set the plants deeply and firmly, and trimming the tops back will insure a quicker and better growth. Keep them cultivated and free from weeds the first year, watering them in the evening during dry spells. After the first year they will require little care other than any annual pruning you may wish to give them.

Graceful Spires

SPIREA VAN HOUTTEI (Bridal Wreath).

Graceful, with long, drooping sprays, thickly This is the finest and probably the most beautiful of the Spires, and one of the most popular of all shrubs. In May and June the arching branches are covered with little white flowers. The foliage is very beautiful, dark green in color, and finely cut, making the bush attractive even after the flowers are gone. It grows to six feet in height, is extremely hardy, and can be used to good advantage either as a specimen or in the border. One of the best for flowering hedges and screens, in fact, its uses are legion. This Spirea is very prominent in mass plantings.

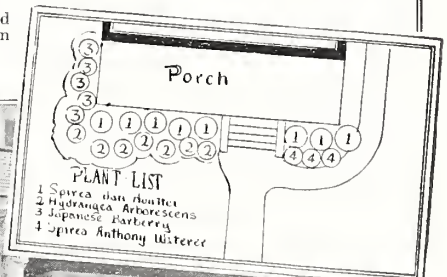
Ferris Landscape Plan No. 8

(1) 8 Spirea Van Houttei, 1-yr.	\$1.60	4-yr. \$6.00
(2) 7 Hydrangea Arborescens, 2-yr.	3.50	3-yr. 4.90
(3) 5 Japanese Barberry, 15-18 in.	1.25	2-3 ft. heavy 2.50
(4) 3 Spirea Anthony Waterer, 1-yr.	90	3-yr. 2.25

Totals\$7.25 \$15.65

Ferris' Special Bargain Offers\$6.90 \$14.95

Where in all the wide world can you find so attractive a home planting, at such an unbelievably low price?





Hydrangea Paniculata Grandiflora.

Bush Honeysuckles

Superlative Shrubs for Tall Hedges or in the Background of a Flowering Clump.

PINK TARTARIAN HONEYSUCKLE. A very popular Honeysuckle, perfectly hardy, an upright bush form, growing to a height of eight to ten feet. Here in Northern Iowa it is covered with beautiful delicate pink flowers about the time of Decoration Day, which contrast beautifully with its bright green foliage, but its chief claim is its wealth of orange and red berries, which literally cover the plant in Summer and Autumn, making it a most glorious show. We have found it adaptable to almost any soil, will grow with little or no care, and for this reason is very desirable for cemeteries and landscape work. One of the best for a tall flowering hedge—I have a hedge of this artistic honeysuckle along a driveway, which I would not part with. Every home should have a clump or hedge of Pink and White Tartarian Honeysuckle. See photographs in colors on page 33.

Each 10
2-yr., field-grown\$0.30 \$2.50
3-yr., extra large, heavy. .50 4.50

WHITE TARTARIAN HONEYSUCKLE. Description the same as above except that the blossoms are pure white. Like the Pink, it bears great clusters of brilliant red berries in late Summer and Autumn.

Each 10
2-yr., field-grown\$0.30 \$2.50
3-yr., extra large, heavy . 50 4.50

RED TARTARIAN HONEYSUCKLE. Exactly like the Pink Tartarian Honeysuckle, except that the flowers are bright red. It, too, has the profusion of brilliant red berries in late Summer and Autumn. Each 10
2-yr., field-grown plants.\$0.40 \$3.50

GARDEN HONEYSUCKLE (Lonicera Bella Albida). A handsome shrub strong and upright in growth. Its attractive white flowers in large fragrant clusters, are followed by a great profusion of scarlet berries that last for two months. Fine as a hedge or in a mass planting.

Each 10
3-yr., heavy\$0.50 \$4.50

JAPAN HONEYSUCKLE (Lonicera Morrowi) A very valuable landscape shrub with its wealth of crimson berries in July and August, lasting for some time. White flowers early in the season. Its growth is upright, reaching a height of from four to six feet. With its brilliant berries and compact growth, it has established itself a permanent place in the informal hedge or background planting.

Each 10
3-yr., No. 1\$0.75 \$7.00

Gorgeous Summer and Fall Blooming Hydrangeas are Showy Material for the Landscape

HYDRANGEA ARBORESCENS (Hills of Snow). A variety of the Hydrangea deserving more attention. Immense pure white panicles of bloom, rather flat in shape, open in June and last until August when the Hydrangea P. G. start blooming. Foliage bright green, and very finely finished. This magnificent, hardy shrub should have a place around every home, and is especially desirable in mass planting.

Each 10
3-yr., heavy, field-grown\$0.75 \$7.00

HYDRANGEA PANICULATA GRANDIFLORA. One of the most magnificent shrubs for landscape purposes of them all. Flowers are borne in large, globe-shaped panicles, white in color, becoming tinged with a delicate pink at the first frost, and last for weeks after opening up. This plant is absolutely hardy, grows in any soil, and blooms the same year it is set out. Very attractive in beds or masses, and should be used for the most part in the foreground. You cannot do without them, for they come at a time when blooms are scarce—during September and October. When used in foreground work, they should be trimmed back severely every March. It is the new growth that blossoms so this good trimming every year makes a more vigorous growth, flowers in greater abundance, and makes the plant much better in every way.

Each 10
2-yr., strong, field-grown\$0.40 \$3.50
3-yr., field-grown specimens75 7.00

TREE HYDRANGEA P. G. The same as Hydrangea Paniculata Grandiflora, but grown on stems in dwarf tree form. At maturity they stand about five feet high. Most attractive and desirable, making a very picturesque specimen shrub for the lawn, and especially beautiful when covered with the immense panicles of bloom. With well shaped heads; each\$1.50

Ferris Landscape Plan No. 9

(1) 1 Engelmann's Ivy, 2-yr.	\$0.30	2-yr. \$0.30
(2) 1 Climbing American Beauty, 2-yr. ....	.50	2-yr. .50
(3) 3 Golden Elder, 1-yr. ....	.75	4-yr. 2.25
(4) 5 Hydrangea P. G., 2-yr.	1.75	3-yr. 3.50
(5) 7 Japanese Barberry, 15-18 in.	1.75	2-3 ft. heavy 3.50
(6) 6 Spirea Van Houttei, 2-yr.	2.10	4-yr. 4.50
(7) 6 Spirea Anthony Waterer, 1-yr.	1.50	3-yr. 4.20

Totals\$8.65 \$18.75
My Special Bargain Prices\$8.15 \$17.90

A charming collection that gives real character to a home, and greatly increases its selling value thereby.



The Deutzias

In Both the Dwarf and Tall Growing Varieties. They Are Particularly Useful Around the Home Beautiful

DWARF DEUTZIA. A low growing, dense little shrub that is invaluable for edging shrubbery groups. The dainty white flowers are borne in great profusion. Plant in the foreground. Each 10
2-yr., field-grown\$0.75 \$6.50

DEUTZIA PRIDE OF ROCHESTER. A vigorous, upright grower, with large double white flowers. Very lovely. Plant in the background as it often reaches a height of four to six feet. Plant where it will be somewhat sheltered. Each 10
2-yr., transplanted\$0.50 \$4.00

DEUTZIA CRENATA. This charming double flowering pink Deutzia is quite a favorite among landscape gardeners. It is an erect grower, with graceful branches fairly covered with the double pink blossoms. Each 10
2-yr., transplanted\$0.50 \$4.00

FLOWERING ALMOND, FLOWERING CRAB, AND FLOWERING PLUMS—THEIR UNUSUALLY BEAUTIFUL FLOWERS OF ROSE-LIKE APPEARANCE MAKE THEM DESIRABLE IN EVERY HOME PLANTING.

FLOWERING ALMOND. Pink and white varieties. A very beautiful and graceful shrub of medium height. It is covered with very double pink or white flowers in early Spring before other shrubs have budded and is exceedingly attractive. It is hardy, but does best when planted in a protected place close to the house or in the garden. It is becoming more popular each year. The colored photograph of the Pink Flowering Almond on page 33 will give you an idea of its attractive bloom. Each 10
Choice, pink and white\$1.00 \$9.00

FLOWERING CRAB, BECHTELS. One of the very best dwarf ornamental trees, and is exceptionally fine for specimen planting. The delicate pink blossoms, which from a distance look like small roses, are borne in great profusion from the middle to the last of May, and their delightful fragrance emphasizes their charm. They are a delight to the whole family, and of late years are being used extensively in cemetery plantings. Very hardy. The Bechtel's Flowering Crab is sometimes incorrectly called the "Rose Tree," on account of the similarity of the blossoms to small roses. The picture in colors on page 33 will show you a little of the charm of this delightful flowering tree. Each
12 to 18 in.\$0.65
18 to 24 in.1.50
3 to 4 ft.2.50



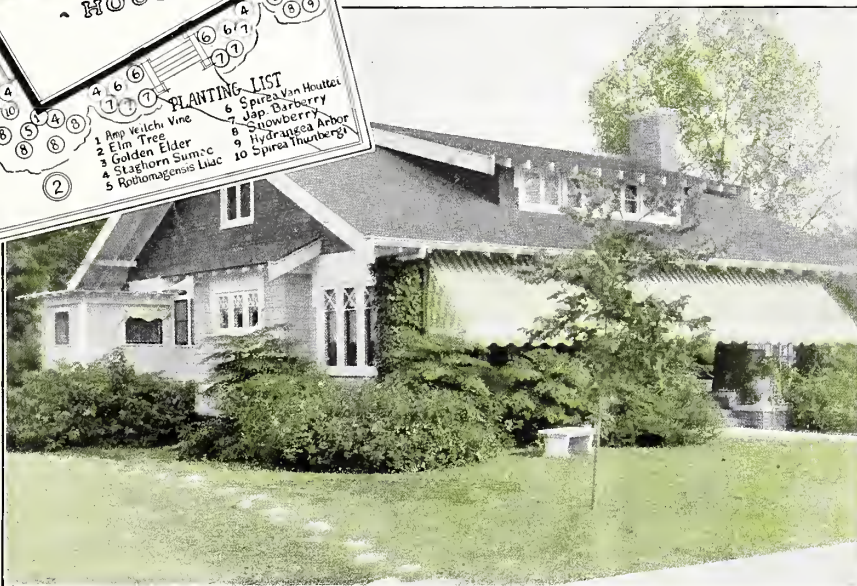
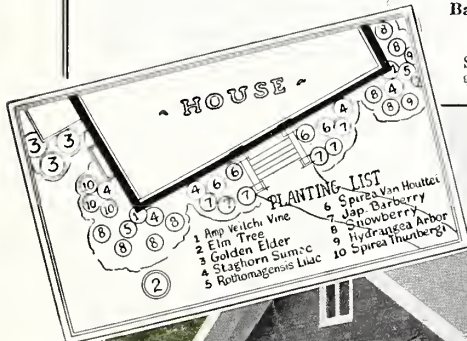
Deutzia,
Pride of
Rochester.

Ferris Landscape Plan No. 10

(1) 2 Ampelopsis Veitchi Vines, 2-yr.....	\$1.00	2-yr. \$1.00
(2) 1 Elm Tree, 6-7 ft.	1.00	7-8 ft. 1.25
(3) 3 Golden Elder, 1 yr.	1.25	4-yr. 2.25
(4) 5 Staghorn Sumac, No. 1	3.75	No. 1 3.75
(5) 2 Rothomagensis Lilac, No. 1	1.00	No. 1 1.00
(6) 4 Spirea Van Houttei, 2-yr.	2.00	4-yr. 4.00
(7) 6 Japanese Barberry, 15-18 in.	1.50	2-3 ft. heavy 3.00
(8) 8 Snowberry (5 White, 5 Red) 1-yr. ....	.80	3-yr. 2.40
(9) 3 Hydrangea Arborescens, 2-yr.	1.80	3-yr. 2.25
(10) 3 Spirea Thunbergi, 2-yr.	1.50	2-yr. 1.50

Totals\$15.60 \$22.40
Bargain Prices... \$15.00 \$21.00

A combination and arrangement of Ferris' Selected Shrubs that cannot be excelled in grace and finish



PURPLE-LEAVED PLUM (Prunus Othello). One of the newer ornamental shrubs or small trees that supplies such wonderful contrast in landscape plantings. Its showy foliage opens up a bright pinkish crimson, turning to dark purple, and retains these striking colors throughout the Summer. The delicate white flowers almost cover the shrub in the Spring. Keep your shrub plantings from being monotonous or dull, and give them distinctive charm by using a few of these delightful Purple-leaved Plums. Plant in a semi-protected place.

Each
2-yr., No. 1\$1.00
3-yr., select, heavy1.25

DOUBLE - FLOWERING PLUM (Prunus Triloba). This lovely shrub or small tree is worthy of far wider planting. It is very hardy and a vigorous grower. Early in the Spring before the leaves appear it is entirely enveloped in a fleecy cloud of double pinkish flowers. Foliage is delicate making the shrub attractive even after the flowers have disappeared. Once having seen the Double-Flowering Plum, you will not be satisfied until you have one or two in your own home planting.

Each
No. 1, field-grown\$0.50
3-yr., select75



Madame Lemoine Lilac.

Lilacs—Old and New

There Will Be a Need for Them Forever

OLD-FASHIONED LILAC. (Common Varieties). The Lilac appears to best advantage when massed in groups, and only a few varieties of but one or two colors. You may make any number of groups of the different colors; they are easily transplanted in either Fall or Spring.

Purple. The familiar species of all fine old gardens, with dense panicles of lilac flowers, and the most fragrant of them all.

White. Pure white in color, very fragrant flowers.

Persian Purple. A fine old species with slender branches and narrow leaves; it seldom grows more than three to five feet high. Its pale lilac flowers are very fragrant, borne in large, loose panicles. Very graceful.

3-yr., field-grown plants, choice of Purple, White or Persian
Purple Each \$0.60 \$4.50

LILAC ROTHOMAGENSIS. One of the finest of the newer hybrid Lilacs. Its arching branches and great abundance of reddish purple flowers make it indeed a distinctive type. Every home planting should have Lilacs, and there should be a Rothomagensis or two in the group. Our supply is limited, so order early.

Select, No. 1 plants Each \$0.50 \$4.00

The French or New Hybrid Lilacs

Here is an opportunity in a lifetime—to obtain for your home planting one or more of these wonderful Hybrid Lilacs. They are a distinct type, blooming usually about the second or third week in May, extremely large flowers of delicate and rich hues, most of them double sorts, and with a fragrance more delightful even than you will find in the old-fashioned Lilac. Moreover, they bloom as little things less than two feet high, instead of waiting till grown to be large bushes, as is sometimes the case with the old-fashioned sorts. I only wish I had thousands of them to offer, for every flower lover is demanding them. Order now, so that I can save them for you—your choice of the following select varieties:

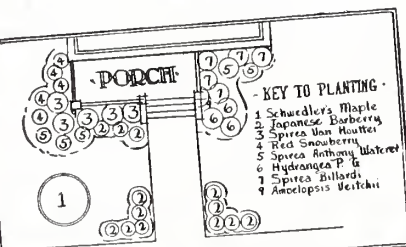


Japanese Barberry—Berberis Thunbergi.

Ferris Landscape Plan No. 11

(1) 1 Schwedler's Maple, 4-5 ft.	\$2.00	6-7 ft \$4.00
(2) 13 Japanese Barberry, 15-18 in.	3.25	2-3 ft. heavy 6.50
(3) 5 Spirea Van Houttei, 2-yr.	1.75	4-yr. 3.75
(4) 5 Red Snowberry 1-yr. ....	.50	3-yr. 1.50
(5) 5 Spirea Anthony Waterer, 1-yr.	1.25	3-yr. 3.50
(6) 3 Hydrangea P. G., 2-yr.	1.20	3-yr. 2.25
(7) 5 Spirea Billiardi, 2-yr.	1.00	4-yr. 1.25
(9) 2 Ampelopsis Veitchi Vines, 2-yr.	1.00	2-yr. 1.00

Totals \$11.95 \$23.75
Ferris Cut-Rate Bargain Offers \$11.25 \$22.50



Shrubs and trees that give the home grounds that "Million Dollar" look.



FRENCH LILACS—Continued

MADAME LEMOINE. Beautiful, immense clusters of double flowers. The finest double white.

Each
No. 1 plants \$1.00
Extra heavy plants 2.00

PRESIDENT GREY. Light lilac color. Exquisite double blossoms.

Each
No. 1 plants \$1.00

BELLE DE NANCY. Large flowers of a lovely pinkish tint.

Each
No. 1 plants \$1.00

MARC MICHEL. Huge clusters of double flowers, richly purple. One of the finest.

Each
No. 1 plants \$1.00

CHARLES JOLY. A gorgeous purple bloom, very double and fragrant. Unusually popular.

Each
No. 1 plants \$1.00

JAPANESE BARBERRY (Berberis Thunbergi). It is used perhaps more than any other shrub in landscape work, for it is so hardy, and fits so many situations. As a hedge it is unsurpassed, and in groups by itself along the foundation, or bordering taller shrubs, it never fails to please. See complete description and prices on page 35.

Snowberries — Artistic, Semi-Dwarf Shrubs With Attractive Fall Berries. They Have a Place All Their Own In Every Home Planting

WHITE SNOWBERRY, Racemosus. Inconspicuous, rose-colored flowers in June and July, followed by large, clustered, milk-white fruits which remain far into Winter. This combination of pink flowers and white berries on the same twig is charming. Bush is compact in form with numerous slender, twiggy branches. Can be used in small groups or in large mass and border plantings, and kept in the foreground on account of its dwarfish habit. Will do as well in partial shade as in a sunny situation, and for this reason is very desirable for planting north of a dwelling or building where little sunlight will reach it. Your landscape effect will be incomplete without a few of these artistic shrubs

Each	10	50
1-yr., 12 to 18 in. av.	\$0.25	\$1.00 \$ 4.00
3-yr., large .....	.40	3.00 12.50

RED SNOWBERRY, Vulgaris. Similar to the White Snowberry except that its fruits are red and that the smaller red berries cluster in thick ropes along the weighted-down stems. The foliage is distinct in its fineness, and with the White Snowberry is very valuable for border planting. Rather dwarf in form, growing from two to four feet high, and should be used in the fore part of mass and border plantings. This species of the Snowberry is often called "Indian Currant" and "Coralberry."

1-yr., 12 to 18 in. av., 25c each;	\$1.00 per 10; \$4.00 per 50.
3 yr., large, 40c each;	\$3.00 per 10; \$12.50 per 50.



White Snowberry.

WEIGELA EVA RATHKE.

Considered by some as the finest of the Weigelas. Flowers are similar to the Weigela Rosea except that they are a very rich, deep crimson in color, and very abundant. Somewhat dwarf in habit. It is more and more popular as it becomes known.

2-yr., field-grown plants, \$1.00 each; \$8.00 per 10.

VARIEGATED WEIGELA.

An exceedingly attractive shrub with its unusual variegated leaves of a silvery color. Flowers white, tinged bluish. This is considered one of the very best of the variegated-leaved shrubs, and makes a lovely contrast with the usual green-leaved shrubs in the group plantings.

2-yr., field-grown plants, 50c each; \$4.00 per 10.

The Weigelas are Lavish Bloomers, Dating Back to Our Grandmothers' Times, Yet Ever Popular

WEIGELA ROSEA. An elegant shrub and very popular. It is a very vigorous grower with spreading, bushy habits, and is covered with fine, rose-colored flowers in May and June. The blooming period is unusually long. Leaves are quite large and dark green; flowers are large, showy, and somewhat bell-shaped. Can be used either as specimens by themselves, or in groups with other varieties.

2-yr., field-grown, 50c each; \$4.00 per 10. 3-yr., No. 1, 75c each; \$6.00 per 10.



Weigela.

Ferris Landscape Plan No. 12

- | | | | |
|--|--------|---------------|--------|
| (1) 1 Colorado Blue Spruce, 15-18 in. | \$4.00 | 2-3 ft. | \$6.00 |
| (2) 3 Red Tartarian Honeysuckle, 2-yr. | 1.20 | 4-yr. | 1.20 |
| (3) 6 Spirea Van Houttei, 2-yr. | 2.10 | 4-yr. | 4.50 |
| (4) 4 Spirea Anthony Waterer, 1-yr. | 1.20 | 3-yr. | 3.00 |
| (5) 4 Japanese Barberry, 15-18 in. | 1.40 | 2-3 ft. heavy | 2.40 |
| (6) 6 Dwarf Deutzia, 2-yr. | 3.90 | 2-yr. | 3.90 |

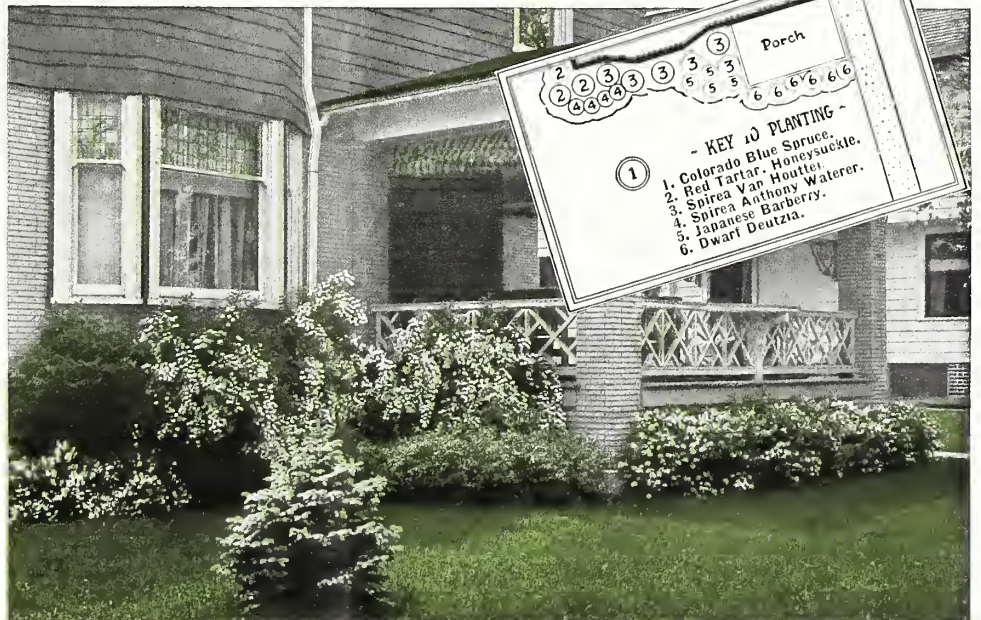
Totals\$13.80

\$21.00

This Ferris Home Planting for only \$13.10

\$20.00

You owe it to yourself and family to make your home as attractive as possible. Such group plantings of Ferris' Flowering Shrubs give charm and "hominess."



Clarkston, Wash.,
Dear Sirs: 2-12-26.

I am an old customer of yours. My first order was in 1891. I bought one of your special orchard collections, also 2,000 forest trees, walnuts, etc. They were a grand success and trees are still bearing. Please send me your catalog.

MRS. J. H. WEEKS.

Use Tall Growing Syringas for Clumps and Backgrounds. With Their Pure White Flowers of Exquisite Fragrance They are Absolutely Indispensable

SYRINGA, or MOCK ORANGE. A tall, vigorous and hardy bush. In May and June it bears profuse white flowers resembling orange blossoms, which are fine for cutting and deliciously fragrant. This shrub is very valuable for backgrounds and screens, grouping or specimen plants. They not only make a grand display at the flowering period, but they continue to please with their attractive foliage.

	Each	10
2-yr., field-grown	\$0.25	\$2.00
3-yr., No. 1 .....	.50	4.00
SYRINGA, LEMOINEI. Somewhat similar to the Mock Orange, but does not grow quite as tall. Flowers are semi-double and very fragrant. A refined and graceful shrub used in group plantings.		
	Each	10
2-yr., sturdy plants	\$0.75	\$5.00

The Forsythia, In All Its Golden Splendor, Gives Early Spring a Royal Welcome

FORSYTHIA, Golden Bell. The first shrub to bloom in the Spring, and for this reason is desired in every home planting. These beautiful, bell-shaped flowers of a golden yellow color come out in great profusion and make a striking picture on the early Spring landscape. Foliage is a bright green, turning to a dull bronze shade in the Fall months. Plant in a rather protected place. See picture in colors on page 33.

	Each	10
No. 1, field-grown	\$0.40	\$3.50

Red Branched Dogwood and Staghorn Sumac Add Especial Attraction to the Autumn and Winter Landscapes

RED BRANCHED DOGWOOD. Shrubbery borders nowadays are scarcely complete without a generous use of these showy plants. Will grow to a great height and in tangled masses when untrimmed. The bush is a contrast in itself with its yellowish white flowers, bright red stems, and creamy white fruit. Foliage assumes soft Autumn hues. Will give good results in partial shade as well as out in the open. The reddish branches make a conspicuous showing in the Winter time, and contrast pleasingly with the browns of surrounding shrubs and with the white snow.

	Each	10
3-yr., heavy plants	\$0.50	\$4.50



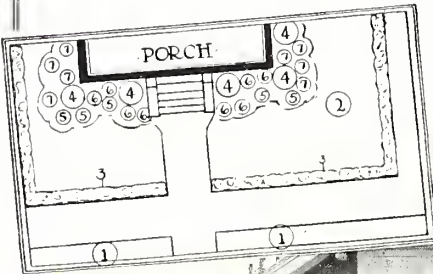
Syringa or Mock Orange.

Ferris Landscape Plan No. 14

(1) 2 Catalpa Bungei, 2-yr., No. 1	\$4.00	2-yr., No. 1	\$4.00
(2) 1 Tree Hydrangea P. G., No. 1	1.50	No. 1	1.50
(3) 100 Amor River No Privet (Hedge) 1 yr., 12-18 in. av.	10.00	18-24 in. XX	17.50
(4) 5 Spirea Van Houttei, 2-yr.	1.75	4-yr.	3.75
(5) 5 Hydrangea Arborescens, 2-yr.	2.50	3-yr.	3.50
(6) 8 Japanese Barberry, 15-18 in.	2.00	2-3 ft. heavy	4.00
(7) 7 Snowberry (4 White, 3 Red) 1-yr. ....	.70	3-yr.	2.10
Totals	\$22.45		\$36.35

Restful yet colorful—perfect in every detail. It is a delightful home planting that will fit a myriad of home needs. A real buy when you can get these Ferris' High Grade Trees and Shrubs **FOR ONLY \$21.75**

\$34.59



SUMAC, Staghorn. A native shrub deserving of much wider planting. Foliage is deep lustrous green in the Summer followed by brilliant Fall colorings of scarlet and orange. Grows to great height, and on this account should be used largely in the background of mass plantings.

	Each	10
No. 1, field-grown plants	\$0.80	\$7.50

ROSA RUGOSA. Really a rose, but often included in the shrubs, as it is excellent when planted with shrubs—invaluable in the border plantings. See varieties, descriptions and prices under Roses on page 39. Be sure to include three or more of them in your new plantings, or when re-modeling the old

Council Bluffs, Iowa.
June 5, 1926.

Gentlemen:
Shipment of shrubs consisting of Bush Honeysuckle, Lilac, Spirea, Jap. Barberry, Red and White Snowberry Hydrangea and Dogwood arrived the evening of May 22nd, and plants were all set out Monday, May 24.

I am very glad to advise that out of the 125 shrubs planted under date of the 24th, 122 are actually growing at this time, and have made a wonderful showing. The other three are alive but have not actually shown any growth since planting. This is to let you know that we certainly appreciate the wonderful class of shrubs received, and that they are growing almost 100 per cent.

Thanking you again, I am

Yours truly,
A. P. FORD, Agent
Chicago Great Western R. R. Co.

MR. LEO B. SHEEHAN, of Norwood, Mass., writes us, "I am very much pleased with the Rose bushes you sent me; they have bloomed twice this season. I will order more later."



SPIREA ANTHONY WATERER. (See page 27 for description and price). The dwarf crimson Spirea that is invaluable in landscape work.



BUTTERFLY BUSH - BUDDLEIA. (See page 34 for description and price). A shrub of perennial habits, graceful, and is attractive to butterflies as to the landscape observer.



SPIREA BILLIARD. (See page 27 for description and price). A lovely Spirea of medium height, excellent for grouping.



GOLDEN ELDER. (See page 34 for description and price). Plant it in a sunny place, and its golden beauty will more than repay you.



PINK FLOWERING ALMOND. (See page 29 for description and price). Delicate and charming. A necessity in every home planting.



FORSYTHIA - GOLDEN BELL. (See page 32 for description and price). Yellow flowers; blooms in very early Spring and is unusually pretty.



PINK TARTARIAN HONEYSUCKLE. (See page 28 for description and price). Its beauty and vigor have made it very prominent in landscape work.



LILAC ROTHOMAGENSIS. (See page 30 for description and price). Like all Lilacs, it has a wonderful combination of exquisite purple colorings and sweet fragrance.



BECHTEL'S FLOWERING CRAB. (See page 29 for description and price). Becoming more popular each year. Fragrant, rose-like blooms of deep pink; wonderfully attractive.



Common Snowball.

The Snowball and High Bush Cranberry are Old-Time Favorites with Their Springtime Flowers

SNOWBALL, COMMON (*Viburnum Opulus Sterile*). One of our best known shrubs, hardly needing a description. It is very hardy, with handsome showy flowers that appear in numerous compact balls in the Spring. Long used for cemetery planting, and as specimen plants in the home garden, the Snowball has few rivals. Also very effective when used in groups in the informal border.

Each 10
3-yr., strong plants\$1.00 \$7.50

HIGH BUSH CRANBERRY. A sturdy, vigorous bush, with soft white flowers that resemble the Snowball very much. This ornamental shrub is very beautiful in the Fall of the year when it is loaded with clusters of ornamental berries that are retained until late in the Winter. When turning from the yellow to red, these berries are used by many housewives for jelly, and it has a delicious flavor; then a few days later when they are a good red color, they make lovely jam and butter. This is another shrub that will do well on the north side of buildings where little sunlight reaches. Very hardy. Landscape men usually have a place for the High Bush Cranberry in their plans for home grounds.

Each 10
3-yr., strong plants\$1.00 \$8.00

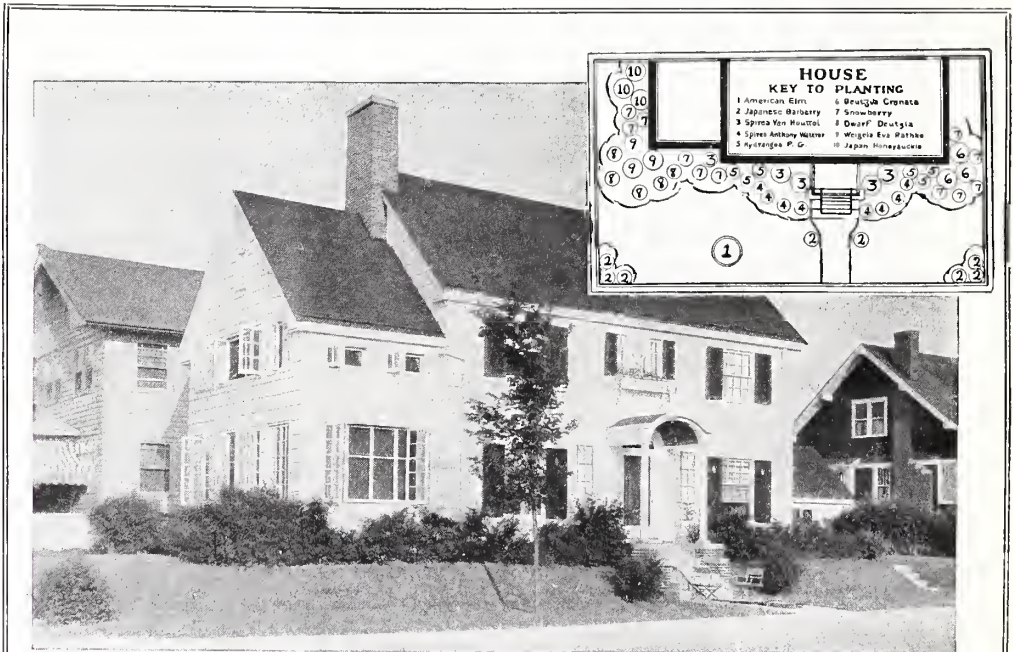
The Rich Golden Elder and the Feathery Tamarisk They are Delightful in Combination or With Other Shrubs

GOLDEN ELDER. This glorious, golden-leaved bush is deserving of far more attention. Very hardy, and will flourish under almost any conditions. It grows rapidly, easily gaining a height of from six to ten feet when untrimmed, though it can easily be cut back to any height desired. Its chief wealth of beauty lies in its startling yellow tinged foliage, which makes a rich contrast with the green of other shrubs and trees (see picture on page 33.) The large, flat blossoms of white soften the luster, and they are followed by red purplish berries in late Summer. Plant it where it will get plenty of sunshine. 1-yr., field-grown, strong plants, 25c each; \$2.00 per 10. Extra large, 4-yr. specimens, 75c each; \$6.00 per 10.

TAMARISK (*Tamarix gallica*). A refined, graceful shrub, often growing to a height of from 10 to 12 feet. Foliage is very delicate and feathery, of a light green color, while the bush is topped with light pink flowers borne in loose sprays. At a distance it makes a most compelling picture—a veritable green and pink mist. One of the most attractive plantings I have ever seen contained a group of six or more Tamarisk surrounded by the Golden Elder—the contrast in growing habit, foliage and colorings was very artistic. 2-yr., field grown, each, 50c; 10, \$4.00. 3-yr. transplanted, 75c each; 10 for \$6.00.

BUTTERFLY BUSH, Buddleia (*Summer Lilac*). The most popular of the newer shrubs. It is used by some in perennial beds, as the branches usually freeze back to the ground in Winter, but the new growth starts readily from the roots the following Spring. Grows 2 to 4 ft. high, with long spikes of bluish violet flowers, which gives it the name of Summer Lilac. Blooms from July to frost. Their delightful fragrance attracts butterflies. See colored photograph on page 33. Each 10

No. 1 plants ...\$0.65 \$5.50



Landscape Plan No. 15

(1) 1 American Elm, 6-7 ft.	\$1.00	7-8 ft. \$1.25
(2) 8 Japanese Barberry, 15-18 in.	2.00	2-3 ft. 4.00
(3) 5 Spirea Van Houttei, 2-yr.	1.75	4-yr. 3.75
(4) 8 Spirea Anthony Waterer, 1-yr.	2.00	3-yr. 5.60
(5) 6 Hydrangea P. G., 2-yr.	2.10	3-yr. 4.20
(6) 3 Deutzia Crenata, 2-yr.	1.50	2-yr. 1.50
(7) 11 Snowberry (7 White, 4 Red) 1-yr.	1.10	3-yr. 3.30
(8) 5 Dwarf Deutzia, 2-yr.	3.25	2-yr. 3.25
(9) 3 Weigela Eva Rathke, 2-yr.	3.00	2-yr. 3.00
(10) 3 Japan Honeysuckle, 3-yr.	2.25	3-yr. 2.25

Totals\$19.95 \$32.10
My Special Bargain Prices\$19.00 \$30.50
A Ferris Planting that radiates charm the season through—lovely blossoms, graceful foliage, and artistic finish—it will fit thousands of homes and give them character.

Hardy Climbing Vines

YOUR PORCH DEMANDS ONE—HOME'S RIGID LINES NEED SOFTENING

Another comfort and pleasure of home is the climbing and flowering vines—truly as essential as are shrubs and trees, every year coming more into their own. The architecture of your home may be ever so beautiful, yet a dull gray stucco is brightened and toned into the landscape by the use of Engelmann's Ivy. The corners are softened and a sunny porch restfully shaded with the Virginia Creeper and the lovely Wisteria.

I have yet to drive past a home where a Clematis Jackmani was blooming that my attention was not irresistibly drawn to the rich purple flowers. The renowned Boston Ivy that clings so tenderly to the ages-old buildings and preserves them with kindly memories, still creeps up a new brick wall with agile ease, and with its refined habits will always be a favorite the world over.

Ampelopsis Veitchi - Boston Ivy

Leaves small and dainty, ivy-like in form. By overlapping each other they form a dense sheet of green. The plant requires a little protection the first Winter until it is established. Foliage has brilliant orange and red coloring in Autumn. One of the best clinging vines—it will climb almost any wall and makes a beautiful covering. 50c each; 10 for \$4.50. If desired by parcel post, add 5c for one, 15c for ten, to cover packing and postage.

American Ivy - Virginia Creeper

A very rapid growing vine, covered with large, heavy leaves affording shade; of great beauty when changing to scarlet in Autumn. The best climber to grow over porches, rocks, fences or tree stumps. Very hardy. 30c each; 10 for \$2.50. If desired by parcel post, add 5c for one, 15c for 10, to cover packing and postage.

Ampelopsis Engelmanni - Engelmann's Ivy

A rapid growing vine of the Virginia Creeper family, but having characteristics of its own. Leaves are smaller and many more of them than those of the Creeper. Foliage of deep green which changes to a beautiful scarlet in the Fall. Will cling only to very rough surfaces such as pebble-dash, rough brick or stone, or will climb over a trellis or wire frame. We planted this Ivy around our new two-story office building, and they climbed nearly to the roof the first season. 30c each; 10 for \$2.50. If desired by parcel post, add 5c for one, 15c for 10, to cover packing and postage.

Matrimony Vine

If there is a bare, rocky, or weed-covered bank around your home or in your community that is more or less of an eye-sore, by all means transform it into a background of beauty by planting the Matrimony Vine along it. It is made for such places, and with its purple flowers and later its crimson berries is one of the most artistic vines of them all. A very rapid grower, extremely hardy, in addition to having good foliage. 25c each; 10 for \$2.00. If desired by parcel post add 5c for one, 15c for 10, to cover packing and postage.

Honeysuckle Vine

(Scarlet Trumpet)

Considered by most as the finest of the Honeysuckle vines—a splendid climber, vigorous, hardy, with clusters of large, trumpet-shaped flowers in July and August. Excellent for porches and trellises. 25c each; 10 for \$2.00. If desired by parcel post, add 5c for one, 15c for 10, to cover packing and postage.

Chinese Wisteria

One of the most rapid growing of all the climbing vines. It grows from 15 to 20 feet in a season. Has long, pendulous clusters of pale blue flowers in May or June, and sometimes in Autumn. 75c each; 10 for \$5.00. If desired by parcel post, add 5c each; 15c for 10, to cover packing and postage.

Bittersweet

A charming native climber, with bright, glossy foliage, and especially admired for its gay and artistic orange berries which are borne in long clusters in the Fall. Sprays of these bright fruits can be broken or cut off and used in lovely Winter bouquets, lasting for a long time. Always plant three or more plants to secure good coverings of fruit. 75c each; 3 for \$1.80; 10 for \$5.00. If desired by parcel post, add 5c for one, 10c for three, 15c for 10, to cover packing and postage.

Clematis

Of all the vines for either shade or decoration, none can compare with the Clematis in its many and varied forms.

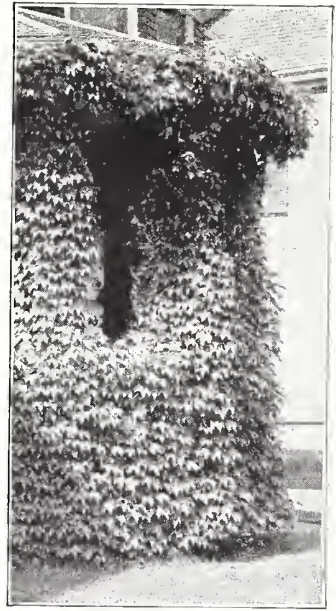
Note: For successful growth, the Clematis requires more care than the ordinary vines. Plant in rich clay soil, mounded so that the water will not stand about the plant. Water heavily before and during bloom. Cut worms may be avoided by wood ashes or a tin can with bottom cut out forced down over the plant and root.

ANDRE. Flowers large, of a beautiful, bright velvety red; very free flowering and continuous bloomer. \$1.00 each; 10 for \$9.00. If desired by parcel post, add 5c each.

HENRYI. Fine bloomer, flowers large, of a beautiful creamy white, generally of from six to eight petals. June to October. \$1.00 each; 10 for \$9.00. If desired by parcel post, add 5c each.

JACKMANI. A very profuse blooming variety with flowers from four to six inches in diameter, of an intense violet-purple color; borne in continuous masses on the Summer shoots. The very best sort for general planting. \$1.00 each; 10 for \$9.00. If desired by parcel post, add 5c each.

PANICULATA. A great novelty. One of the most desirable, useful and beautiful hardy garden vines; a luxuriant grower, profuse bloomer with fine foliage. Flowers white, rather small, very pretty and fragrant, but produced in the greatest profusion in the Summer. 50c each; 10 for \$4.00. If desired by parcel post, add 5c each.



Ampelopsis Veitchi—Boston Ivy.

Hedges

Beautiful, Living Fences That Bound the Sacred Precincts of Home.

Where in all the wide world will you find anything half as attractive as a graceful Barberry hedge along a driveway, an Arbor-Vitae hedge bounding the property or along a promenade walk, an old-fashioned, yet ever lovely Lilac hedge shutting in the garden, a low-clipped Privet hedge encircling the home grounds? There is nothing that can take its place.

With the hedge comes the delicate touch of privacy that makes a home really yours; it borders the picture and frames it artistically. How much more pleasing is this living, compact green hedge than a rigid, mechanical wooden or metal fence.

And too, a hedge is permanent, for once planted only occasional pruning or shearing is required. It grows more beautiful each year. The first cost is its only cost, while each year's growth adds actual money value to your farm or city property.

Below you will find listed the two most commonly used and best of the deciduous plants for hedges. If you want a taller shrub to form more of a screen or background, we especially recommend the Spirea Van Houttei, Tartarian Honeysuckle, or Lilacs, which you will find listed in the shrub department of the catalog, or if you are looking for an evergreen hedge there is nothing like the Norway Spruce and American Arbor-Vitae, which are given in the evergreen department. Select one of the following or of the above mentioned trees or plants to fit your requirements, for there are few homes that cannot be made much more charming and "finished" by the addition of a Ferris hedge.

Thunberg's Barberry, Japanese

There has been much said about the rust on the Barberry and many people have been prejudiced against the Barberry Thunbergi from the fact that the common Barberry is subject to rust. We will guarantee, though, that the Barberry Thunbergi is not subject to rust any place and that it will pass inspection in any state. Ask your state or federal authorities about it.

The Japanese or Barberry Thunbergi is a beautiful plant with drooping branches, spoon-shaped leaves, with foliage a brilliant shade of green in the Summer. From Autumn until early Winter the leaves are of a rich crimson and the branches are loaded with scarlet berries. Even in Winter it is very attractive as the berries stay on and the closely interwoven branches are thickly set with spines and never grow bare. We cannot recommend this hardy Barberry too highly for hedge planting. They should be planted 18 inches apart, and may or may not be trimmed as desired.

	Each	10	100
1 ft., light grade		\$1.50	\$10.00
15-18 in., transplanted .....	.30	2.50	18.50
18-24 in., transplanted .....	.40	3.00	25.00
2-3 ft., heavy specimens .....	.60	5.00	38.50

Privet, Amoor River North

(Ligustrum amurense)

The hardest Russian Privet of them all. It has light green leaves, is of upright growth, and is the only Privet to use for hedge plantings in the North. In our section we find it superior to any other variety. Is not subject to blight. When properly sheared will give a very formal effect. They retain their green leaves until late in the Fall. You will have a bushier, more compact hedge if you will trim it back severely as you plant it. It should be trimmed at least once a year, in May or the early part of June. Plant 12 or 18 inches apart in the hedge. You will find a picture of a trimmed Amoor River Privet hedge in Landscape Plan No. 14, page 32.

	Each	10	100
1 yr., 12-18 in. average	\$0.20	\$1.50	\$10.00
18-24 in., twice transplanted .....	.30	2.50	17.50



(1) Premier (2) K. A. Victoria (3) Lady Hittingdon (4) General Jacqueminot (5) Paul Neyron (6) Gruss an Teplitz
(7) Luxembourg (8) F. K. Druschki (9) Red Radiance (10) Pink Radiance

The Ferris 1927 Prize Rose Collection

Here are ten of the finest Hybrid Perpetual and Hybrid Tea Roses—superb in form and coloring, and of exquisite texture and fragrance—varieties that are admirable for either the border or rose garden. We have never offered a finer bargain, and our plants are extra strong and thrifty. Similar collections offered to Ferris customers the past few years have gone like “hot cakes” for it contains an assortment of varieties and colors that cannot be outclassed for the average small bed. Start your Everblooming Rose Bed this year with this superfine bargain collection. REGULAR CATALOG PRICE, \$7.65.

SPECIAL BARGAIN OFFER TO FERRIS CUSTOMERS
These Ten Select Two-Year Roses, Postpaid for **\$4.90**

Hardy Roses

THE PET OF THE FLOWER GARDEN AND LOVED THE WORLD OVER

My Roses are strong plants, grown out-of-doors, well rooted and in every way desirable for home culture. They give best results in rich, well-drained soil, where they will get lots of sunshine. Give them a severe trimming as you plant them, cutting back the wood to a few inches from the ground. They will start quicker, grow better, and in every way make sturdier, more flourishing plants. To destroy plant lice, spray with a solution of nicotine sulphate, or Black-Leaf 40. For other rose diseases, such as mildew and black-spot, a thorough spraying of Bordeaux mixture is effective.

(If Roses are desired by parcel post, add 5c each for packing and postage)

Rambler and Climbing Roses

For the trellis, porch or arbor, the Climbing Roses produce a most wonderful covering of delicate foliage and delightful flowers. They are all very hardy and require little Winter protection, though if they are grown and trained so that they can be laid on the ground in late Fall and covered with leaves or earth it is a little safer. Climbers, after you once have them started, should not be cut or pruned in the Spring except to cut off dead wood, but when the flowering season is over, trim back the shoots that have flowered as much as desired.

CRIMSON RAMBLER. Nothing equals this as an all-around hardy garden Rose, on account of its brilliant color, profusion of bloom and length of time the flowers last. It may be used as a climber, or can be grown in large bush form. It blooms in large clusters of 50 to 100 flowers, covering the foliage its entire length with a solid mass of the most beautiful, perfectly shaped miniature crimson blossoms. Blooms in June. 2-yr.-old, strong plants, 35c each; 3 for \$1.00; 10 or more at 30c each.

WHITE RAMBLER. The companion of the Crimson Rambler, which it very much resembles except that the miniature flowers are white instead of red. Field-grown, 2-yr. plants, 35c each; 3 for \$1.00; 10 or more at 30c each.

TAUSENDSCHOEN (Thousand Beauties). A very profuse bloomer, beginning in June and continuing until the last of July. A lovely shade of soft pink when opening, changing to carmine later. Blooms in clusters and shows different shades at the same time, which characteristic gave it its name of Thousand Beauties. A strong and vigorous grower. Field-grown, 2-yr. plants, 35c each; 3 for \$1.00; 10 or more at 30c each.

DOROTHY PERKINS. This is a splendid shell climbing Rose. It is of the same strong habit as the Crimson Rambler and the flowers are borne in clusters of thirty and forty and sometimes fifty or sixty. The flowers are large for a Rose of this class, very double and sweetly scented. Strong, field-grown, 2-yr.-old plants, 35c each; 3 for \$1.00; 10 or more at 30c each.

ROSE OF FAIRFIELD. A rich red, a trifle darker than the Crimson Rambler, perfect shaped, double, miniature blossoms borne in large clusters. Contrary to all other Climbers, however, as the plant puts on new growth, each new shoot is covered with new clusters of buds, making a delightful continuation of bloom from June until Fall. Strong, field-grown, 2-yr. plants, 35c each; 3 for \$1.00; 10 or more at 30c each.

ROSERIE. One of the most charming Climbing Roses. The blossoms are artistically cup-shaped and of a lovely warm shade of carmine-pink. The nice part of it is that the Roses hold this showy pink color from the time the buds appear until the petals fall—no shading or fading. It is a moderately rapid growing plant, with glossy light green foliage, and like the Tausendschoen is almost thornless. Strong, field-grown, 2-yr. plants, 35c each; 3 for \$1.00; 10 or more at 30c each.

(For Ferris' Extra Select Climbing Roses, see page 38.)

Paul's Scarlet Climber.
"The Reddest Rose That Grows."

(For description and price, see page 38).



EXCELSA. (Red Dorothy Perkins). Fine crimson-scarlet. Flowers are borne in large clusters. Vigorous grower, good healthy foliage; one of the best climbing Roses. Extra strong, 2-yr. plants, 35c each; 3 for \$1.00; 10 or more at 30c each.

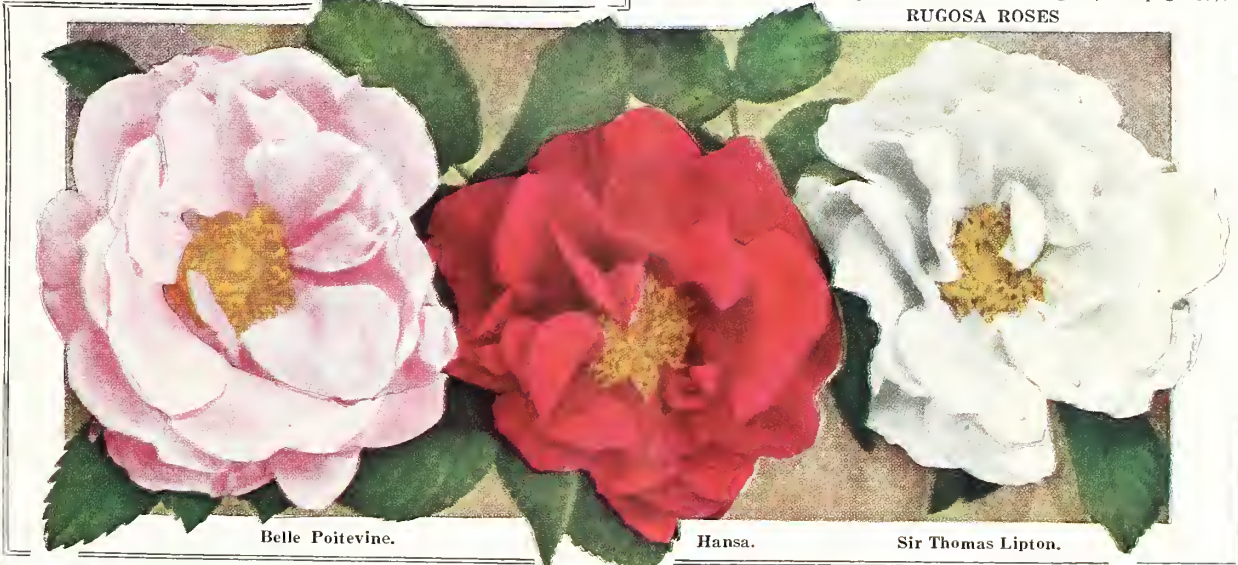
My Wonder Rugosa Bargain

1 Hansa (Red).
1 Belle Poitevine (Pink).
1 Sir Thomas Lipton (White).

The lovely, hardy Eskimo Beauties that will grow and bloom in even the coldest climates where other varieties are sometimes disappointing. THESE THREE ROSA RUGOSA, IN GOOD MAILING SIZE PLANTS, ONLY \$1.00, POSTPAID.

(For complete descriptions of the Rosa Rugosa, see page 39.)

RUGOSA ROSES



Belle Poitevine.

Hansa.

Sir Thomas Lipton.

Select Climbing Roses — THE FINEST EVER PRODUCED

PAUL'S SCARLET CLIMBER. Called by most growers the "Reddest Rose that Grows," and is by far the finest Climbing Rose in existence. It verifies its name in its intense scarlet colorings, never fading out in the hot rays of the sun, as other Ramblers do but holding the vivid brilliant red from the first peep of the bud until the petals fall. Blossoms are neatly once again as large as the Crimson Rambler, semi-double, and stand on the bush in good condition for an unusually long time. Hardy and a very vigorous grower. No other Rose will give the same effect, and it is essential in every modern garden. Strong, field-grown, 2-yr.-old plants, 50c each; 3 for \$1.40; 10 or more at 40c each.

CLIMBING AMERICAN BEAUTY. If you know the greenhouse American Beauty Tea Rose, you will have a good idea of the loveliness of the Climbing American Beauty Rose. Its large blossoms of deep pinkish crimson color and its delightful fragrance, together with its very great abundance of bloom make it a favorite everywhere. It is hardy, a strong, vigorous grower, and has unusually attractive foliage. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 or more at 40c each.

DR. W. VAN FLEET. An exquisite Rose, combining unusual beauty, vigorous growth, and general adaptability. Long pointed buds of perfect form are borne on individual stems, making them ideal for cut flowers, and of a clear pink color. When fully open the flowers are enormous and of a lovely flesh pink. Large and glossy foliage. Strong, field-grown, 2-yr.-old plants, 50c each; 3 for \$1.40; 10 or more at 40c each.

GARDENIA. Here it is at last—a Climbing Yellow Rose! So many of our customers have been clamoring for a Yellow Climber, and we have waited until we could offer one of real merit. The yellow buds are delightfully charming, and merge into white as they open. Truly a beautiful and a much-sought-for Rose—a strong grower and free bloomer. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 or more at 40c each.

MARY WALLACE. Considered by rose experts as the finest new pillar Rose. It can also be left to form a bush Rose if desired. Huge, semi-double blooms of a bright, clear rose-pink deepening to salmon at base make a glorious show in late Spring and appear intermittently throughout the Summer season. Strong, hardy, and beautiful—it should be in every Rose collection Ferris' New Bargain Price on strong, field-grown, 2-yr. plants, 60c each; 3 for \$1.70; 10 or more at 50c each.



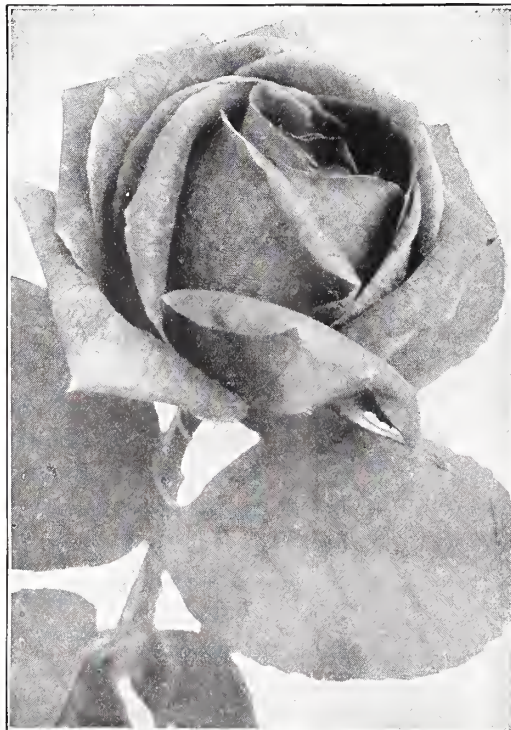
Mary Wallace.

Baby Ramblers

The Baby Ramblers, or Polyantha Roses, are used especially for Rose borders or hedges, and will liven up any home planting. They grow about 15 to 18 inches high, form low and very bushy little plants, and are covered with artistic clusters of gay blossoms almost throughout the growing season. We can furnish the following two Baby Ramblers, which we have found to be the best of them all:

CRIMSON BABY RAMBLER. The original Baby Rambler, and still very extensively used. Beautiful crimson color, flowers very profuse. 2-yr. No. 1, field-grown plants, 65c each; 3 for \$1.70; 10 or more at 50c each.

BABY ORLEANS. Geranium red blossoms with pure white centers, and unusually good keepers. Very free blooming. A great favorite. 2-yr., No. 1, field-grown plants, 65c each; 3 for \$1.70; 10 or more at 50c each.



J. B. Clark.



Frau Karl Druschki.

Hybrid Perpetual Roses

Delightful for the border or Rose garden, with blossoms of brilliant and delicate colors that are borne in great profusion during June. Then, if given good care throughout the Summer, they will often produce fine blooms in the late Summer or early Autumn in addition to the glorious riot of bloom in June. There is not another class of Roses that can produce such an immense lot of bloom at one time. They are hardy, strong growers, with flowers of a larger size and more fragrant than other classes of Roses.

Plants should be trimmed back quite severely when planted, and also every succeeding Spring for more numerous blooms. See other directions for the planting and caring for Roses at the top of page 37. Before the ground freezes in the Fall, mound the earth 8 to 12 inches up around the plant, over the mound placing a loose covering of straw or light manure, which should be removed after the ground opens up in the Spring. You will have no trouble in Wintering even the more frail varieties if treated in this manner. If Roses are desired by parcel post, add 5c each to cover packing and postage.

FRAU KARL DRUSCHKI. An extremely popular Rose, on account of its very large size, pure white flowers and perfect form. Free and perpetual bloomer, and vigorous in its growth. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 for \$4.35.

PAUL NEYRON. Deep rose color; good foliage; by far the largest variety in cultivation; one of the best. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 for \$4.35.

GENERAL JACQUEMINOT. This might be called the Rose for the millions, for it is still a universal favorite. The fragrant, perfectly formed blossoms come early, are brilliant scarlet-crimson, and borne on long stems. Vigorous, hardy plant. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 for \$4.35.

HYBRID PERPETUAL ROSES—Continued

J. B. CLARK. Intense, deep scarlet blooms, shading to a rich maroon. Immense in size; quite fragrant. A strong, vigorous grower, and one of the finest scarlets. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 for \$4.35.

ULRICH BRUNNER. A very vigorous and hardy perpetual Rose, with large, perfectly formed blooms, light red in color. Always use generously in Rose plantings, as it is one of the best. Very fragrant. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 for \$4.35.

MADAME PLANTIER. Not a truly Hybrid Perpetual, though usually classed with them. It is an old stand-by, and one of the hardiest ever grown. We have at our Nursery a Madame Plantier Rose bush that is over 30 years old and still blooming profusely each season. The large clusters of beautiful, creamy white flowers, and the vigorous, unusually strong growth of the plant put it close to the head of the list for landscape and cemetery planting. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 for \$4.35.

MRS. JOHN LAING. A strong growing plant producing many and immense blooms of soft clear pink. The buds are long and beautiful, opening up into huge cup-shaped flowers of lovely fragrance. Popular as it deserves to be. Strong, field-grown, 2-yr. plants, 50c each; 3 for \$1.40; 10 for \$4.35.



Caroline Testout.

Hybrid Tea Roses

During the last half century a remarkable advance has been made in the Hybrid Tea Rose industry. Rose propagators have introduced varieties that show the same glorious and exquisite colorings of the Hybrid Perpetuals, their rich fragrance and hardiness, but in addition to this they are profuse bloomers, not only during June—the month of Roses—but at intervals throughout the Summer and Fall, giving them the title of “Monthly Roses.”

Keep the ground around your Hybrid Teas well fertilized. Trim the same as the Hybrid Perpetuals, and give them the same Winter protection.

CAROLINE TESTOUT. This is the beautiful Rose that is so universally planted along the streets of Portland. An unusually strong, vigorous plant, with large rounded flowers of a rich, satiny rose color, edges paling to silvery rose. Strong, field-grown, 2-yr. plants, 75c each; 3 for \$2.15; 10 for \$6.50.

PINK RADIANCE. Color a light silvery pink, deepening to salmon; very large; borne in great abundance on long, strong stems. Continuous bloomer. Strong, field-grown, 2-yr. plants, 75c each; 3 for \$2.15; 10 for \$6.50.

WHITE LA FRANCE. Abundant creamy white blooms of exquisite fragrance make this one of the finest and most desirable of all Roses. Hardy, and a worthy addition to any Rose bed. Strong, field-grown, 2-yr. plants, 70c each; 3 for \$1.90; 10 for \$5.95.

GRUSS AN TEPLITZ. A brilliant crimson Rose changing to a fiery red. One of the freest bloomers of them all, and hardy. Every Rose lover should have it in his garden. Strong, field-grown, 2-yr. plants, 75c each; 3 for \$2.15; 10 for \$6.50.

LADY HILLINGDON. An exquisite Hybrid Tea Rose, with long pointed buds. Blossoms open up very double, and are of a beautiful, deep, apricot yellow. A good bloomer—in fact, a fine Rose in every way and the pride of every Rose gardener. This variety is scarce, but as long as our supply lasts we will offer them at the special price of 85c each; 3 for \$2.40; 10 for \$7.45.

PREMIER. Wonderful dark pink colorings, large size, its fine form, and sweet fragrance all go to make this one of the most popular of all deep pink Roses. The plant is a very hardy, vigorous one, and the blooms are borne on straight, thornless stems. Strong, field-grown, 2-yr. plants, 80c each; 3 for \$2.20; 10 for \$6.75.

Rosa Rugosa

Our Famous Eskimo Beauties.

(See picture of our Rosa Rugosa on page 37.)

The Roses that grow where no others will; absolutely hardy even in the bleak cold climate of the Dakotas, northern Minnesota and Wisconsin where many Roses are more or less of a disappointment. And they will grow with equally as much vigor in the central and southern states. They require no Winter protection.

They are shrubby growing plants, excellent for borders, or in groups with shrubs. The foliage of the Rose Rugosa is unusually artistic, being fine, somewhat wrinkled and waxy, and free from disease, covering the plant in great and lasting abundance. At maturity they will reach a height of from 4 to 8 feet, and following the flowers the plant produces brilliant seed-pods or “hips” which hang on nearly all Winter.

If desired by parcel post, add 5c each for packing and postage.

BELLE POITEVINE. Lovely large, full, double blooms, the petals gracefully incurved. Color a bright, clear, lively pink. Strong, field-grown plants, 50c each; 3 for \$1.25; 10 for \$3.90.

SIR THOMAS LIPTON. Snow-white blossoms, no tinge of pink or yellow. Flowers are very double and borne in graceful clusters. Strong, field-grown plants, 50c each; 3 for \$1.25; 10 for \$3.90.

HANSA. A handsome Rugosa, with large, double, full blossoms of deep, rich red. A vigorous grower and a profuse bloomer. Strong, field-grown plants, 60c each; 3 for \$1.50; 10 for \$4.75.

ROSE MANUAL, 15 CENTS

This little booklet is of especial value to Rose lovers who are planning Rose beds and gardens. It gives complete instructions as to trimming, spraying, cultivation, fertilizing, etc., from year to year. In other words, it contains complete details on Rose culture which we do not have space for in our catalog. If you desire this helpful guide, send 15c to cover cost of printing and postage.

Rose Specialties

MRS. AARON WARD. On account of its quaint coloring, few Roses enjoy such popularity as does this singular variety. In no other Rose will you find such a rich golden orange gradually shading outward to a salmon-yellow, with sometimes a hint of Rose. Buds are beautifully formed, cup-shaped, semi-double. Because of the great demand for this exquisite Rose it has become quite scarce. Rose lovers are bound to want the Ward Rose in their collection, but it will be necessary for them to order at once as our supply is very limited. While they last we can offer them to our customers, in strong, field-grown, 2-yr. plants, at \$1.00 each.

K. A. VICTORIA. Considered by many as the finest of the white Roses and certainly a great favorite with Rose lovers everywhere. Its immense creamy white blooms of perfect form, full and double, are borne on long, strong stems, and make a lovely showing in the Rose bed, or arranged in a basket or bouquet in the home. Once in a while the white purity of the flower will have a faint touch of pink, but this delicate touch only enhances its exquisite beauty that much more. Profuse, steady bloomer. Everyone wants at least one beautiful, large, everblooming white Rose in their collection, and this is one that we cannot recommend too highly. Special offer to Ferris customers, on our strong, field-grown, 2-yr. plants, \$1.00 each.

LUXEMBOURG. This is one of the top-ranking yellow Hybrid Tea Roses. With long pointed buds of exquisite texture and rich bronze yellow colorings, they are bound to be the attraction wherever blooming. Plant a strong, vigorous grower, and produces these striking flowers in great abundance. A distinctive type that should have a place in every Rose bed. Yellow Roses are always scarce, but while they last we are offering Luxembourg Roses to our customers at the Special Low Price of \$1.00 each.

RED RADIANCE. In this you will find the ideal garden Rose. Like its parent, the Pink Radiance, it is unusually dependable for American planters, but it is even better in growth and blooming habits. The color is a lovely rich red, flowers large and of a beautiful globular form, and a great producer throughout the Summer and Fall months. Long, strong stems make it a good cutting variety. The Red Radiance is rapidly coming into its own in Rose planting, for really there is no bed complete without it. Special offer, on our strong, field-grown, 2-yr. plants, \$1.00 each.

LOS ANGELES. An American Rose that has already gained world-wide recognition. Flowers of luminous flame pink touched with coral, with a yellow splash at the base of petals cannot help but make this one of the most attractive Roses in existence. Its so attractive form and sweet fragrance, and its unusual free blooming quality aid in making it a top-ranking Hybrid Tea Rose. An invaluable garden Rose. As long as they last, we can offer Los Angeles Roses to our customers, strong, field-grown, 2-yr. plants, \$1.00 each.



Los Angeles.

Peonies

"THE BEST LOVED FLOWERS OF THE SPRINGTIME GARDEN"

The gorgeous, bomb-shaped flowers of brilliant hues borne on long stems, which make them of infinite value either for cut flowers or when left uncut, the extreme hardness of the plant and ready case in adapting itself to any climate or condition, its vigorous, healthy growth, its wavy, artistic green leaves which Mother Nature has so consistently made to enhance the loveliness of the blossoms—all these meritorious features and more unite in making the Peony a favorite the world over.

The old-fashioned common "pinks" in our grandmother's garden can still be furnished in the common red, white and pink colors, but these have been eclipsed by the wonderfully improved sorts introduced in recent years. They are the "Queen of the Spring Flowers," valuable for planting in groups, through the perennials or in the shrubbery borders. No other flower is so well adapted for large, showy bouquets; their brilliant

colors will make a dark corner bright and a gloomy heart happy. You will find something lacking if you do not have three or more Peonies in your home planting. Plant so the eyes will be 2 or 3 inches below the surface of the ground.

Any good, rich, growing soil is excellent for Peonies, and they give best results in an open, sunny situation. See that they get plenty of moisture during the growing and blooming seasons. They are well adapted to the climate of our most northern states. Cultivate and keep free from weeds.

Don't be disappointed if the blooms the first year after planting are not up to expectations. Many of the finest double varieties will bloom single or semi-double the first year and will not always attain full perfection until the third year after transplanting.

(IF PEONIES ARE DESIRED BY PARCEL POST, ADD 5c EACH FOR PACKING AND POSTAGE.)

LOUIS VAN HOUTTE. Brilliant crimson. One of the finest fiery red Peonies, with exquisite fragrance. Semi-double type. 65c each.

MARIE LEMOINE. Considered by many to be the finest of all white Peonies. Bloom is enormous, very compact, and of rose type. Color a beautiful sulphur white, shaded chamois, with occasional carmine tip. The most pleasing and pronounced fragrance of any Peony. Very late. A true masterpiece in Peony production. 75c each.

ACHILLE. Rose type; mid-season. Fine, large five-inch bloom on three-foot stems, very floriferous in clusters. Opens light pearl or shell-pink, finishing delicate blush or lilac-white with an occasional creamy white spot. Flower in its make-up and color somewhat resembles an immense carnation. Fragrant. 65c each.

FLORAL TREASURE. Large, full, globular rose type. Delicate pink with lavender tinge, shading lighter at center as flower ages. Flowers borne rigidly erect on strong, stiff stems and in great numbers. Very fragrant and lovely. 65c each.

HUMEI. A large, very double, compact, globe-shaped Peony, delightful cherry-pink in color. Fine cinnamon fragrance; very late bloomer. A new and choice bright pink variety. 60c each.

FRANCOIS ORTEGAT. Semi-double variety, strikingly beautiful with its dark, rich red blossoms, and with stamens artistically scattered among the petals. Mid-season. One of the finest deep red Peonies ever introduced. 75c each.

FESTIVA MAXIMA. Enormous, very full shell-formed. Often seven to eight inches in diameter on strong 3½ ft. stems; snow white shading to delicate creamy white at base of petals, with an occasional clear red tip on center petals. Very fragrant. 60c each.

ROSE FRAGRANS. Large, double blossoms, bomb-shaped, of a beautiful American Beauty red. Delightfully fragrant. 50c each.

Ferris' Favorite Peony Collection

- 1 Louis Van Houtte. Choice red.
- 1 Marie Lemoine. Choice white.
- 1 Floral Treasure. Choice pink.

(Regular catalog price, \$2.20, post-paid).

Special Bargain Price to Ferris Customers on these Three Selected Peonies, Post-paid..... **\$1.89**



Pink—Rijnstroom.
White—H. O. Wijers.
Red—Siebold.

Ferris' Wonderful
Gay-Colored Phlox.
Last all Summer
While Other Flowers
Come and Go.

PHLOX BARGAIN "A"
These Phlox were once fine named varieties, but the rows became mixed, and it would be a slow and expensive task to sort them out, so as long as they last we are offering these NO. 1 MIXED PHLOX, 15c each; 10 for \$1.00. If desired by parcel post, add 8c for packing and postage.

PHLOX BARGAIN "B"
5 Eclairer Phlox \$0.84
5 Rijnstroom Phlox .84
5 Mrs. Jenkins Phlox .84
5 R. P. Struthers Phlox .92
3 H. O. Wijers Phlox .55
2 Ferris Beauty Phlox .70

25 Phlox—regular catalog price\$4.69

OUR BARGAIN PRICE \$4.15

If desired by parcel post, add 15c for packing and postage.



THREE BEST HARDY PHLOX

Hardy Herbaceous Perennials

Fulfill your heart's desire by planting that border of vivid Phlox along the curve of your shrubby plants or informally in your flower garden. The Iris loves to be admired, and where will it be more content than shooting up along the entrance walk or drive, or clumped in the flower border. The Achillea with its dainty flowers and foliage makes a delightful filler either in the perennial border or in the bed, the stately Hollyhocks are a positive necessity as backgrounds and borders, Shasta Daisies and Gaillardias are so admirable in combination, the Lily-of-the-Valley is loved everywhere—and so on. Each one has its own particular place in the home flower garden. And there is real luxury in having your own cut flowers through the Summer; Ferris' Perennials pave the way.

Phlox

For border planting, there is nothing to equal the Phlox. Their brilliant blossoms are borne in great profusion and retain their superb colorings for a long period of time, giving color and finish to a mass planting of shrubs, and brightening up the duller places. Our beds of Perennial Phlox here in the nursery last Summer were the "talk of the town," while thousands of tourists driving by stopped to admire their colorful beauty. We can furnish Phlox either in a good mixed collection (see special bargain above), or the finest named varieties given below:

If Phlox are desired by parcel post, add 5c for 3; 10c for 6, or 15c for 25 Phlox to cover the cost of packing and postage.

CHAMPS ELYSEE. Purplish crimson. Very desirable. 20c each; 3 for 55c; 6 for \$1.00.

H. O. WIJERS. White with red eye. 20c each; 3 for 55c; 6 for \$1.00.

JULES SANDEAU. Very large, salmon-pink flowers with light center. Lovely. 25c each; 3 for 65c; 6 for \$1.20.

R. P. STRUTHERS. Cherry-red, suffused salmon. Considered by many as the finest of the red Phlox. 25c each; 3 for 60c; 6 for \$1.10.

EUGENE DANZANVILLIER. Soft lilac with white center. 30c each; 3 for 85c; 6 for \$1.60.

PROFESSOR VIRCHOW. Bright carmine overlaid with orange-scarlet. Showy. 30c each; 3 for 85c; 6 for \$1.60.

RHEINLANDER. Immense flowers of a beautiful salmon-pink, with deep red eye. 20c each; 3 for 55c; 6 for \$1.00.

MRS. JENKINS. Large, pure white. Early. 20c each; 3 for 55c; 6 for \$1.00.

RIJNSTROOM. Very large; rose-pink. 20c each; 3 for 55c; 6 for \$1.00.

ECLAIREUR. Bright rose-carmine with a hint of purple. Lasts into the Fall. 20c each; 3 for 55c; 6 for \$1.00.

B. COMTE. Rich French purple; large. 35c each; 3 for 90c; 6 for \$1.50.

THOR. Beautiful deep salmon-pink, aniline red eye. 30c each; 3 for 80c; 6 for \$1.45.

SIEBOLD. A bright scarlet; one of the best reds. 30c each; 3 for 90c; 6 for \$1.50.

LORD RALEIGH. Beautiful violet-purple. Dwarf grower. 35c each; 3 for 90c; 6 for \$1.50.

SIR EDW. LANDSEER. Large, bright crimson tinged with rose. 25c each; 3 for 65c; 6 for \$1.25.

Ferris Beauty Phlox

In this lovely new Phlox we think we have the choicest flower ever offered. An exquisite pinkish lavender, with extremely large bloom. Our Ferris' Beauty Phlox in the nursery last Summer attracted intense admiration. We are proud to name it Ferris' Beauty. Be sure to include a few of them in your perennial border, for like all other Phlox the bloom lasts nearly all Summer. Special price, 35c each; 3 for \$1.00; 6 for \$1.80.

German Iris

The "Fleur de Lis" of France, and well-beloved favorite in every old-time garden. It is capable of establishment in almost every kind of soil. Their exquisite colorings and the artistic growth of both plant and flower make them desirable in every garden. In groups along paths and walks, or as a border they are excellent, and their delightful fragrance adds even more to their charm. The lily-like flowers rise gracefully on rather long stems from the center of a mass of sword-like green leaves. They speak for themselves, for almost everyone knows and loves the Iris. I can furnish Iris in a special mixed bargain collection, or in the wonderful named varieties on next page.



Ferris' Beauty Phlox. (1/3 actual size.)



Madame Chereau.



Pallida Dalmatica.

German Iris—Continued

Extra good mixture of large-flowering German Iris (Unnamed): 10c each; 20 for \$1.20. (If desired by parcel post, add 15c for packing and postage).

Bargain prices on the following select, named varieties of Iris: 25c each; 10 for \$1.75; 20 for \$3.00. (If desired by parcel post, add 10c for 10, or 15c for 20 Iris, to cover packing and postage).

HONORABILIS. Golden yellow standards with rich, mahogany falls. Medium height. Very effective.

MADAME CHEREAU. Tall stems; flower white, distinctly frilled with a border of clear blue. This is undoubtedly the best of the frilled varieties to date. A favorite.

PERFECTION. Lavender standards, flecked with deeper shade; falls rich, velvety lavender. A very fine Iris—has a wonderful amount of bloom to the stalk.

VELVETEEN. Bright canary-yellow standards, with creamy white falls, heavily veined with purplish maroon. Distinctive.

CELESTE. A very beautiful pale azure blue, flowers immense and sweetly fragrant. Strong grower, with broad leaves that are highly ornamental at all times.

PALLIDA DALMATICA. One of the finest of the German Iris. Plant strong habit, often growing four feet high, with extremely large flowers. Standards delicate lavender, with falls deeper lavender shaded blue. Fine for massing.

PALLIDA MANDRALISCAE. A rich lavender purple, large, handsome and very early. Showy, and delightfully fragrant.

QUEEN OF MAY. A charming shade of rose-lilac, nearly pink. Tall stems, and one of the rarer sorts.

FLORENTINA ALBA. Very early. Standards pure white; falls white, tinted porcelain. A large, beautiful and very fragrant flower that is excellent for cutting.

FLORENTINA BLUE. Blue, early, and a free bloomer. Quite fragrant. A fine companion Iris for the Florentina Alba.



Golden Glow.

Yucca

A perennial distinctive and beautiful. Its broad, sword-like foliage and tall-branched spikes of large, fragrant, drooping, creamy white flowers make it an effective plant for all positions. Will reach a height of from 5 to 6 feet eventually. The foliage stays green the year around, bringing it in the class of "Evergreen Plants." A most desirable plant for the perennial border. 2-yr., 25c each; 3 for 50c. If desired by parcel post, add 3c each.

Achillea

Miniature rose-like flowers are borne in innumerable clusters; foliage finely cut and feathery. Very hardy and adapted almost anywhere. Cannot be excelled as a filler in the perennial garden and also is especially desirable for cut flowers as the blooms often last two or three weeks. We can furnish Achillea in white (The Pearl) or rose-pink (Roseum), as follows:

The Pearl (white). 20c each; 5 for 75c; 10 for \$1.35. If desired by parcel post, add 3c each, or 15c for 10.

Roseum. 30c each; 5 for \$1.25; 10 for \$2.00. If desired by parcel post, add 3c each, or 15c for 10.



Shasta Daisies.



Hollyhocks.

Hollyhock

Need we even describe the Hollyhock, for it is well known to almost everyone who has a home. Tall growing perennials that cannot be excelled for background work in the perennial border. Blooms appear in great numbers on their straight spires, somewhat rose-like in form, giving a very showy effect. Our Hollyhocks are all double-flowering varieties, and can be furnished in the following colors—red, white, pink and yellow. Plant in deep rich soil, where sunshine is prevalent, and cover with strawy manure during the winter months. 30c each; 5 for \$1.35; 10 for \$2.50. If desired by parcel post, add 3c each, or 15c for 10.

Mrs. S. D. Cole, 650 Delta Ave., Cincinnati, Ohio, writes us—"I had splendid luck with my shrubbery and perennials which I got from you last Spring. All lived, and my hardy Phlox all bloomed. Such beautiful colors—everyone admired them. No one else will get my orders for nursery stock from now on."



Yucca.

Golden Glow

A very showy and dependable perennial for the background or for strong growing clumps. Vigorous grower, producing beautiful double golden-yellow flowers in greatest profusion. 30c each; 10 for \$2.25. If desired by parcel post, add 5c each, or 20c for 10.

Shasta Daisy

The Shasta Daisy is a delight in every garden, old and new, with its pure, glistening white flowers which open up in such great abundance from June to September, the last blooms in the Fall making a courageous showing after other flowers have faded and gone. It is extremely hardy and will do well in almost any soil or location. Excellent for cut flowers. Derservedly popular, for there is a place for the Shasta Daisy in every flower garden. 25c each; 5 for \$1.00; 10 for \$1.75. If desired by parcel post, add 3c each, or 15c for 10.



Achillea.



Delphinium.

Delphinium

The Delphinium is an absolute essential in the perennial garden. Its clear, exquisite blues are not found in another flower of this class, and its graceful stalks can be used as effectively in the formal bed as in the careless border. Medium tall in height. Blooms are fine for bouquets. They should be planted in good, well-drained soil, where they can get plenty of sunshine. They cannot be too highly recommended, for they are so dependable, and bloom freely and almost continuously throughout the Summer. We can furnish in the two varieties that we consider the finest of all Delphinium, as follows:

BELLADONNA. Light sky blue. 30c each; 5 for \$1.25; 10 for \$2.25. If desired by parcel post, add 3c each, or 15c for 10.
BELLAMOSA. Dark rich blue. 30c each; 5 for \$1.25; 10 for \$2.25. If desired by parcel post, add 3c each, or 15c for 10.

Bleeding Heart

Give character to your perennial garden by the use of Bleeding Heart. Truly an old-fashioned flower, but still a great favorite, with its fern-like foliage and deep rosy red, heart-shaped flowers clustered along drooping stems. Plant in partial shade, or in the border where the bordering plants will protect it from the sun. 75c each; 3 for \$2.00; 5 for \$3.00. If desired by parcel post, add 5c each.



Dahlias.

Lily-of-the-Valley

The very sweetest of all flowers, and loved and known by all. The tiny, waxy flowers, lily-like in form, appear in graceful fashion up and down the stems, and have a delicious fragrance. Will give excellent results in a shady position, as well as in an open situation. 25c each; 5 for \$1.00; 10 for \$1.80. If desired by parcel post, add 3c each, or 15c for 10.

Forget-Me-Not

Low growing plants that are excellent for edging. Delicate tufted foliage. Plants are laden with tiny bright blue flowerets. 25c each; 5 for \$1.00; 10 for \$1.85. If desired by parcel post, add 3c each, or 15c for 10.



Bleeding Heart.



Forget-Me-Not.



Lily-of-the-Valley.

Gaillardia

A gorgeous flower that should have an opportunity to array itself in all its beauty in every flower garden. Its wealth of daisy-like bloom and rich coloring, shading from bright crimson to golden yellow, produce a very showy, artistic effect in the garden. And too, these gay flowers when cut and transferred to house bouquets last an unusually long time. Plant in light open soil where they can get plenty of sunshine. These wondrous flowers, borne in great abundance, last all Summer. Plant alone or with other perennials—the effect is always charming. 25c each; 5 for \$1.00; 10 for \$1.80. If desired by parcel post, add 3c each, or 15c for 10.

Dahlias

Dahlias are not truly perennial plants, as the bulbs or tubers have to be dug in the Fall before the ground freezes and stored in the cellar through the Winter months. They are often planted in the perennial border, however, and certainly give it body and color. Their flowers of beautiful, showy colors reach their perfection in late Fall, and for this reason are particularly essential in every garden, after other varieties have faded and gone. We can furnish them in a delightful mixed assortment, containing all the most beautiful colors, such as red, yellow, pink, white, etc., and the bulbs are extra good. Plant Dahlias rather late in the Spring in an open, sunny situation, and keep well cultivated. If you should plant early in the Spring, give them a vigorous pruning in the Summer time, causing new shoots to come up and insuring finer Fall blooms.

Mixed Assortment. 10 for \$1.00; 25 for \$2.00. If Dahlias are desired by parcel post, add 15c for 10 or 25c for 25 bulbs, to cover packing and postage.

Gentlemen: Stuttgart, Ark., Oct. 6, 1926.

I want you to know how very pleased I am with the order I received from you last Spring. The Climbing roses—Paul's Scarlet Climber and Climbing American Beauty—have surpassed my fondest expectations. These climbers have now reached the top of the pergola, a distance of 12 feet, and the blooms this summer were the admiration of all the neighborhood. They are now in the healthiest condition. I expect to give you another order as soon as possible.

MRS. J. E. NEIGHBORS.



Gaillardia.

Ferris' Extra Choice Named Gladioli

Just whisper the word "Gladioli" and every lover of flowers can talk. Known far and wide, they are admired by everyone for their magnificent flowers. To obtain a succession of bloom, they should be planted every two weeks, from the first of April to the beginning of June. They will then produce a succession of bloom from July until November. Plant in good, dry, sandy loam. Dig the row or bed from eight to ten inches deep, then rake it thoroughly before planting your bulbs; if stable dressing is used, it should be spaded in when the bed is first dug over. Ben dressing can be used, giving first-class results if applied properly, but it must be put in at the bottom of drill or bed, then covered with fully an inch of soil before the bulbs are planted. Cover bulbs 4 to 6 inches deep. As soon as they show their heads through the ground they should be cultivated. Cultivate once a week.

In Autumn, when the leaves turn yellow, the bulb is sufficiently ripe to take up. They should be sun-dried for a day after removing from the ground, then put in a dry cellar and kept from frost.

All of our Gladiolus bulbs are strong, blooming size. We guarantee them to bloom the first year.

NOTE: The figures preceding many of the varieties refer to illustrations in color as numbered on back cover page.

White

- (1) **HELEN FRANKLIN.** That lovely, ruffled white Gladiolus, with delicate pinkish violet markings on the lower petals. Vigorous, tall spikes, with many florets open at one time. 5c each; 10 for 40c; 25 for 90c.
- (5) **WHITE WONDER.** We consider it the most magnificent white Gladiolus grown. Flowers pure white, large size; a strong, vigorous grower. 20c each; 10 for \$1.65; 25 for \$3.75.

Lavender and Purple

- (15) **MARY FENNEL.** Exquisite pinkish lavender flower on tall spike. Soft primrose yellow throat. Choice. 15c each; 10 for \$1.00; 25 for \$2.25.
- HERADA.** One of the finest of all new Gladioli, being extremely large and of a wonderful color. Blooms are clear glistening lilac, or mauve, with deep markings in the throat. 15c each; 10 for \$1.00; 25 for \$2.25.
- (16) **ANNA EBERIUS.** A big winner at Glad shows, and truly a sensation wherever it blooms. Color a rich velvety, pansy-purple, throat shading deeper. Certainly a beauty. 15c each; 10 for \$1.00; 25 for \$2.25.
- (11) **BARON HULOT.** Generally rated as the best of the "Blues." A rich, deep violet-purple, very dark on petal tips, with a tiny fleck of yellow in throat. 10c each; 10 for 90c; 25 for \$1.90.
- YOUELL'S FAVORITE.** Beautiful, large ruffled Gladiolus. Striking rosy lavender pink. A favorite everywhere. 15c each; 10 for \$1.00; 25 for \$1.90.

Pink and Rose

- RICHARD DIENER.** One of the finest Gladioli of all time. Big wide open blooms of a pure pink, exquisitely ruffled. Lovely as an orchid in texture and color. 35c each; 10 for \$3.00.
- (3) **ROSE GLORY.** Very large flowers of a melting rose-pink, charmingly ruffled. Should be in every collection. One of the best. 5c each; 10 for 45c; 25 for \$1.00.
- (14) **GRETCHEN ZANG.** A most beautiful soft pink, blending into bright scarlet on lower petals. Lovely. 5c each; 10 for 45c; 25 for \$1.00.
- (6) **MRS. FRANK PENDLETON.** A truly spectacular Gladiolus, and a great favorite as a cut flower. Lovely light pink with a rich maroon blotch on lower petals. Very large flowers on tall straight stalks. 8c each; 10 for 70c; 25 for \$1.25.
- ROSE ASH.** A grand variety, so named because of its distinctive color—old rose beautifully blended with ashes of roses. Tall grower; flowers large. 15c each; 10 for \$1.40.
- (4) **1910 ROSE.** Highly recommended. Very large flowers of a pure rose pink, with white center line on lower petals. 6c each; 10 for 55c; 25 for \$1.20.

If gladioli are desired by parcel post, add 5c for 10 bulbs, 8c for 25 bulbs, or 12c for 50 bulbs, to cover packing and postage.

PINK and ROSE—Continued

- TWILIGHT.** Magnificent variety. Large ruffled flower of creamy buff delightfully blushed, shading to pink and yellow in throat. 15c each; 10 for \$1.35; 25 for \$3.60.
- GIANT NYMPH.** La France Pink, with creamy-yellow throat. The flowers are of huge size; tall graceful spikes. Exquisite. 20c each; 10 for \$1.80; 25 for \$3.25.
- (10) **HALLEY.** Large flowers of delicate salmon-pink, with creamy blotch on lower petals and a narrow stripe of bright red through center. 6c each; 10 for 50c; 25 for \$1.00.
- (13) **AMERICA.** Lovely soft pink with touches of lavender, resembling the orchid in make-up and coloring. Fine for cutting. 8c each; 10 for 65c; 25 for \$1.25.
- (12) **LE MARECHAL FOCH.** Extra large flowers of an exquisite, delicate pink. Very early, yet of great durability. One of the most valuable for cut flowers. 5c each; 10 for 45c; 25 for \$1.00.
- EVELYN KIRTLAND.** A favorite pink. Its beautiful rosy pink color deepens at the edges, and fades to shell pink at center, with brilliant scarlet blotches on lower petals. 10c each; 10 for 75c; 25 for \$1.50.

Scarlet and Red

- DR. F. E. BENNETT.** Flame-scarlet—one of the finest reds imaginable. Vigorous heavy bloomer; flowers of the very largest size. One of the most admired of all Glads and a winner at all flower shows. Should be in every garden. 60c each.
- E. J. SHAYLOR.** A very fine ruffled variety—one of the best. A gorgeous flame color suffused with rose. Showy. Cannot be praised too highly. 10c each; 10 for 85c; 25 for \$1.75.
- CRACKER JACK.** An old-time favorite; dark rich maroon, with darker maroon and yellow markings on lower petals. 5c each; 10 for 40c; 25 for 90c.
- (7) **MRS. FRANCIS KING.** Immense flowers borne on giant size spikes. A brilliant scarlet-salmon, lower petals touched with carmine. 5c each; 10 for 45c; 25 for \$1.00.
- R. J. KUNDERD.** A wonderful, dazzling orange-scarlet. Very large and showy, and should brighten up every garden. 35c each; 10 for \$3.00.
- A. W. HUNT.** A huge scarlet variety, and one of the most gorgeous of all Glads. Some consider it equal to Dr. Bennett. A real prize winner. 20c each; 10 for \$1.80; 25 for \$4.00.
- (2) **WAR.** Deep, blood red, shaded crimson-black. Very tall and conspicuous. 8c each; 10 for 75c; 25 for \$1.70.
- GLENDAL.** A rich, deep magenta—a new, striking color in Glads. Flowers wide open and do not fade. Showy; vigorous. 20c each; 10 for \$1.50; 25 for \$3.00.

Orange and Yellow

- (9) **SCHWABEN.** An extremely fine light yellow Gladiolus. Borne on extra large stalks, with immense flowers of clear creamy yellow, shading to sulphur. 15c each; 10 for 50c; 25 for \$1.10.
- ALICE TIPLADY.** One of the very best Primulinus ever produced. Flowers large for this class, and of a striking orange color. The biggest point winner in its class. 5c each; 10 for 45c; 25 for \$1.00.
- BUTTERBOY.** The choicest of all yellow Gladioli. Extra tall strong plant, with large, buttercup yellow flowers. Showy and distinctive; very desirable. 20c each; 10 for \$1.75; 25 for \$3.25.



Gladiolus, A. W. Hunt.

Shade and Ornamental Trees

YOU WILL HAVE BOUNTIFUL SHADE AND A LUXURIANT BACKGROUND IN A FEW YEARS' TIME IF YOU PLANT FERRIS TREES

Trees, with their great height, symmetry and graceful habits are the keynote of the general landscape. Who would be without their shady comfort in the Summer time, or fail to feel the deep thrill of opening buds in the Spring and the first flutter of green leaves? They bring the song birds and their nesting places to all homes; much of the loveliness and charm of Autumn would be gone without the gay red and yellow foliage of the shade trees.

Besides their worth in this respect, they are a source of large profit to the man who has a few acres and devotes them to a wooded lot. Lumber, fence posts and cordwood to burn all bring high market prices. The owner of farm or city property that is well planted with shade trees, wind-breaks and shrubbery finds himself possessed not only of a beautiful home, but one that has increased its value many times the original cost of the trees and plants.

In **Planting**, the directions given on page 6 for Evergreens should be carefully followed. A judicious trimming, cutting away any broken or bruised branches and about two-thirds or all of the top will benefit the tree in every way.

Our Shade Trees are all select, heavy, transplanted trees, that are bound to give the planter fine results if properly cared for.

Elm

The noble, spreading, drooping tree of our woods. One of the grandest park or shade trees. A magnificent, stately tree, easily distinguished by its wide, weeping top and pendulous branchlets. One of the most noble and graceful trees where a tall, spreading tree is desired, and a favorite the country over.

	Each	10	100
5 to 6 ft.	\$0.75	\$5.00	\$35.00
6 to 7 ft.	1.00	8.50	50.00
7 to 8 ft.	1.25	10.00	80.00



Elm.

Norway Maple

The Norway Maple is the finest of the Hard Maples, being a more rapid grower and smoother barked than the ordinary Sugar Maple. It is of spreading, rounded form; foliage large, dark green and very dense. For grace of form, beauty of foliage and graceful shade, no tree can excel it. This is the variety of Hard Maple that thrives so well along city streets where others are often killed out by smoke, drought, etc. Foliage has wonderful Fall colorings of scarlet and yellow. A great favorite for home plantings and parks.

	Each	10
4 to 5 ft., not branched, straight, smooth trees.....	\$1.25	
6 to 8 ft., transplanted	4.00	

Lombardy Poplar

A tall, columnar growing tree, fine for landscape effects. Used considerably in screens, or to accent shrubby groups. Its narrow, tall lines make a picturesque contrast to the more rounded forms of other trees. Not as hardy nor as long lived as Carolina Poplar.

	Each	10
5 to 6 ft.	\$0.85	\$7.50
6 to 8 feet	1.00	8.50

Carolina Poplar

Takes front rank among the best of Poplars; it is one of the most rapid growers among shade trees. Its branches spread just enough to give it a symmetrical appearance. It has advantages over other shade trees because it will grow on any kind of soil, swampy or muck, light or heavy. Its roots penetrate the hardest soil, it withstands all hardships and thrives in places where others fail to live. It is easily started and gives shade in a short time after planting. Leaves are large and stay green till quite late in the Fall.

	Each	10	100	500
3 to 5 ft.	\$0.25	\$2.00	\$12.50	\$50.00
5 to 6 ft. ....	.35	2.50	20.00	95.00
6 to 7 ft. ....	.50	4.00	35.00	125.00
7 to 8 ft. ....	.75	5.00	40.00	175.00
8 to 10 ft.	1.00	7.50	55.00	200.00
12 to 14 ft.	1.50	10.00	90.00	450.00

Honey Locust

A large, handsome tree with fine foliage and sharp thorns. It is especially fine for screens and large hedges, as it grows very rapidly. Early in the Summer green blossoms appear, followed by pods 6 to 10 inches long. One of the hardiest of our native trees, and will thrive anywhere.

	Each	10
4 to 5 ft.	\$0.50	\$4.00
5 to 6 ft. ....	.60	5.00



Lombardy Poplar.



Norway Maple.

Hard Maple

This is the well-known Sugar or Rock Hard Maple. Upright, round top, more dense than any other Maple. Foliage turns to brilliant yellow and red shades in Autumn. Like the Norway Maple it is especially noted for its graceful form, beautiful foliage, and its wealth of shade.

The Hard Maple is a native of Northern Iowa, Minnesota, Wisconsin and other northern and eastern districts. It is perfectly hardy, and while it tends to be a little rough when small, it develops into a magnificent shade tree. It will always be a great favorite everywhere with a large percentage of the American planters. Our Hard Maple are extra nice this year.

1-yr. seedlings, averaging 6 to 10 inches high, \$5.50 per 100.	
(If the seedlings are desired by parcel post, add 25c per 100 for packing and postage).	
	Each 10
4 to 5 ft. light calipered, straight trees	\$0.60 \$5.50
8 to 10 ft.	2.00 15.00
10 to 12 ft.	2.50 20.00
12 to 14 ft.	4.00 30.00

Soft Maple

Commonly called Silver Maple on account of their attractive green leaves with silvery white facing. Trees are rounded in form, graceful in growth, and will make a beautiful tree when properly pruned. Very rapid grower and attains great height. Give Soft Maples a severe trimming when you plant them, as this tree is liable to have too many branches and is a little crooked when small. (For seedlings, see Forest Tree Seedlings).

	Each 10
3 ft., transplanted	\$0.35 \$2.50 \$20.00
4 to 5 ft., transplanted	.50 3.50 22.00
5 to 6 ft., transplanted	.60 4.00 26.00

White Birch

A lovely ornamental tree of graceful habit. A strong, rapid grower, more dense and spreading than most birches. Bark is white, branches slender and slightly pendulous, with light airy foliage of a bright green. When planted in connection with evergreens, there is nothing quite so attractive, especially in the Winter time, as the contrasting slender brown twigs, white branches and body of the Birch with the deep green foliage of the evergreens. Use extra care in transplanting, as the roots must not be exposed to the air for a minute.

	Each 10
4 to 5 ft.	\$1.00 \$9.00

Cut-Leaved Weeping Birch

This beautiful tree is distinguished for its unusual grace in character and outline. Its white bark, long drooping branches and finely cut foliage give a particularly artistic touch to the landscape. Like the common White Birch it is especially attractive when planted in groups of two or three, or in connection with evergreens. Use extreme care in transplanting.

	Each
3 to 4 ft.	\$3.00
4 to 5 ft.	4.00

Sycamore (Plane Tree)

An excellent tree for street and park planting because of its very rapid growth, lofty, spreading branches, and large, deeply lobed leaves. The bark is grayish green which sheds a trifle during the Winter, revealing smooth, creamy trunk beneath, and giving it an interesting mottled appearance. Plant in deep, rich soil if possible, and prune severely.

	Each
5 to 6 ft.	\$1.50

Hackberry

One of our very best native shade trees, resembling the Elm somewhat, but with rougher bark, long pointed leaves, and more upright in growth. It is very hardy, grows rapidly—deserving of more attention on our lawns.

	Each
4 to 6 ft.	\$1.00

Pin Oak - Quercus Palustris

This majestic type of the Oaks is the easiest to transplant, adapting itself to the different soils and local conditions better than other varieties, and is also the fastest growing Oak. It has the deep green, waxed leaf characteristic of the Oak, artistically chiselled, turning in the Fall to a beautiful scarlet. Plant them for yourself and future generations, as the Oaks are becoming scarce.

	Each
5 to 6 ft., transplanted	\$4.50

Black Walnut

This species is a common and stately forest tree in the Middle and Western States; grows from forty to sixty feet high, has an open, spreading head, and is rapid in growth. Produces large crops of nuts with rough, hard shell, containing rich, oily kernels of fine flavor, which command good market prices. The tree is hardy and succeeds best on a deep, rich, moist soil. Odd corners on the farm may be utilized to advantage by planting nut trees, which are a source of both pleasure and profit to the owner. We have a splendid stock of Black Walnut trees this year—they are bound to please.

	Each 10
6 to 8 ft., transplanted	\$0.60 \$5.00 \$40.00
8 to 10 ft., transplanted	1.00 8.50 75.00

Basswood - American Linden

This is one of our strong-growing native trees, and one of the most desirable for shade purposes. It grows rapidly to immense size, and forms a round, compact top; this, with its broad green leaves, makes a dense shade. Has fragrant flowers and winged fruit—a great attraction to bees and birds.

	Each
5 to 6 ft.	\$2.00

Laurel-Leaf Willow

This is a splendid ornamental tree, dwarfish in habit, with large, glossy leaves that are laurel-like in nature, from which the tree derives its name. Fine as backgrounds or screens; hardy and easy to transplant. Like other willows its bright bark is a distinctive attraction in Winter time when its leaves have fallen.

	Each 10
5 to 6 ft.	\$0.50 \$4.00 \$35.00

European Mountain Ash

A rather formal, artistic tree that is very popular for lawn planting. It is fairly covered with large clusters of bright orange berries in Autumn, a vigorous grower, and foliage of a beautiful dark green. One of the finest ornamental trees grown. Our Mountain Ash in the nursery are beauties, well-shaped and have splendid roots.

	Each 10
4 to 5 ft., transplanted	\$0.80 \$7.00
5 to 6 ft., transplanted	.90 8.00
6 to 7 ft., transplanted	1.00 9.00

Green Ash - Fraxinus Viridis

A very good, rapid growing shade tree. Foliage is extremely verdant, turning to yellows and browns in the Fall. Valuable commercially for its medium hard wood.

	Each 10
4 to 5 ft.	\$0.50 \$3.50 \$20.00
5 to 7 ft.	.75 5.00 30.00

Schwedler's Maple

Here it is—that showy, wonderful Maple that opens up in the Spring with beautiful purplish red leaves instead of the usual green. Planted at no great distance from an Elm or Hard Maple, or some other verdant tree, the contrast is irresistible in the Springtime. These highly colored, glowing leaves later change to bronze, and then a little later to a dull green, while in the late Fall before they drop they again assume bronze tints. It holds its leaves later than a great many other trees.

The Schwedler's Maple is very hardy, and in habits of growth and form is like its parent, the Norway Maple, developing the rounded, dense head that makes the Norway Maple so generally a favorite. Every home planting needs one or more Schwedler's Maple—the pleasing contrast that it furnishes the landscape can be supplied by no other tree.

	Each 10
5 to 6 ft.	\$3.50 \$30.00
6 to 7 ft.	5.00 48.00

Catalpa Speciosa

The most valuable tree known when planted for commercial purposes. A thick, rough-barked tree of soft, white wood; leaves large and dark green; beautiful white flowers in July. The wood is extensively used for fence posts, railroad ties and telegraph poles. We have an extra fine lot of these trees suitable for shade trees, parks, wooded lots, etc. (For seedlings, see Forest Tree Seedlings).

	Each 10
3 to 5 ft.	\$0.50 \$4.00
5 to 7 ft.	.75 6.00

Catalpa Bungei - Umbrella Catalpa

A very striking tree for formal planting. The low spreading head is four to six feet from the ground, flat and rather roof-shaped, leaves large and dense, and deep green in color. One or two of these Catalpa Bungei, planted as specimens in front of the home, give that formal touch that can be attained in no other way. Requires no trimming unless it is desired to keep the head to a certain size. Hardy.

	Each
2-yr. heads, extra good, standard height	\$2.00

Russian Mulberry

The Russian Mulberry is a tree that is becoming more popular and more valuable every year. It is used to great extent for quick windbreaks around fruit orchards, as it is a very rapid grower, easy to transplant, and thrives almost anywhere; will keep birds away from more valuable fruit. It is also a very valuable tree for fence posts. (For seedlings, see Forest Tree Seedlings).

	Each 10
4 to 5 ft.	\$0.40 \$3.50

Forest Tree Seedlings

We have only a limited quantity of Forest Tree Seedlings this season—you will find them scarce everywhere. We would advise you to order early and be sure of getting your wants filled. Our seedlings are a fine lot, well-rooted, one-year-old, just the right size for good results. Choice of Catalpa, Mulberry and Soft Maple. (We are sorry to say that we cannot furnish Elm seedlings this year—the crop of this variety was a complete failure the country over). We cannot sell less than 50 of one kind to a customer, as they are tied in bundles of 50 each in the beds. Strong, 1 to 2 feet, 100 for \$2.50; 500 for \$10.00; 1000 for \$15.00; 200 at 500 rate; 600 at 1,000 rate. If desired by parcel post, add 20c per 100.

Western Yellow Willow

For windbreaks. We consider this Willow by far the best for Western planters. We have a fine lot of them in one-year grade, averaging about two feet high. 100 for \$5.00; 500 for \$15.00; 1,000 for \$25.00; 200 at 500 rate; 600 at 1,000 rate. If desired by parcel post, add 50c per 100.

Earl Ferris Nursery Co.,
Hampton, Iowa

Gentlemen: The trees I ordered from you need no replacement; I ordered 100 and received 102. Permit me to say that I have a stand of 102 of the prettiest little trees I ever saw, and you may expect a larger order from me next Spring. Believe me, Ferris for mine. I got my money's worth and then some.

North Dartmouth, Mass., Champion Terrace, Jan. 4, 1926.

Dear Sirs: Will you kindly send me your spring catalog. The shrubs I bought from you last Spring all lived and grew wonderfully well, also the little Spruce seedlings. I was very much pleased with all of them.

Mrs. Roy E. Brown.

Ellsworth, Maine, April 16, 1926.

Gentlemen: Last season I purchased 300 Amoor River Privet from you. Thought you might be interested to know that they all lived and prospered. Have recommended you to several friends, and I think some have sent you orders.

H. C. Stratton.

Charleston, W. Va., 111 Burlew St.

Dear Sirs: I bought a collection of ten Hybrid roses from you last Spring, and everyone grew and gave splendid results. Many people have asked me the names of them and where I bought them. My roses are beautiful. Send me your new catalog.

Mrs. E. B. Middlecoft.

We would be glad to send our catalog to your neighbors and friends who are interested in planting. Names of land owners only desired. Use the following lines for their names and addresses:

[illegible]

(Over)

Ferris Wonder Apple Bargain

1 Duchess of Oldenburg 1 Red Astrachan 3 Grimes Golden 3 Delicious
1 Yellow Transparent 3 Stayman's Winesap 3 Jonathan 3 Winesap

In this collection we feel that we are offering to Ferris Customers the finest bargain we have ever made—a bargain in quality, in price, and in varieties. These trees will produce apples for every season, and the very best quality fruit. They are extra well rooted, hardy, and northern grown. They are grafted on whole root, with scions taken from bearing trees, thus eliminating any mistakes in varieties—they are all absolutely true to name. We cannot say enough for them only you must order at once to be sure of taking advantage of this most remarkable offer.

At the low price we are quoting on these 18 apple trees, which is only 20c each, this bargain cannot be divided, altered, or changed in any manner, as we have grown these varieties in large quantities especially for this Model Orchard.

These 18 Apple Trees

Finest Seasonal Fruiters—
Averaging 3 to 4 feet high—
..... ONLY **\$3.60**

(If you desire these 18 fine apple trees by parcel post, add 50c extra for Iowa or adjoining states, or 90c extra for other states, to cover cost of trimming, packing, and postage.)

3 Beautiful, Double Blooming Peonies—One Red, One White, and One Pink—unnamed varieties, as they became mixed in the nursery rows, and we have them marked only according to color. Three Peonies for **\$1.00** Post-paid

Seed Bargains

For VEGETABLE 25c GARDEN

Just the varieties that most everyone wants in their garden and for their own table use. This is an exceptional, get-acquainted, customer-making offer—easily worth 75c, because they are full sized packets, 7 packages, postpaid, 25c.

- 1 Pkt. Tomato, Ferris Earliana
- 1 Pkt. Peas, Ferris American Wonder
- 1 Pkt. Lettuce, Ferris Black Seeded Simpson
- 1 Pkt. Cucumber, Improved White Spine
- 1 Pkt. Carrot, Chantenay
- 1 Pkt. Sweet Corn, Early Evergreen
- 1 Pkt. Radish, Ferris Scarlet Globe

FOR FLOWER 25c GARDEN

- 1 Pkt. Asters
 - 1 Pkt. Nasturtiums
 - 1 Pkt. Pansy
 - 1 Pkt. Sweet Peas
- Enough seed in each package to make a 20 ft. row. Best varieties, assorted colors—a chance for a good sized garden at very little cost. Your choice of any one of the above for 10c—or your choice of any 3 of the 4—altogether 60 ft. of flowers—for 25c, postpaid.

VEGETABLE 50c Collection

- 1. Golden Wax Bean.
 - 2. Beet, Fireball.
 - 3. Carrot, Chantenay.
 - 4. Cabbage, Jersey Wakefield.
 - 5. Cucumber, Improved Long Green.
 - 6. Lettuce, Black Seeded Simpson.
 - 7. Onion, Red Wethersfield.
 - 8. Radish, Blood Red White Tipped.
 - 9. Tomato, Chalk's Early Jewel.
 - 10. Turnip, Purple Top Strap Leaf.
- THESE
TEN
PKTS.
FOR
50c
postpaid**

50c Collection OF FLOWERS

- 1. Alyssum.
- 2. Calendula.
- 3. Candytuft.
- 5. Marigold.
- 6. Shirley Poppy.
- 7. Scabiosa.
- 8. Mignonette.
- 9. Sweet Peas.
- 10. Balsam.
- 4. Eschscholtzia.

These 10 packets for 50c, postpaid

\$1 COLLECTION OF VEGETABLES

- 1. Beans, Golden Wax.
 - 2. Beans, Ex. Early Tender Valentine.
 - 3. Beet, Crosby's Egyptian.
 - 4. Cabbage, Ferris' Lightning.
 - 5. Carrot, Danvers Half Long.
 - 6. Cauliflower, Early Paris.
 - 7. Celery, Ferris' Self Blancher.
 - 8. Corn, Sweet, Early Minnesota.
 - 9. Cucumber, Improved White Spine.
 - 10. Kohlrabi, Early White Vienna.
 - 11. Lettuce, Black Seeded Simpson.
 - 12. Lettuce, Cream Butter.
 - 13. Muskmelon, Selected Rocky Ford.
 - 14. Melon, Water, Ferris' Sweetheart.
 - 15. Onion, Yellow Globe Danvers.
 - 16. Parsnip, Crown.
 - 17. Parsley, Moss Curled.
 - 18. Peas, Ferris' Earliest and Best.
 - 19. Pepper, Pimiento.
 - 20. Radish, Early White Turnip.
 - 21. Radish, Sparkler.
 - 22. Rutabagas, American Purple Top.
 - 23. Spinach, Savoy.
 - 24. Squash, Delicious.
 - 25. Tomato, Chalk's Early Jewel.
- THESE
25
PKTS.
FOR
\$1.00
postpaid**

22 Fine Shrubs \$8.30

- 1 Charles Joly Lilac, No. 1.
- 3 Weigela Rosea, 2 yr.
- 5 Spirea Van Houttei, 1 yr.
- 6 Hydrangea P. G., 2 yr.
- 2 Weigela Eva Rathke, 2 yr.
- 5 Spirea Billardi, 2 yr.

4 Apple Trees

- 1 Grimes Golden
 - 1 Jonathan
 - 1 Delicious
- Finest fruiting sorts, one-year, well rooted, thrifty trees, the four for ONLY \$1.00 post-paid.

Special Gladiolus Collection G-4

- 10 Helen Franklin\$0.40
- 10 Mrs. Francis King45
- 10 Cracker Jack40
- 10 Rose Glory45
- 10 E. J. Shaylor55

50 bulbs—Regular Catalog Price,.....\$2.55
Ferris Cut-Rate offer on these 50 Fine Named Gladioli, \$2.15.

(If desired by parcel post, add 10c for packing and postage.)

Special Gladiolus Collection G-5

- 5 Anna Eberius\$0.50
- 10 Youell's Favorite 1.00
- 10 1910-Rose55
- 10 Glendale 1.50
- 5 A. W. Hunt90
- 10 White Wonder 1.65
- 10 Alice Tinsley45
- 10 Mrs. Frank Pendleton70
- 5 War38

75 bulbs—Regular Catalog Price,.....\$7.63
Seventy-five Glads, of wonderful colors and varieties—will make you a most gorgeous showing—SPECIAL BARGAIN PRICE—\$7.11

(If desired by parcel post, add 14c for packing and postage.)

Supreme Raspberry Bargain R-1

- 25 Cuthbert Red Raspberries.....\$1.20
- 50 Kansas Black Raspberry transplants. 4.50

Regular catalog price,.....\$5.70

The Cuthbert is considered by many as the finest Red ever produced. The Kansas Black Raspberry is a wonderful variety, and the transplants we have this year are extra fine. Remember that they are easier to transplant than the one-year tip plants and that they bear a year earlier. This collection will make an ideal Raspberry Patch for the average small family, and is a real bargain in quality and price, for as long as they last, we are offering these 75 Fine Raspberry Plants for ONLY \$5.00.

(If desired by parcel post, add 20c for packing and postage.)

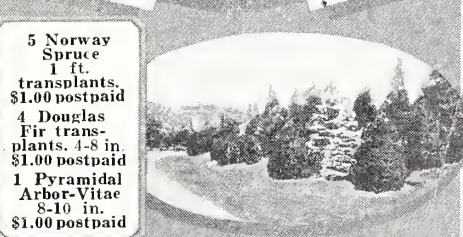
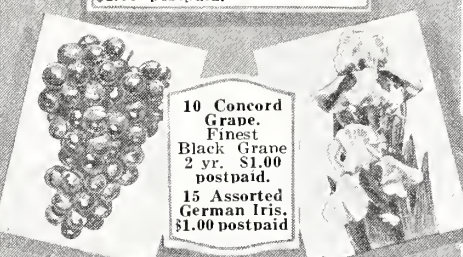
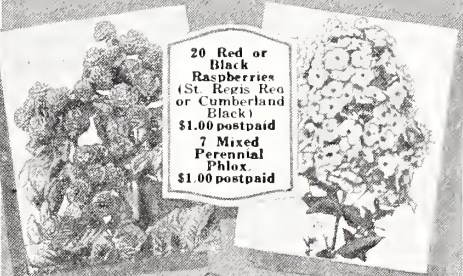
Supreme Raspberry Bargain R-2

- 25 Cuthbert Red Raspberries.....\$ 1.20
- 25 Latham Red Raspberries..... 2.00
- 100 Cumberland Black Raspberry transplants 9.00

Regular catalog price,.....\$12.20

You will miss an opportunity of your lifetime if you fail to take advantage of this splendid bargain. You will find it a profit-making collection—these are highest quality plants that will bear record breaking crops of fruit. Think of it. These 150 Fine Raspberry Plants for ONLY \$11.00.

(If desired by parcel post, add 30c for packing and postage.)



BEAUTIFUL GLADIOLI

For names and descriptions of the Gladioli shown
in the picture on this cover, see page 44.

Ferris' Special Gladiolus Bargain No. G-1

100 small, but blooming size bulbs of our Primulinus Hybrid Gladiolus Mixture, only \$1.00,
parcel post prepaid.

50 good, 3-year, blooming size bulbs of our Primulinus Hybrid Gladiolus Mixture, only \$1.00,
parcel post prepaid.

The Primulinus Hybrids are a beautiful type of Gladiolus, with dainty flowers on tall, graceful
spikes, fine for cutting. Colors run in beautiful shades from tan and light yellow to orange and
apricot, yellow predominating.

Ferris' Special Rainbow Gladiolus Bargain No. G-2

12 for 50c; 25 for 80c; 50 for \$1.50. If desired by parcel post, add 5c per 12; 8c per 25; 15c per 50
bulbs.

In this collection are some of our finest, choicest varieties, with a great riot of colors, from the
lightest, daintiest tints to all of the deep rich shades. This is an ideal collection for the planter
who is not particular as to the names of his Gladioli, but wants a good varied showing. Order
now while we can supply.

Ferris' Ideal Named Gladiolus Collection No. G-3

10 White Wonder
10 Le Marechal Foch
10 Anna Eberius

10 Rose Glory
5 A. W. Hunt
10 Halley
10 E. J. Shaylor

5 Butterboy
5 Alice Tiplady
10 War

85 bulbs of the very finest blooming sorts.

Regular Catalog Price\$7.65

SPECIAL BARGAIN PRICE\$6.50

If desired by parcel post, add 25c for packing and postage.

